

Annual Report and  
Financial Statements

30 September 2023

# Keystone Positive Change Investment Trust plc

Managed by

**Baillie Gifford™**

## **Investor disclosure document**

The UK Alternative Fund Managers Regulations require certain information to be made available to investors prior to their investment in the Company. The Company's Investor Disclosure Document is available for viewing at [keystonepositivechange.com](https://www.keystonepositivechange.com).

## **Notes**

None of the views expressed in this document should be construed as advice to buy or sell a particular investment.

Investment trusts are UK public listed companies and as such comply with the requirements of the Financial Conduct Authority ('FCA'). They are not authorised or regulated by the FCA.

Keystone Positive Change Investment Trust plc currently conducts its affairs, and intends to continue to conduct its affairs, so that the Company's ordinary shares can qualify to be considered as a mainstream investment product and can be recommended by Independent Financial Advisers to ordinary retail investors in accordance with the rules of the FCA in relation to non-mainstream investment products.

### **This document is important and requires your immediate attention.**

If you reside in the United Kingdom and you are in any doubt as to the action you should take, you should consult your stockbroker, bank manager, solicitor, accountant or other independent financial adviser authorised under the Financial Services and Markets Act 2000 immediately. If you reside outside the United Kingdom, you should consult an appropriately authorised financial adviser.

If you have sold or otherwise transferred all of your ordinary shares in Keystone Positive Change Investment Trust plc, please forward this document, together with accompanying documents, but not your personalised Form of Proxy, as soon as possible to the purchaser or transferee or to the stockbroker, bank or other agent through whom the sale or transfer was or is being effected for delivery to the purchaser or transferee.

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Keystone Positive Change's objective is to generate long-term capital growth with the aim of the NAV total return exceeding that of the MSCI AC World Index in sterling terms by at least 2% per annum over rolling five-year periods; and contribute to a more sustainable and inclusive world by investing in companies whose products or services make a positive social or environmental impact.

# Financial highlights

Year to 30 September 2023

Share price\*

6.0%

NAV\*

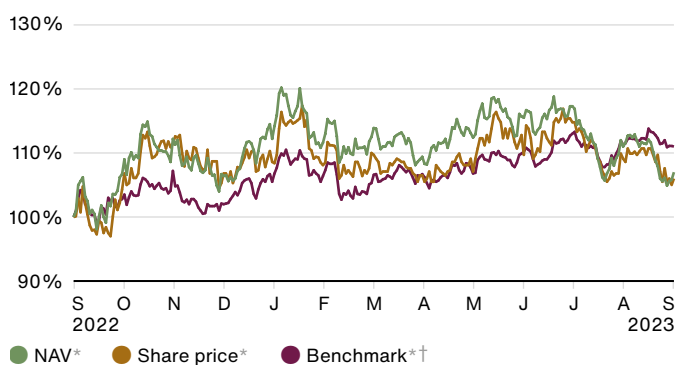
7.0%

Comparative index\*†

11.0%

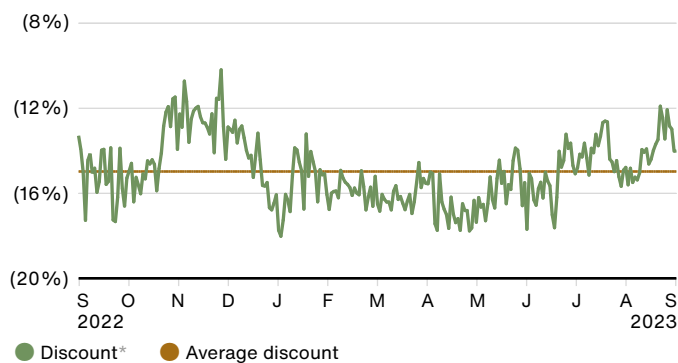
## NAV, share price and benchmark total return

(figures rebased to 100 at 30 September 2022)



## Discount to Net Asset Value

(figures plotted on a daily basis)



## Performance

Total returns* to 30 September 2023 (%)	1 year	3 years	5 years	10 years
Share price	6.0	(15.2)	(30.5)	(15.6)
NAV	7.0	(18.9)	(30.3)	(5.4)
Comparative index†	11.0	33.1	14.0	63.6

\* Source: LSEG/Baillie Gifford. All figures are stated on a total return basis. Total return is an Alternative Performance Measure – see Glossary of Terms and Alternative Performance Measures on pages 141 to 144. 'NAV' is net asset value per share with debt at market value.

† The MSCI All Country World Index (in sterling terms) is the principal index against which performance is measured with effect from 11 February 2021. Prior to that it was the FTSE All-Share. For the purposes of the above table, the returns on both comparative indices for their respective periods have been linked to form a single comparative index.

Past performance is not a guide to future performance. Baillie Gifford & Co Limited were appointed as the Company's Managers and Secretaries with effect from 11 February 2021.



# Strategic report

**This strategic report, which includes pages 05 to 49 and incorporates the Chair's statement, has been prepared in accordance with the Companies Act 2006.**

# Chair's statement



**Karen Brade**

Chair

Appointed to the Board in 2018, and as Chair in 2019

Keystone Positive Change Investment Trust plc ('Keystone Positive Change', 'Keystone' or 'the Company') has two objectives of equal importance: to generate attractive long-term capital returns and to contribute towards a more sustainable and inclusive world by investing in companies whose products or services make a positive social or environmental impact. The Positive Change team has an investment horizon of five years and beyond to allow these structural themes to play out.

## Performance

Over the year to 30 September 2023, the Company's net asset value ('NAV') total return was +7.0% compared to +11.0% for its benchmark, the MSCI All Country World Index (in sterling terms). While it was encouraging that companies in the portfolio generally outperformed the index in terms of revenue growth, this was offset by the detrimental impact of higher interest rates on the valuation of companies over the period. Further details on the main drivers of performance are contained in the Managers' review on the following pages.

The share price total return was +6.0%, as the discount widened slightly from 13.2% to 14.0%. Over the same period, the average discount of the Global Equity investment company sector (as defined by Deutsche Numis) widened from 9.8% to 14.5%.

## Discount

The Board continues to evaluate the range of options at its disposal to address, where possible, the discount at which the Company's shares trade relative to its NAV. The Board does not consider that buying back shares during periods when market sentiment is universally negative will necessarily improve the Company's rating. It has the effect of shrinking the asset base, which will also increase the Company's ongoing charges ratio. That notwithstanding, the Board recognises that buying the Company's shares at a discount is accretive to its NAV and may provide short-term liquidity when natural market buyers are in short supply. The Company has the power to buy back its own shares and will do so when the Board considers that such activity will benefit ongoing shareholders.

The Board retains conviction in the Positive Change strategy but recognises that shareholder returns have been disappointing since shareholders approved the change to the Company's strategy in February 2021. The Board therefore commits that, at the annual general meeting ('AGM') in February 2027, being the AGM immediately following a period of five full financial years since the adoption of the Positive Change strategy, a Continuation Vote will be put to shareholders. Further details in relation to this proposal are set out below in the Outlook section.

## Impact

The Company invests in listed and private companies that address a social or environmental challenge. Amid a backdrop of uncertainty, we continue to believe that investing for positive change is both important and full of opportunity. We aim to invest in exceptional companies whose products, services and behaviour generate meaningful improvements.

Companies held in the portfolio must be positioned to make a significant contribution to solutions in one of four impact areas:

- Social inclusion and education;
- Environment and resource needs;
- Healthcare and quality of life; and
- Base of the pyramid (addressing the needs of the poorest four billion people in the world).

For a company to merit inclusion in the portfolio, it must meet both the anticipated financial return hurdle and the impact criteria. Further details of the Managers' approach are provided on the following pages.

Two senior impact analysts form part of the investment decision-making team, with additional impact analysts providing support. Senior impact analyst Apricot Wilson joined in June 2023 replacing Michelle O'Keeffe who left Baillie Gifford to pursue a PhD. Apricot is a CFA Charterholder and holds an MBA from the China Europe International Business School in Shanghai. Prior to joining Baillie Gifford in 2022, Apricot worked for Investing for Development SICAV, a Luxembourg-based blended fund focused on development finance.

In August 2023, the Company published its second **Impact Report**, monitoring and measuring the impact that the products and services provided by companies within the portfolio are having on society and the environment. The **Impact Report** is available on the Company's website, together with its companion document **Positive Conversations**, which outlines engagement on investee companies' business practices.

## Gearing

The Company started the financial year with net gearing of 10.6%, having drawn down £15 million of a £25 million multi-currency revolving credit facility provided by The Royal Bank of Scotland International Limited. At 30 September 2023, net gearing stood at 10.1%, with the only adjustments to drawings being currency rebalancing on the US\$ tranche. The Company is expected to continue to maintain a modest level of structural gearing, which should enhance shareholder returns over the long term.



## Costs

Under the current management arrangements, the annual management fee is 0.70% on the first £100 million of market capitalisation, 0.65% on the next £150 million of market capitalisation and 0.55% on the remaining market capitalisation. As the fee is calculated on market capitalisation, the Managers receive a smaller fee when the Company's shares are trading at a discount to NAV than they would if the fee was charged on net assets. The fee is also structured so that, as the Company grows, the annual management fee will reduce towards the marginal rate of 0.55%.

Ongoing charges for the year to 30 September 2023 were 0.90% (2022 – 0.90%).

## Dividend

The Company's capital growth-focused portfolio is not expected to generate a significant or regular income stream. Dividends will be paid only to the extent needed to maintain the Company's investment trust status. In accordance with the dividend policy, the Board is recommending a final dividend of 0.45p per share (2022 – 0.40p per share). This will be proposed for shareholders' approval at the AGM to be held on 1 February 2024 and, if approved, will be paid on 8 February 2024 to shareholders on the register at close of business on 12 January 2024.

