

Base of the pyramid

Positive Conversations

Risk factors

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Bank Rakyat Indonesia

First invested January 2017
Base of the pyramid

Positive Change hypothesis

Bank Rakyat Indonesia (BRI) offers microfinance in Indonesia, a country where roughly half of the adult population remains unbanked. BRI's competitive advantage in microfinance stems from its extensive network of rural branches and its growing investment in mobile and agent-based banking. This allows it to build trust with customers and provide financial services at low cost. Financial services, which can have a transformative effect on social outcomes, are underpenetrated in Indonesia, offering a very long runway for growth and impact.



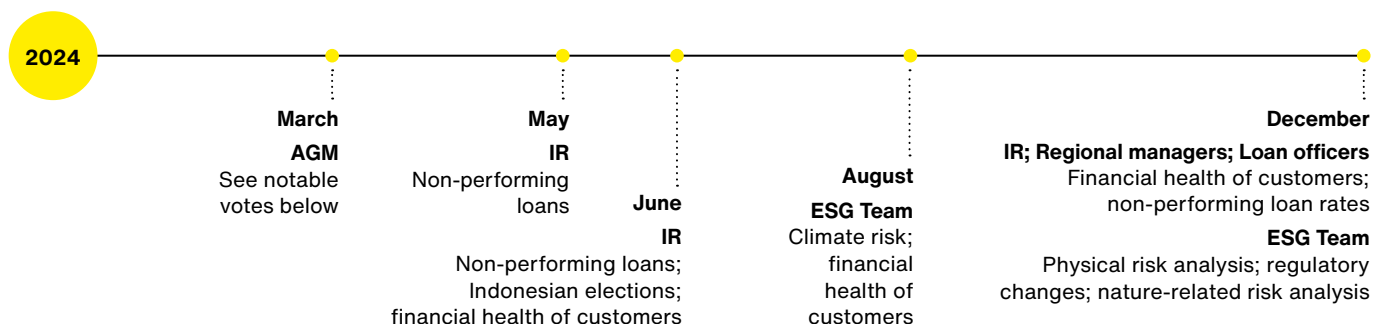
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Priority engagement objectives

	KPI	Progress in 2024	First engaged on topic	Status
Encourage increased focus on the financial health of microfinance customers	<ul style="list-style-type: none"> Non-performing loan (NPL) rate in the micro segment Customer financial health disclosure 	<ul style="list-style-type: none"> Increasing NPL rates in the micro segment Fewer customers have micro insurance policies We visited loan collection officers and customers in Indonesia to hear their experiences first hand 	2019	Ongoing
Improve the management of environmental risks	<ul style="list-style-type: none"> Climate and nature related risk reporting; exposure to high-emitting sectors; 	<ul style="list-style-type: none"> First Climate Report released Transition risks assessed for >71 per cent of the portfolio Our conversation with the company revealed further work is being undertaken on physical risk analysis 	2022	Ongoing

Topics engaged on in previous years: digitalisation of customers; MSME education; rural access to finance; governance practices; government relationship; competition; mergers.

Engagement activities in 2024



Proxy voting – notable votes

Resolution	BG Vote	Reason for vote	Result
Non-Executive Remuneration	Against	We opposed the remuneration for the board as independent directors and commissioners receive incentive-based pay, which we believe could compromise their objectivity.	Pass
Elect Director(s)	Against	We opposed the changes to the company's management composition because they did not disclose the changes.	Pass

Remitly

First invested December 2022
 Base of the pyramid

Positive Change hypothesis

Remitly provides mobile-based remittance services for migrants. The global remittance market is large and rapidly moving online. Remitly uses mobile technologies to give peace of mind and help lower fees. As an early mover in mobile remittances and with a strong operational track record, Remitly has been quickly gaining market share. Remitly plans to open more remittance corridors over the coming years and build out financial services beyond remittances, helping the company to serve more customers and drive strong revenue growth.



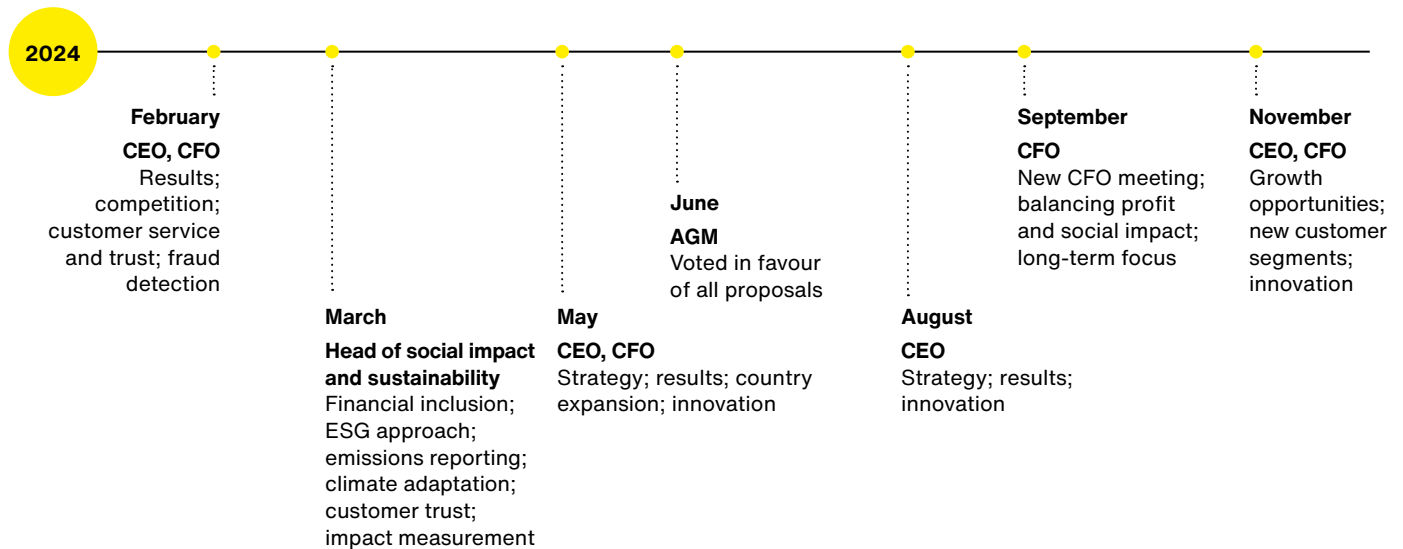
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Priority engagement objectives

	KPI	Progress in 2024	First engaged on topic	Status
Encourage net zero alignment	<ul style="list-style-type: none"> GHG emissions disclosure Setting of emissions targets 	<ul style="list-style-type: none"> Discussed with company. It is working on first disclosures. 	2024	Ongoing

Topics engaged on in previous years: business strategy; innovation; corporate culture; board dynamics and governance; artificial intelligence.

Engagement activities in 2024



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