## The Board

The Board is cognisant of good corporate governance practice and, as part of the normal process of refreshment, Ian Armfield will not seek re-election to the Board at the AGM to be held in 2025. The Board has commenced a recruitment process seeking to appoint an additional independent non-executive Director who will undertake the role of Audit Committee Chair following Ian's retirement. An independent consultant will be appointed to assist the Board and we will keep shareholders updated as the recruitment process progresses.

The Company is compliant with the FCA's gender representation requirements on company boards, which target that at least 40% of directors will be women and at least one of the senior positions on each board will be held by a woman. The recruitment process in 2022 had a shortlist that comprised 50% women and 33% candidates of a non-white ethnic background. Although Andrew Fleming was the strongest candidate on that occasion, the Board remains alert to the value of including diverse viewpoints to strengthen the Board.

During the year, Katrina Hart was appointed as the Company's Senior Independent Director ('SID').

## Annual General Meeting

We anticipate welcoming shareholders to the AGM in London on 1 February 2024, at The Conduit in Covent Garden. This venue was selected as aligning with the Company's ambition to drive positive change, and in the hope of inspiring broader shareholder engagement. To ensure shareholder votes are fairly represented, the Board has decided to hold the voting on a poll, rather than on a show of hands as has previously been customary. I therefore ask shareholders to submit their proxy votes before the applicable deadline on 30 January 2024. This will not prevent you from submitting a polling card on the day but will ensure that your votes are counted should you be unable to attend. Any changes to the AGM arrangements will be announced to the London Stock Exchange regulatory news service and made available at [keystonepositivechange.com](https://www.keystonepositivechange.com). If you hold shares through a share platform or other nominee, we would encourage you to contact these organisations directly as soon as possible to arrange for you to submit votes in advance of the AGM. Alternatively, the Association of Investment Companies' ('AIC') website [theaic.co.uk/how-to-vote-your-shares](https://www.theaic.co.uk/how-to-vote-your-shares) has information on how to vote your shares if you hold them via one of the major platforms. The following link will also take you through to the AIC website where there is information on how your platform can help you attend the AGM in person [theaic.co.uk/aic/ready-to-invest/shareholder-voting/attending-an-agm](https://www.theaic.co.uk/aic/ready-to-invest/shareholder-voting/attending-an-agm).

## Outlook

When considering the change of strategy, in late 2020, the Board chose a global strategy investing in listed and private companies with a clear impact objective that would allow shareholders to access strong returns while investing in the social and environmental health of the world in which they live. The Board is sensitive to the tides of market sentiment, which flowed towards 'green' investments and now appear to be in retreat. While environmental, social and governance ('ESG') concerns are obviously given due weight in the Company's approach both to investing in and engaging with the companies held in the portfolio, we are keen to emphasise that Keystone's ambition is more tangible than 'do least harm' and strives to 'do most good' – prioritising active pursuit of positive change over passive screening of negative influences. In doing this, the Company will continue to seek leading technologies addressing difficult areas. We accept that individual company outcomes will be mixed, but financial returns from the successes should be several multiples of the losses from those that fail, and society as a whole cannot afford to lose out on the solutions those successes will deliver.

The Board retains conviction in the Positive Change strategy and believes it should be accessible within a closed-ended structure, which enables the Managers to invest primary capital in private companies, to invest in less liquid public companies and to utilise gearing. Given that the Positive Change team has an investment horizon of five years and beyond, we believe it is appropriate to conduct a fundamental review of financial performance over a similar time horizon and assess the success and viability of the strategy at that point. The Baillie Gifford Positive Change open-ended fund remains a top performing fund over five years. However, we recognise that Keystone's shareholder returns have been disappointing since shareholders approved the change to the Company's strategy almost three years ago. Considering the underperformance, the share price discount and a five year investment time horizon, the Board commits that at the AGM in February 2027, being the AGM immediately following a period of five full financial years since the adoption of the Positive Change strategy, a Continuation Vote will be put to shareholders. If, at the time, shareholders decide not to support the Company's continuation, we will consult with shareholders and propose an outcome that we believe to be in the best interests of shareholders as a whole, which will include a return of capital at close to NAV.

Karen Brade  
Chair  
27 November 2023

# Managers' review



**Kate Fox**

Investment Manager

Appointed 2021

## Philosophy

In a world where ageing populations, increasing geopolitical tensions and rising protectionism present challenges to economic growth, seeking out industries that are vital for the transition to a sustainable and inclusive future should be a fruitful way to search for growth. For example, to combat climate change, we need to rapidly build out renewable energy capacity, invest in the grid and commercialise a range of technologies that can help to decarbonise industries. According to Bloomberg New Energy Finance, investments in renewable energy reached US\$358 billion in the first half of 2023, a 22% increase from the same period last year and yet to keep global warming well below 2°C, the world needs to invest more than US\$8 trillion in renewable energy between 2023 and 2030, or US\$1 trillion per year<sup>1</sup>. Decarbonising industries also present significant opportunities. Wood Mackenzie estimates that decarbonising iron and steel production alone will require US\$1.4 trillion of investment<sup>2</sup>.

Education is another good example. With technologies such as AI and automation impacting the economy, the need for training and upskilling is increasing. According to Morgan Stanley, the global higher education and lifelong learning market is expected to exceed US\$3 trillion by 2030<sup>3</sup>. In healthcare, innovations are improving treatments for noncommunicable diseases, which are increasing in prevalence owing to an ageing population and better diagnosis. The global oncology market is expected to reach US\$250 billion by 2024<sup>4</sup>. Not all industries are conducive to profitable growth, given that the level of entry barriers and technology differentiation will vary. However, we are confident that valuable companies will emerge from some of these areas. Focusing on companies that have defensible business models should increase our chance of delivering superior long-term investment returns.

<sup>1</sup> Renewable Energy Investment Hits Record-Breaking \$358 Billion in 1H 2023 – Bloomberg New Energy Finance.

<sup>2</sup> Pedal to the metal: Iron and steel's US\$1.4 trillion shot at decarbonisation – Wood Mackenzie.

<sup>3</sup> Global Education's \$8 Trillion Reboot – Morgan Stanley.

<sup>4</sup> Delivering innovation: 2020 oncology market outlook – McKinsey.

## Performance

Over the past twelve months, the Company's NAV total return was 7.0% and the share price total return was 6.0%. In comparison, the benchmark MSCI All Country World Index returned 11.0% (in sterling terms). The underperformance is disappointing, but we continue to focus on the long term and believe a period of five years is the appropriate time horizon to judge our performance.

Although many companies in the portfolio demonstrated strong operating performance over the period, this was not always reflected in their share prices. Over the past twelve months, the median revenue growth of portfolio holdings was 14.3%, compared to 11.3% for the benchmark. More importantly, we believe companies in the portfolio are well-positioned to deliver attractive levels of growth in the future.

**Shopify** is a platform that makes it easy for merchants of all sizes to sell online. The company provides a range of services, including online storefronts, payment processing and financing. Shopify has a strong competitive position and has been gaining market share. In 2022, merchants on Shopify recorded Gross Merchandise Value ('GMV') of US\$197 billion. Despite its size, Shopify continued to grow at a healthy pace. In the most recent quarter, GMV grew by 17% year-over-year and revenue grew by 31%. Over the past year, Shopify was our largest positive contributor to performance.

**Remitly** is a mobile remittance company. Compared to offline remittance services provided by incumbents such as Western Union, mobile remittance is cheaper and faster. The cost of sending remittance payments with Remitly is roughly half of that of Western Union, ensuring more of migrant workers' hard-earned income goes to their family and friends. This is especially impactful as 75% of remittance goes towards essential goods and services, including food, rent, and healthcare. Because of the advantages of mobile remittance and Remitly's strong execution, the company has grown revenue by at least 40% year-over-year since its IPO in 2021. Furthermore, there are signs that the competitive advantage is strengthening. Remitly's gross margin has expanded by 8 percentage points over the past two years as the company has benefited from economies of scale and lower fraud losses. Remitly currently serves 5 million active customers and has processed US\$34 billion of remittance payments over the past 12 months. In comparison, there are 270 million international migrants and the global remittance flow to low- and middle-income countries exceeds US\$600 billion annually, which offers significant growth ahead. Over the past year, Remitly was our second-largest positive contributor to performance.

**MercadoLibre** is Latin America's largest ecommerce company and a major financial technology ('FinTech') business. MercadoLibre helps Latin America's merchants to reach more customers by selling online and its FinTech products help to improve access to finance, especially for low-income consumers who have historically been underserved by incumbent banks. In the most recent quarter, MercadoLibre's revenue grew by 31% and its operating margin reached 16%. This continued a strong run of long-term performance. In an environment of higher interest rates, aggressive competitors such as Shopee have started pulling back to conserve capital, which has allowed MercadoLibre to exploit its competitive advantages to gain market share. MercadoLibre was our third-largest positive contributor to performance over the past year.

Past performance is not a guide to future performance.

Total return information is sourced from Baillie Gifford/LSEG.

See disclaimer on page 140. For a definition of terms used see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

In addition to the top contributors, several other holdings have shown good operating progress. **Duolingo**, the developer of the popular language learning app, saw monthly active users increasing 43% year-over-year and revenue growing 47% in FY2022. **Dexcom**, the maker of continuous glucose monitoring devices, achieved revenue growth of 19% year-over-year and its operating margin reached 13% in FY2022. **Coursera**, the online education platform, added 21 million new registered learners in FY2022, helping to support an annual revenue growth of 26%. **Climeworks**, a carbon removal company, announced that the US Department of Energy had selected its applications for direct air capture hubs for grant negotiation, with the largest project eligible for funding of up to US\$600 million.

While many portfolio holdings have demonstrated pleasing operating progress, a few companies have experienced more challenges.

**Safaricom** provides telecommunication and mobile money services in Kenya and has recently expanded into neighbouring Ethiopia. The investment in Ethiopia has hit near-term profits and Kenya's macroeconomic challenges have resulted in a depreciation of the country's currency. In these tough conditions, Safaricom still grew its revenues, especially for its mobile money service, M-Pesa, which demonstrated the resilience of the business and its importance to customers. Nevertheless, Safaricom's share price declined significantly in sterling terms. Safaricom was our largest detractor from performance last year.

**Ørsted**, the Danish renewable energy company, faced challenging operating conditions in the offshore wind industry, especially in the US, where inflation, higher interest rates and supply chain disruption resulted in some projects becoming less valuable than before. While the challenges were not unique to Ørsted – other developers pulled back or exited projects – the impact was more noticeable on Ørsted, given its higher exposure to the offshore wind industry. The company recently flagged up a likely impairment on its US assets. While we are confident in the long-term growth of the renewable energy sector, we are reviewing whether the industry structure still supports profitable growth. Ørsted was our second-largest detractor from performance over the past year.

**Illumina**, the maker of genetic sequencing equipment, saw revenue growth stagnating in FY2022. In addition, the company's acquisition of Grail received legal and regulatory scrutiny while the board and management team faced pressure from activist shareholders, which resulted in the departures of the company's chairman and CEO. While we are still confident in the long-term growth opportunities for gene sequencing, we are closely monitoring the developments at Illumina. We are also researching other companies in the genomics industry to help us understand Illumina's competitive position. Over the past twelve months, Illumina was our third-largest detractor.

## Portfolio

During the past twelve months, the Company invested in six new companies. The purchases of Autodesk, Remitly and HDFC were discussed in the Interim Report. In addition, we invested in Boston Metal, WuXi Biologics and Daikin Industries. The latter was sold after the reporting period end in response to new information that we received.

**Boston Electrometallurgical Corporation** ('Boston Metal') is a private company commercialising a novel technology for producing green steel. Whereas many other technologies for decarbonising steel production, such as carbon capture and storage ('CCS') and green hydrogen, are likely to increase the cost of steel production, Boston Metal's technology, based on direct electrolysis, could produce cost-competitive steel as it removes the need for chemical reductants and is able to use low-grade iron ores. There are still technology (scaling up inert anode) and execution risks, but the potential impact and financial returns could be very high if Boston Metal succeeds. Boston Metal's technology can also recover high-value metal from mining waste. The company has constructed the first facility for high-value metal recovery in Brazil and is starting pilot production. Boston Metal is a good example of the opportunities that exist within private markets, which the investment trust structure is well-positioned to support.

**WuXi Biologics** is a Chinese contract research, development and manufacturing organisation focusing on biologics drugs, listed on the Hong Kong stock exchange. It caters to small biotech and large pharma companies and provides services from drug discovery to commercial manufacturing. By leveraging its scale and expertise, WuXi Biologics helps to save time and costs in drug research, development, and manufacturing. This is particularly valuable for biotech companies, which are often less well-capitalised compared to large pharma companies. As a result, WuXi Biologics helps to support innovation and competition in the pharmaceutical market. Between 2017 and 2022, WuXi Biologics' revenue compounded at 57% per year and its operating profit margin rose from 21% to 36%. The company benefits from favourable access to talent, a differentiated business model and investment in manufacturing processes. The uncertainties with the investment case include geopolitical tensions, the cyclicity of the industry and whether the labour advantage could diminish over time as wages rise in China and WuXi Biologics expands abroad. We will continue to monitor those areas. However, given the significant growth opportunity, strong management track record and attractive valuation, we believe the company deserves a place in the portfolio.

**Daikin Industries** has a leading position in the heating, ventilation and air conditioning industry ('HVAC'). We were encouraged by Daikin's innovation and environmental leadership in air conditioning and also its growing heat pump business. Before purchasing the stock, we recognised that Daikin derived less than 1% revenue from the defence industry and we asked the company about its exposures. We were satisfied with the information provided and purchased the stock. Subsequently, we were notified that Daikin is involved in the production of white phosphorous smoke bombs for the Japanese Ministry of Defence for training purposes. White phosphorus can have controversial use cases so we undertook further research and engagement. Having carefully considered the activities of the company, we decided to sell our holding post year-end.

The Company sold five companies over the past twelve months. In addition to the sale of Berkeley Lights, which was discussed in the Interim Report, we sold Nibe Industrier, FDM, Peloton Interactive and Teladoc.

**Nibe Industrier** is a manufacturer of heat pumps, stoves and elements. It has enjoyed strong share price performance over recent years and is the second top contributor to performance since the take-on of Keystone. The outlook for the adoption of heat pumps is favourable owing to growing awareness of the need to transition heating systems away from fossil fuels and the supportive regulatory backdrop. However, looking forward, despite Nibe's admirable track record and the runway for growth, our analysis points towards a more competitive environment and we feel that at the current valuation it will be more challenging for the company to meet our return hurdle over the coming years. Therefore, we have sold the shares and redeployed capital into companies where we have higher conviction.

**FDM** recruits, trains and provides career opportunities to graduates, ex-forces personnel and returners-to-work, placing them with clients who require IT expertise. It is proving more challenging for the company to unlock growth than we had initially expected. It is taking longer for potential customers to appreciate FDM's offering and the company appears more vulnerable to external events than anticipated. Another consideration in our decision is the succession risk. Overall, we believe that FDM's ability to drive positive change by providing jobs that enable upward social mobility will be more limited and growth will be harder to realise.

**Peloton Interactive** sells at-home exercise equipment and digital content. We believe the long-term opportunity in digital fitness remains exciting and the company can maintain market leadership. However, the previous management team at Peloton made execution missteps against a difficult operating backdrop, elevating the cost base and making the company's financial characteristics increasingly unattractive. While the new management team has made admirable progress in recapitalising the business and reducing the rate of cash burn, we believe growth and cash management will be at odds for the foreseeable future.

**Teladoc** provides virtual healthcare services. Virtual care has great potential to bring efficiency, cost savings and a better quality of care to all parties in the system, from patients and payers to providers. During the Covid-19 pandemic, demand for virtual healthcare accelerated and benefited Teladoc. However, in more recent years, Teladoc has made underwhelming progress in growing its business. This is partly owing to increasing competition attracted by the growth of virtual healthcare and in part owing to the difficulties Teladoc faces in dealing with multiple stakeholders in a very complex system. Our confidence in management was also weakened after the US\$6.6 billion impairment charge linked to its acquisition of chronic care management company Livongo in 2020. Overall, we no longer have sufficient conviction that Teladoc will meet our dual objectives over the long term.

## Impact

We released the Keystone Positive Change Annual **Impact Report** in August, which can be found on our website. The report details the impact of the products and services of the portfolio holdings. Our thesis is that impact and investment go hand-in-hand, and the good operating progress for many holdings has been mirrored by their growing impact. For example, in 2022, MercadoLibre had 64.8 million unique users of its digital wallet and the company granted 5.2 million loans to sellers, of which 49% were women. Tesla delivered over 1.3 million electric vehicles and deployed 6.5 GWh of energy storage. Tesla's products enabled customers to avoid emitting 13.4 million tonnes of CO<sub>2</sub>, up from 8.4 million tonnes in 2021. Dexcom's continuous glucose monitoring devices helped 1.7 million people manage their diabetes more effectively.

The **Impact Report** also provides aggregate data at a portfolio level and maps the portfolio to the United Nations Sustainable Development Goals.

## Outlook

In the past year, members of the Positive Change team have been on investment trips to the US, China, India and Europe. We have a rich research pipeline that spans: AI in healthcare; genomics; energy transition; circular economy; and sustainable agriculture. We believe those areas will present exciting investment opportunities over the coming years and decades.

Over the past twelve months, many of the portfolio companies have demonstrated strong revenue and profit growth. However, share prices have yet to appreciate in tandem, as rising interest rates have put growth stocks out of favour with the market. Once global interest rates are on a more stable trajectory long-term investment returns should be driven primarily by profit and cash flow growth. The transition towards a more sustainable and inclusive future will present large growth opportunities for purpose-driven companies. By investing in a subset of them with outstanding management teams and the potential to build durable competitive advantages, we continue to believe that the Company can generate attractive long-term investment returns for its shareholders and contribute towards a better future.

Kate Fox  
Lee Qian

Baillie Gifford & Co  
27 November 2023

# Investing for Positive Change

## **Delivering attractive long-term investment returns**

We aim to deliver attractive investment returns, which we define as meaningful outperformance (by 2% annually net of fees) of the MSCI ACWI over rolling five-year periods.

Our emphasis on growth and competitive advantage means that we expect the delivered returns of the portfolio to come primarily from revenue and profit growth at the companies we hold, rather than from changes in valuation. In broad terms, we look for companies with the potential to double in value over a five year period, while still having significant growth prospects thereafter.

Patience is required to tolerate short-term volatility that we embrace in order to generate superior long-term financial returns. We expect our portfolio of 30–60 listed and private companies to differ significantly from the benchmark index, many of whose major constituents are likely to suffer from precisely the challenges that we outline in our four Impact Themes, and whose very scale makes it difficult for them to innovate. While measuring portfolio returns relative to a benchmark index can be a helpful way to monitor the output of our investment process, we do not consider the benchmark when constructing the portfolio.

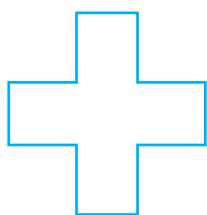
## **Delivering a positive impact**

We look for listed and private companies for whom delivering a positive impact is core to their business; whose products and services represent a significant improvement to the status quo; and who conduct business with honesty and integrity. We look for areas where there is a meaningful, and widely accepted, opportunity gap between the current situation and the desirable social outcome, and for companies that are proactively narrowing that gap through their business activities. To this end, we have identified four Impact Themes.

Similar to financial returns, making a meaningful positive impact requires patience and perseverance. We are not looking for quick fixes, but genuine improvements which often take years, if not decades, of hard work. We believe a period of five to ten years is a useful timeframe for assessing companies' social and environmental contributions. We expect the four Impact Themes to evolve over time, hopefully as challenges are resolved.

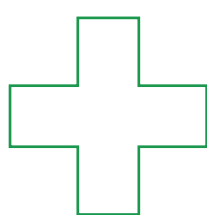


## Four Impact Themes



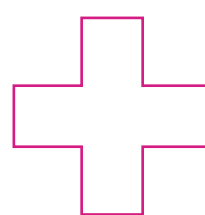
### Social inclusion and education

Income and wealth inequalities have risen significantly over the past 30 years and now threaten our acceptance of capitalism as a force for good. We look for companies that are building a more inclusive society through their products and services. We also look for companies that are improving the quality or accessibility of education as we believe that the diffusion of skills and knowledge is one of the best tools to reduce inequality.



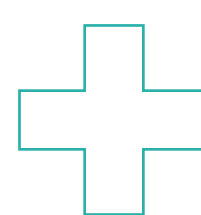
### Environment and resource needs

The environmental impact of human activities is increasing, and basic resources such as food and water are becoming scarcer. Throughout history, climate change and famine have repeatedly limited the development of nations<sup>1</sup>. Left unresolved, those problems could jeopardise international relations, destabilise our society and damage our planet. We are looking for companies that are improving our resource efficiency and reducing the environmental impact of our economic activities.



### Healthcare and quality of life

We are living longer but we are not necessarily healthier. We are richer but we are not necessarily happier. The stress of modern life is damaging our physical and mental health. We are searching for companies that are actively improving the quality of life in developed and developing countries.



### Base of the pyramid

Economic growth has led to improvements in living conditions in many parts of the world. However, the fruits of human ingenuity have not filtered down to everyone. We are looking for companies that are addressing the basic and aspirational needs of the billions of people at the bottom of the global income ladder.

<sup>1</sup> The Measure of Civilisation: How Social Development Decides the Fate of Nations, 2013.

## Investment process

### Analysing investment and impact using a robust and consistent process

Both our objectives are of equal importance. To reflect this, we have established a six-stage process which allows both the impact and investment objectives to be considered equally in the key parts of our process: research, portfolio construction and reporting.

#### 01

### What we look for

#### A vast opportunity set for long-term stock pickers

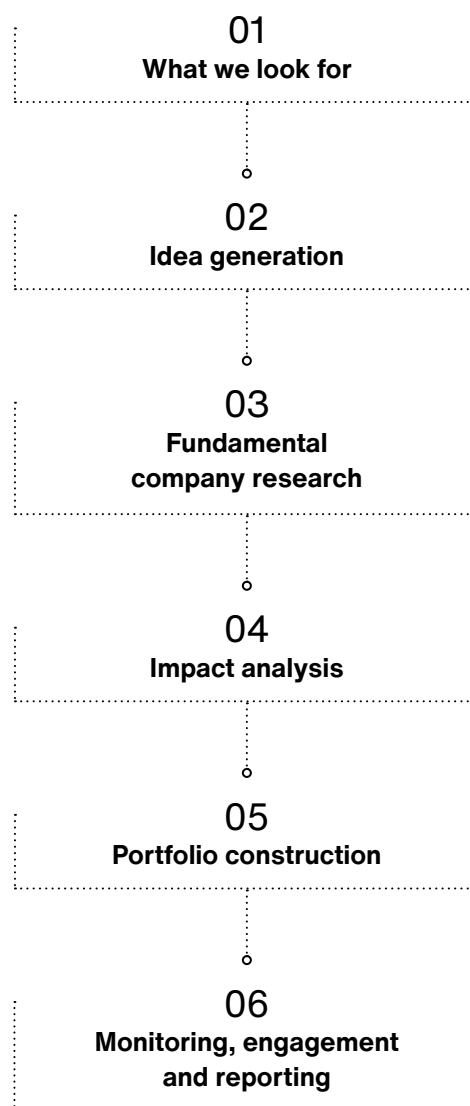
The universe of companies in which we can invest is vast. We make no attempt to cover the whole universe. Neither do we use quantitative screens to cut it down to a manageable size. Instead, we rely on a clear and consistent set of filters to focus our attention on the relatively small number of businesses that might be of interest to us. These filters flow naturally from our dual objectives, and focus on: (1) the company's potential to address one of our four thematic global challenges; (2) its potential to build a profitably growing business.

#### 02

### Idea generation

#### Ideas naturally flow from our dual objectives. Curiosity is key

We are bottom-up stock pickers who let our curiosity and enthusiasm drive our research agenda. Idea generation takes place throughout the investment process: when we meet companies; through attendance at conferences; during team meetings; and through general reading. Our long-term time horizon, focus on fundamental in-house research and desire to take a different perspective means we use diverse sources of information, from independent research to engaging with academics and industry experts. Sharing a common objective with the rest of our investment colleagues (seeking high quality growth companies), we are fortunate in being able to leverage the intellectual resources of our wider investment department of around a hundred investors, including regional and global teams and sector specialists, and our ESG team.



# 03

## Fundamental company research: eight questions

### Consistent framework focuses on dual objectives

Our company analysis consists of two stages: fundamental company research and impact analysis.

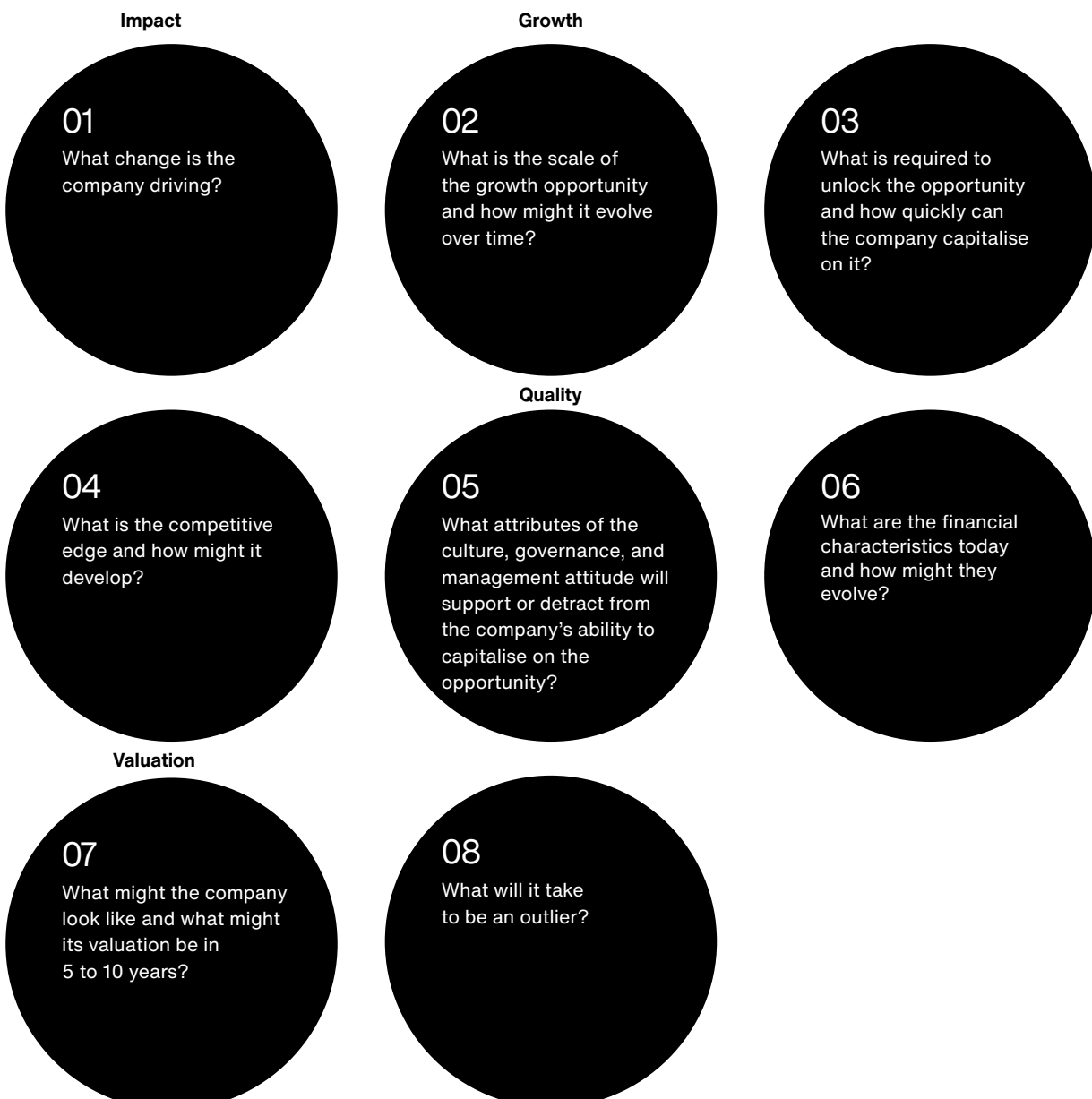
Our fundamental company research involves an Investment Manager examining eight questions relating to the quality of the business and its growth prospects as well as the impact the company is expected to deliver.

To assess the growth potential and quality of a business, we consider the company’s broad opportunity set, the strength and durability of the competitive advantage, the financial characteristics

and management attitudes. To assess the expected impact of a holding, we consider the challenge the company is tackling, its product characteristics and business practices.

Valuation analysis focuses on whether we think the long-term growth prospects of a company are under-appreciated. Here, we use a range of measures for valuing companies and remain very much focused on the potential for a business in five years’ time. If a company has backing from an Investment Manager, it will be taken forward to the second stage of research: the Impact Analysis.

### 8 question framework



# 04

## Impact analysis

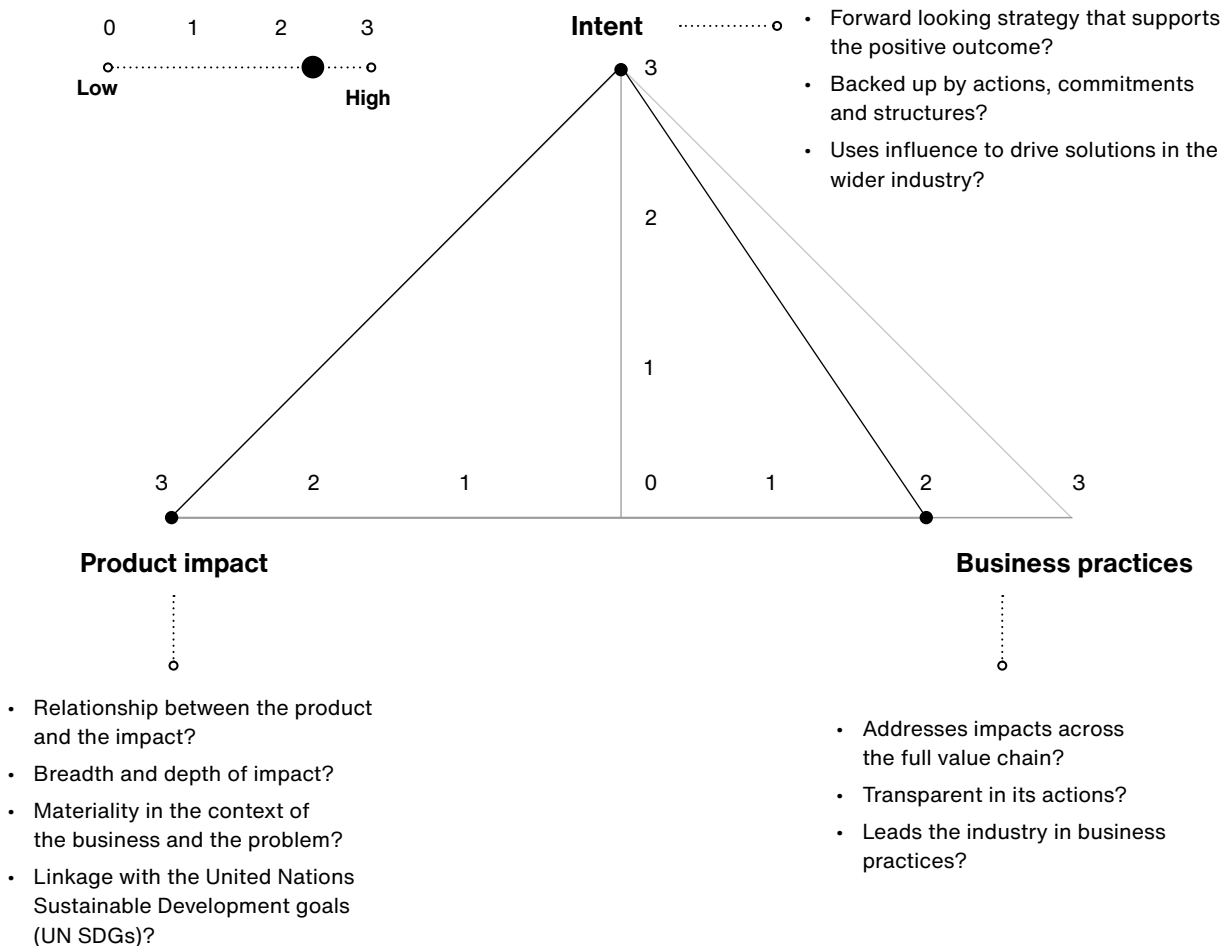
### Independent and disciplined

The second stage of research focuses specifically on the impact potential of a business. This is carried out by one of the Positive Change Teams' Impact Analysts. Analysing impact is complex and can be highly subjective. Our impact analysis is carried out independent of the investment case using a rigorous, qualitative framework that is based upon three factors, shown below.

This analysis is holistic: we recognise that there is no perfect company and under each of these three factors we also consider areas of controversy, the negative consequences of operations and a company's awareness of those issues.

Monitoring and reporting impact is important: as one of our dual objectives it is as important as monitoring and reporting financial performance. The monitoring of impact is ongoing and is interwoven with our monitoring of the investment case for a company. We look at company reports and disclosures and are engaged with management, we monitor significant news, always with a focus on the long term and the key milestones we expect a company to reach in order to deliver impact.

Once a potential idea has been identified, we analyse it using a consistent framework of questions.



### Independent, in depth analysis

## 05

### Portfolio construction

#### Two elements – investment and impact considered in tandem

The Positive Change team meets regularly to discuss new ideas and the level of conviction in existing holdings. The team's conviction in both the impact and investment potential of a company is taken into consideration when making portfolio decisions and sizing positions. Investment decisions are made by the five decision makers: three Investment Managers: Kate Fox, Lee Qian and Thaiha Nguyen, and two Senior Impact Analysts: Edward Whitten and Apricot Wilson. Every stock must have the backing of an Investment Manager and at least one sponsor of the impact objective. The group heavily relies on and respects the opinions of team members to help inform individual views. We think this process allows us to harness diverse perspectives while also retaining conviction and accountability of individual decision-making and reducing personal bias.

We are active investors and our portfolio will differ significantly from the benchmark, many of whose major constituents are likely to face headwinds from the challenges we identify. In order for a company to enter our portfolio, it must meet both of our objectives – there are no compromises.

With a long-term investment horizon, portfolio turnover will be low, we expect it to be below 20% per annum over the long term. We will carefully monitor the companies in which we invest through ongoing research and engagement with management teams. It is inevitable that businesses will have setbacks and we are happy to own companies through periods of short-term operational weakness. However, if longer-term concerns develop that are not addressed by management, if we detect a deterioration in the fundamental investment case, for either element of our dual objectives, we will sell a holding.

## 06

### Monitoring, engagement and reporting

#### Rigorous, ongoing and with a long-term focus

Once we have taken a holding, we continue to monitor operational performance and progress towards delivering positive change. In doing so we engage with management teams on an ongoing basis. We report on how the strategy has delivered on both its financial objective and its impact objective.

The impact different companies make is not always quantifiable, nor should it be. Furthermore, comparing impact across companies with very different activities is problematic. And, where impact is more easily quantifiable, it is not always measured and disclosed in a uniform way. Despite its challenges, we have developed a robust approach using our in-depth knowledge of companies, and we report annually, though we always remain focused on our five-year-plus time horizon.

#### 6.1 Company impact

Consistent with our bottom-up, fundamental investment approach, we identify bespoke metrics or milestones for each company that will help us monitor its progress in delivering positive change. We represent this impact through 'The Positive Chain', a model which demonstrates how each company is contributing to positive outcomes and impacts through its inputs, activities and outputs. We depend primarily on company reported data but do not limit ourselves to current levels of disclosure: where there are gaps we will engage with companies and request more information.

Company engagement more broadly is ongoing, and we will discuss with management teams both areas where we would like to see improvements as well as areas where companies excel.

#### 6.2 Portfolio contribution to United Nations Sustainable Development Goals

At an overall portfolio level, we also link the product impact for each company to the United Nations' Sustainable Development Goals ('UN SDGs'). The UN developed the SDGs in 2015 as part of an ambitious programme which aims to end poverty in all forms, to build peaceful and inclusive societies, to protect human rights and promote gender equality, and to ensure the protection of the planet and its natural resources by the end of 2030. With 17 goals split into 169 specific targets covering a broad range of topics, we do not intend the portfolio to address every single goal. However, mapping the contribution of individual holdings to these goals via the underlying 169 targets allows us to assess the contribution of the portfolio as a whole using an independent framework.

The companies in the portfolio take different approaches and we hope to gain insight into what works best and to share our learnings across holdings. For those companies that report how their business is aligned with the SDGs, we take this into consideration when making the linkage to the goals, but we are selective in order to be as consistent as possible across all holdings.

# Baillie Gifford's approach to valuing private companies

We aim to hold our private company investments at 'fair value', i.e. the price that would be paid in an open-market transaction. Valuations are adjusted both during regular valuation cycles and on an ad hoc basis in response to 'trigger events'. Our valuation process ensures that private companies are valued in both a fair and timely manner.

The valuation process is overseen by a valuations group at Baillie Gifford, which takes advice from an independent third party (S&P Global). The valuations group is independent from the investment team, with all voting members being from different operational areas of the firm, and the investment managers only receive final notifications once they have been applied.

We revalue the private holdings on a three-month rolling cycle, with one-third of the holdings reassessed each month. During stable market conditions, and assuming all else is equal, each investment would be valued twice in a six month period. For investment trusts, the prices are also reviewed twice per year, at the interim and financial year end, by the respective investment trust boards and are subject to the scrutiny of external auditors in the annual audit process.

Beyond the regular cycle, the valuations team also monitors the portfolio for certain 'trigger events'. These may include: changes in fundamentals; a takeover approach; an intention to carry out an Initial Public Offering ('IPO'); company news which is identified by the valuation team or by the portfolio managers, or significant changes to the valuation of comparable public companies. Any ad hoc change to the fair valuation of any holding is implemented swiftly and reflected in the next published net asset value. There is no delay.

The valuations team also monitors relevant market indices on a weekly basis and updates valuations in a manner consistent with our external valuer's (S&P Global) most recent valuation report where appropriate. Continued market volatility has meant that recent pricing has moved much more frequently than would have been the case with the quarterly valuations cycle.

The Independent Auditors' Report on page 83 explains the procedures carried out by the external auditors on the private companies (unquoted investments) as part of their audit.









# List of investments as at 30 September 2023

Name	Business	Impact theme*	Fair value £'000	% of total assets †
MercadoLibre	Ecommerce platform and fintech	Social	12,639	7.8
ASML	Supplier to semiconductor industry	Social	9,418	5.8
Bank Rakyat Indonesia	Bank	Base	6,848	4.2
TSMC	Semiconductor manufacturer	Social	6,829	4.2
Moderna	Messenger RNA therapeutics	Healthcare	6,728	4.1
Shopify	Online commerce platform	Social	6,711	4.1
Deere	Agricultural equipment	Environment	6,604	4.1
Remitly Global#	Online money transfer payments for immigrants and their families	Base	5,954	3.7
Tesla	Electric cars and renewable energy solutions	Environment	5,891	3.6
Dexcom	Continuous glucose monitoring	Healthcare	5,683	3.5
Duolingo	Language learning website and mobile app	Social	5,675	3.5
Alnylam Pharmaceuticals	Biotechnology	Healthcare	5,674	3.5
Xylem	Innovative water solutions	Environment	5,275	3.3
Nu Holdings	Digital banking company	Social	5,178	3.2
HDFC Bank#	Mortgage provider	Social	4,887	3.0
Coursera	Online learning	Social	4,765	3.0
Sartorius	Biopharmaceutical and laboratory tooling	Healthcare	3,843	2.4
WuXi Biologics#	Contract research, development and manufacturing organisation focusing on biologics drugs	Healthcare	3,807	2.3
Northvolt AB®	Battery developer and manufacturer, specialising in lithium-ion technology for electric vehicles	Environment	3,802	2.3
Autodesk#	Software products for architecture, engineering, construction, and manufacturing industries	Environment	3,681	2.3
Illumina	Gene sequencing equipment	Healthcare	3,608	2.2
Discovery Holdings	Life and health insurance provider	Healthcare	3,567	2.2
Umicore	Global materials technology and recycling	Environment	3,530	2.2
Ørsted	Renewable energy	Environment	3,431	2.1
Novozymes	Biological solutions	Environment	3,311	2.1
Ecolab	Water, hygiene and infection prevention services	Environment	3,275	2.0
Daikin Industries#	Air conditioning and refrigeration equipment	Environment	3,067	1.9

Name	Business	Impact theme*	Fair value £'000	% of total assets †
10x Genomics	Life science technology	Healthcare	2,409	1.5
M3	Online medical services	Healthcare	2,256	1.4
Chr. Hansen	Biological solutions	Healthcare	2,093	1.3
Safaricom	Telecommunications and mobile payments	Base	1,871	1.2
Climeworks®	Direct air carbon capture	Environment	1,820	1.1
Joby Aviation	Electric aircraft	Environment	1,817	1.1
Boston Electrometallurgical Corp#®	Novel technology for producing green steel	Environment	1,639	1.0
AbCellera Biologics	Antibody drug discovery tools	Healthcare	1,522	0.9
PsiQuantum®	Silicon photonic quantum computing	Social	1,443	0.9
Spiber®	Novel protein biomaterials	Environment	946	0.6
<b>Total investments</b>			<b>161,497</b>	<b>99.6</b>
Net liquid assets†			651	0.4
<b>Total assets†</b>			<b>162,148</b>	<b>100.0</b>

	Listed equities %	Unlisted securities ‡ %	Net liquid assets † %	Total assets † %
<b>30 September 2023</b>	<b>93.7</b>	<b>5.9</b>	<b>0.4</b>	<b>100.0</b>
30 September 2022	93.5	6.0	0.5	100.0

\* Abbreviated as follows: Healthcare – Healthcare and quality of life; Social – Social inclusion and education; Environment – Environment and resource needs; Base – Base of the pyramid.

† For a definition of terms see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

# New purchase during the year. Complete sales during the year were: FDM; Nibe Industrier; Peloton Interactive; Berkeley Lights; Teladoc.

® Denotes unlisted/private company holding.

‡ Includes holdings in ordinary shares, preference shares and promissory notes.

# Relative contribution

## Top ten relative stock contributors

Year to 30 September 2023

Name	Portfolio (average weight) %	Index (average weight) %	Relative contribution %
Shopify	4.9	0.1	2.4
Remitly Global	2.0	-	2.0
MercadoLibre	7.3	0.1	1.7
Abiomed	1.0	<0.1	1.3
Duolingo	2.1	-	1.0
Nu Holdings	2.5	-	0.9
ASML	6.8	0.4	0.8
Coursera	1.4	-	0.8
Dexcom	4.9	0.1	0.4
Joby Aviation	0.6	-	0.3

## Bottom ten relative stock contributors

Year to 30 September 2023

Name	Portfolio (average weight) %	Index (average weight) %	Relative contribution %
Safaricom	1.9	-	(1.7)
Ørsted	3.5	<0.1	(1.6)
Illumina	3.4	0.1	(1.5)
Alnylam Pharmaceuticals	4.3	<0.1	(1.3)
Novozymes	3.2	<0.1	(1.2)
M3	2.0	<0.1	(1.2)
AbCellera Biologics	1.2	-	(1.1)
Umicore	3.1	<0.1	(1.0)
Moderna	5.8	0.1	(0.9)
Northvolt AB	1.6	-	(0.7)

## Top ten relative stock contributors

From take-on 11 February 2021 to 30 September 2023

Name	Portfolio (average weight) %	Index (average weight) %	Relative contribution %
Remitly Global	0.7	-	2.0
Nibe Industrier	2.3	<0.1	1.4
Duolingo	1.2	-	1.1
Abiomed	2.0	<0.1	1.1
Deere	4.5	0.2	1.0
Bank Rakyat Indonesia	3.3	<0.1	0.7
Alnylam Pharmaceuticals	3.4	<0.1	0.6
Nu Holdings	1.3	-	0.3
WuXi Biologics	0.1	0.1	0.3
Joby Aviation	0.4	-	0.2

## Bottom ten relative stock contributors

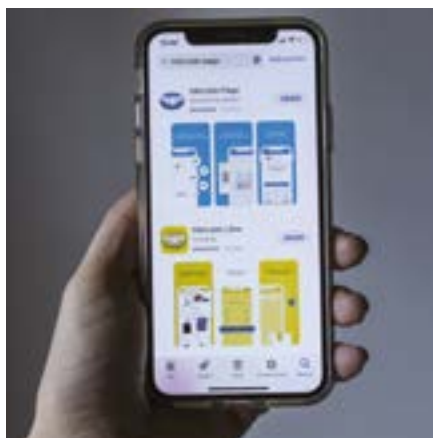
From take-on 11 February 2021 to 30 September 2023

Name	Portfolio (average weight) %	Index (average weight) %	Relative contribution %
Illumina	4.0	0.1	(4.8)
Teladoc	1.4	<0.1	(4.8)
M3	2.7	<0.1	(4.6)
Ørsted	3.4	<0.1	(3.2)
TSMC	5.6	0.7	(3.1)
10x Genomics	2.0	<0.1	(3.0)
Safaricom	2.5	-	(2.6)
Umicore	3.3	<0.1	(2.5)
Moderna	7.9	0.1	(2.5)
Beyond Meat	0.7	-	(2.1)

Source: Revolution and relevant underlying index providers. Keystone Positive Change Investment Trust plc relative to MSCI ACWI total return, in sterling terms. See disclaimer on page 140.

# Review of investments

A review of the Company's ten largest investments as at 30 September 2023.

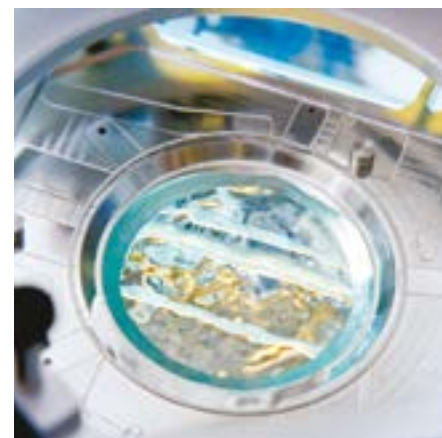


© Sarah Pabst/Bloomberg/Getty Images.

## MercadoLibre

MercadoLibre is Latin America's largest ecommerce platform and is emerging as a leader in the region's financial technology (fintech) industry. Ecommerce penetration is still low in Latin America, which should support high growth for a number of years. MercadoLibre provides a range of online and mobile payment solutions and financial services. These enable small businesses and consumers to transact and access financial services more easily and affordably than before, supporting economic resilience and opportunity. The fintech market is nascent but MercadoLibre has enormous potential to contribute to supporting livelihoods and financial inclusion for millions, and we believe it has a competitive advantage by leveraging its ecommerce business.

Impact Theme:	Social inclusion and education
Valuation at 30 September 2023	£12,639,000
% of total assets	7.8%
Valuation at 30 September 2022	£8,652,000
% of total assets	5.7%
Net purchases/(sales) in the year	£361,000



© ASML.

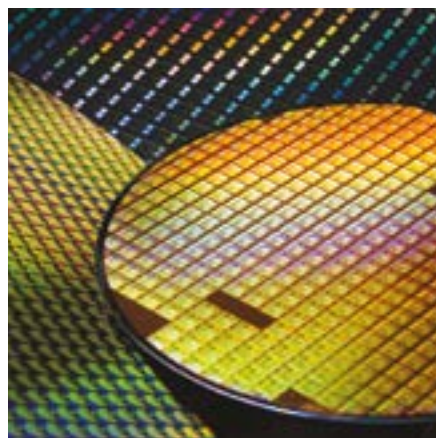
## ASML

ASML is the world's leading manufacturer of specialist lithography equipment that performs a crucial stage in the manufacturing of semiconductor products. Semiconductors are fundamental to enabling innovations across most, if not all, industries; and many of these innovations will tackle societal challenges. By helping its customers create better-performing, cheaper semiconductor products, ASML is a key enabler of this important and growing industry. When others gave up, ASML persevered in developing the next generation of technology (extreme ultraviolet, or EUV) and will enjoy a monopoly position in helping a growing industry continue to advance for many years to come.

Impact Theme:	Social inclusion and education
Valuation at 30 September 2023	£9,418,000
% of total assets	5.8%
Valuation at 30 September 2022	£10,057,000
% of total assets	6.6%
Net purchases/(sales) in the year	(£2,691,000)



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© Taiwan Semiconductor Manufacturing Co., Ltd.



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## Bank Rakyat Indonesia

Bank Rakyat Indonesia (BRI) offers microfinance in Indonesia, a country where roughly half of the adult population remains unbanked. BRI's competitive advantage in microfinance stems from its vast network of rural branches, and increasingly its investment in mobile and agent-based banking, which enables it to build trust and relationships with customers and provide financial services at low cost. Financial services, which can have a transformative effect on social outcomes, are underpenetrated in Indonesia, offering a very long runway for growth and impact.

Impact Theme:	Base of the pyramid
Valuation at 30 September 2023	£6,848,000
% of total assets	4.2%
Valuation at 30 September 2022	£6,262,000
% of total assets	4.1%
Net purchases/(sales) in the year	£266,000

## TSMC

TSMC is the world's largest integrated circuit foundry. The company's scale, technology and efficiency will continue to enable price declines for semiconductors, which in turn enable innovation and environmental and social impact across many industries. The capital intensity of the foundry industry is continually increasing and TSMC, being a long-term trusted partner and the largest company, can invest in the latest equipment to maintain its cost advantage. These advantages should enable TSMC to benefit from the long-term growth of the semiconductor industry while generating attractive returns.

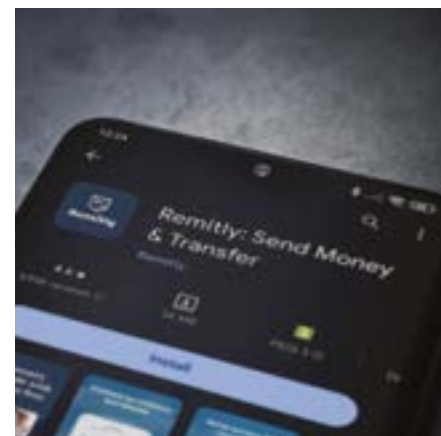
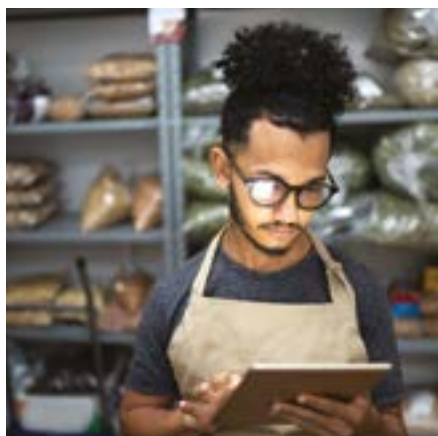
Impact Theme:	Social inclusion and education
Valuation at 30 September 2023	£8,829,000
% of total assets	4.2%
Valuation at 30 September 2022	£8,126,000
% of total assets	5.3%
Net purchases/(sales) in the year	(£2,162,000)

## Moderna

Moderna is creating a new category of medicines by harnessing the power of mRNA technologies. mRNA molecules can teach the body how to make a specific protein to help our immune systems prevent or treat certain diseases. Moderna's coronavirus vaccine has proven that mRNA is a safe and effective way of providing protection against disease, de-risking the technology and providing significant cash flows that can be used to continue investing in the company's platform. Through harnessing the programmability of mRNA, Moderna is investing in its technology platform to develop vaccines and treatments for a wide range of viruses and diseases, from influenza to cancer. Moderna has the potential to improve human health outcomes globally through this new category of medicine.

Impact Theme:	Healthcare and quality of life
Valuation at 30 September 2023	£6,728,000
% of total assets	4.1%
Valuation at 30 September 2022	£9,480,000
% of total assets	6.2%
Net purchases/(sales) in the year	-





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## Shopify

Shopify enables small businesses to set up and sell products online by providing a one-stop shop of simple-to-use and low-cost tools including hosting, fulfilment, advertising and payment services. The integration of these tools with each other and across different platforms and channels can enable entrepreneurs from all backgrounds to start businesses and compete and expand quickly, reducing inequalities of opportunity and in turn promoting economic diversity and job creation. The company has grown rapidly in recent years but still appears to be at the very early stages of tapping into the huge opportunity ahead of it.

Impact Theme:	Social inclusion and education
Valuation at 30 September 2023	£6,711,000
% of total assets	4.1%
Valuation at 30 September 2022	£1,443,000
% of total assets	0.9%
Net purchases/(sales) in the year	£1,027,000

## Deere

There is an urgent need to address the harmful environmental impact of industrial farming while continuing to increase agricultural output to feed a growing global population. Precision agriculture technologies will be an important solution to this challenge by driving higher farming productivity while reducing the negative environmental impacts of agriculture. As the largest farming equipment manufacturer, Deere will leverage its scale, vertical integration of technology development, and relationship with dealers and farmers to drive the adoption of precision agriculture technologies. Deere will emerge as the leader in precision agriculture, which will drive profitable growth and help to improve the sustainability of farming.

Impact Theme:	Environment and resource needs
Valuation at 30 September 2023	£6,604,000
% of total assets	4.1%
Valuation at 30 September 2022	£8,941,000
% of total assets	5.8%
Net purchases/(sales) in the year	(£4,568,000)

## Remitly Global

Remitly provides mobile-based remittance services for migrants. The global remittance market is large and rapidly moving online. Remitly can provide superior services by leveraging mobile technologies, offering peace of mind and contributing to lowering fees. As an early mover in mobile remittances and with a strong operational track record, Remitly has been quickly gaining market share. Remitly plans to expand to more remittance corridors over the coming years and build out financial services beyond remittances, helping the company to serve more customers and drive strong revenue growth.

Impact Theme:	Base of the pyramid
Valuation at 30 September 2023	£5,954,000
% of total assets	3.7%
Valuation at 30 September 2022	-
% of total assets	-
Net purchases/(sales) in the year	£2,638,000



© Tesla.



© Dexcom, Inc.

## Tesla

Tesla aims to accelerate the transition towards a sustainable energy system by developing and commercialising EVs, solar and storage products. The adoption of EVs is rising, driven by decreasing costs, an improved driving experience, regulatory support and consumer awareness of climate change. Similarly, solar energy generation and storage is being driven by technological improvements and economics. We believe Tesla has strong competitive advantages which will enable it to emerge as a winner in the energy transition and generate shareholder value along the way.

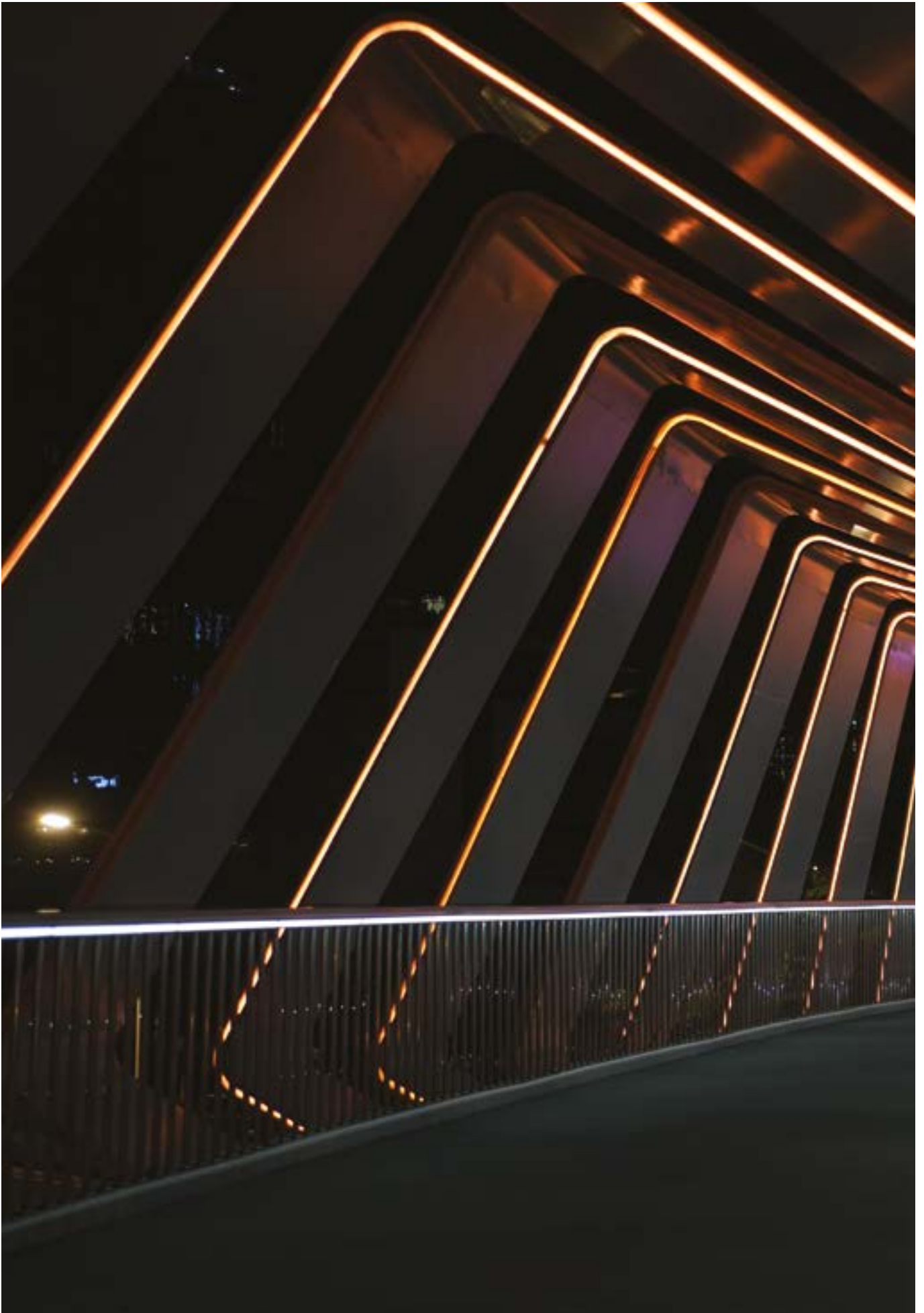
## Dexcom

Dexcom's continuous glucose monitoring systems (CGMs) empower diabetic patients, particularly type 1, to manage their condition themselves. By helping patients manage their glucose levels more effectively than traditional finger prick tests allow, Dexcom is both improving patient lives and helping lower the cost of treating the disease and its associated health complications. We expect CGMs to become the standard of care for insulinintensive patients and believe that they could also play an important role in the prevention of the onset of type 2 diabetes. Greater penetration of existing patient cohorts globally and expansion into other patient cohorts provide a terrific growth opportunity for the company. This is a competitive market, but we believe Dexcom's technological leadership, distribution capabilities and growing brand awareness provide an edge.

Impact Theme:	Environment and resource needs
Valuation at 30 September 2023	£5,891,000
% of total assets	3.6%
Valuation at 30 September 2022	£6,503,000
% of total assets	4.3%
Net purchases/(sales) in the year	(£777,000)

Impact Theme:	Healthcare and quality of life
Valuation at 30 September 2023	£5,683,000
% of total assets	3.5%
Valuation at 30 September 2022	£7,743,000
% of total assets	5.1%
Net purchases/(sales) in the year	(£3,236,000)





# One year summary\*

The following information illustrates how Keystone has performed over the year to 30 September 2023.

Capital and revenue information as at/for the year ended	30 September 2023	30 September 2022	% change
Total assets (before deduction of borrowings)	£162.2m	£152.8m	
Borrowings (at book value)	(£15.5m)	(£15.5m)	
Shareholders' funds	£146.7m	£137.3m	
Net asset value per ordinary share (borrowings at market value) <sup>†</sup>	237.3p	222.2p	6.8%
Share price	204.0p	192.8p	5.8%
Comparative index <sup>#</sup>			8.6%
Revenue earnings per ordinary share	0.71p	0.63p	12.7%
Dividends paid and payable in respect of the financial year	0.45p	0.40p	12.5%
Ongoing charges <sup>†</sup>	0.90%	0.90%	
Discount (over NAV with borrowings at market value) <sup>†</sup>	(14.0%)	(13.2%)	
Gross gearing <sup>†</sup>	10.6%	11.3%	
Net gearing <sup>†</sup>	10.1%	10.6%	
Active share <sup>†</sup>	97%	97%	
<b>Year to 30 September</b>	<b>2023</b>	<b>2022</b>	
<b>Total return performance<sup>†‡</sup></b>			
Net asset value (borrowings at market value)	7.0%	(35.2%)	
Share price	6.0%	(43.3%)	
Comparative index <sup>#</sup>	11.0%	(3.7%)	

\* For a definition of terms used see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

<sup>†</sup> Alternative performance measure – see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

<sup>#</sup> The MSCI All Country World Index (in sterling terms) is the principal index against which performance is measured.

<sup>‡</sup> Source: Baillie Gifford/LSEG and relevant underlying index providers. See disclaimer on page 140.

Past performance is not a guide to future performance.

<b>Year to 30 September</b>	<b>2023</b>	<b>2023</b>	<b>2022</b>	<b>2022</b>
<b>Year's high and low</b>	<b>High</b>	<b>Low</b>	<b>High</b>	<b>Low</b>
Net asset value (borrowings at market value)*†	266.8p	218.1p	360.5p	203.1p
Share price	226.0p	187.0p	345.0p	174.6p
(Discount)/premium*†	(10.2%)	(18.0%)	2.4%	(17.9%)

<b>Year to 30 September</b>	<b>2023</b>	<b>2022</b>
<b>Net return per ordinary share</b>		
Revenue	0.71p	0.63p
Capital	14.77p	(121.50p)
<b>Total</b>	<b>15.48p</b>	<b>(120.87p)</b>

\* For a definition of terms used see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

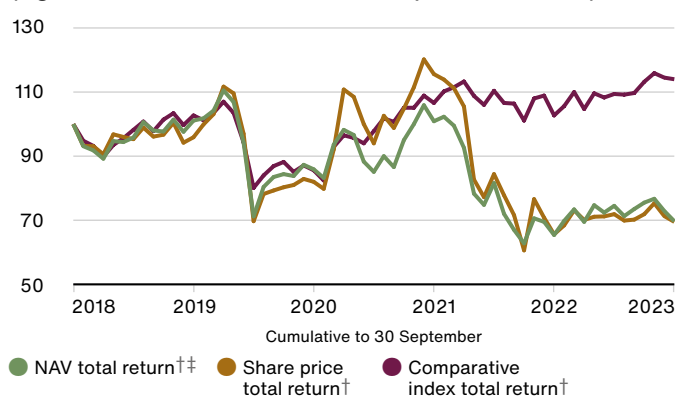
† Alternative performance measure – see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

Past performance is not a guide to future performance.

# Five year summary

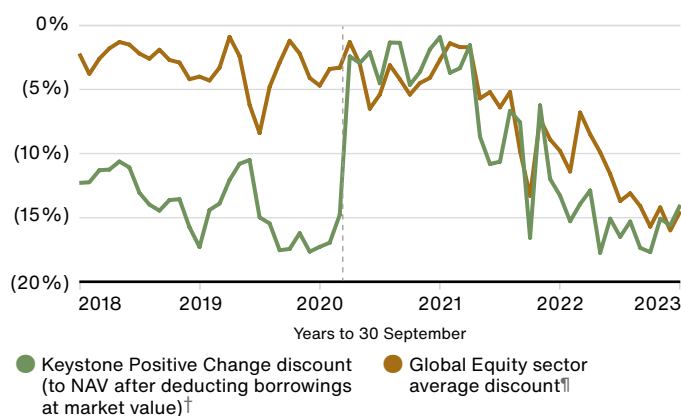
The following charts indicate how Keystone has performed relative to its comparative index\* and the relationship between share price and net asset value over the five year period to 30 September 2023.

**Five year total return performance†**  
**net asset value, share price and index\***  
 (figures rebased to 100 at 30 September 2018)



Source: LSEG and relevant underlying index providers#. Dividends are reinvested.

**Discount to net asset value†**  
 (figures plotted on a monthly basis)



--- Announcement of mandate change to global sector 7 December 2020.

Source: Baillie Gifford/LSEG#

Source: Morningstar.

\* The MSCI All Country World Index (in sterling terms) is the principal index against which performance is measured with effect from 11 February 2021. Prior to that it was the FTSE All-Share. For the purposes of the above graph, the returns on both comparative indices for their respective periods have been linked to form a single comparative index.

† Alternative performance measure – see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

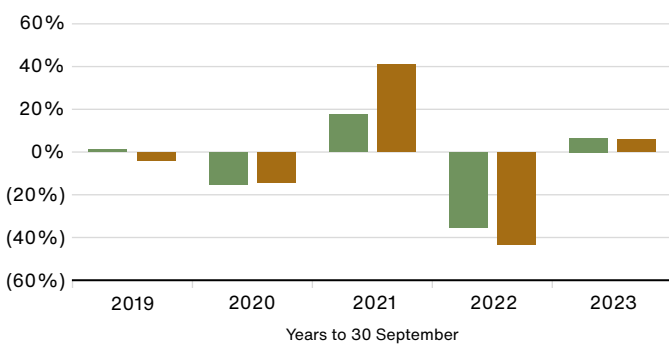
# See disclaimer on page 140.

‡ With borrowings deducted at market value.

¶ Source: Morningstar.

Past performance is not a guide to future performance. Baillie Gifford & Co Limited were appointed as the Company's Managers and Secretaries with effect from 11 February 2021.

**Annual net asset value and share price total returns†**

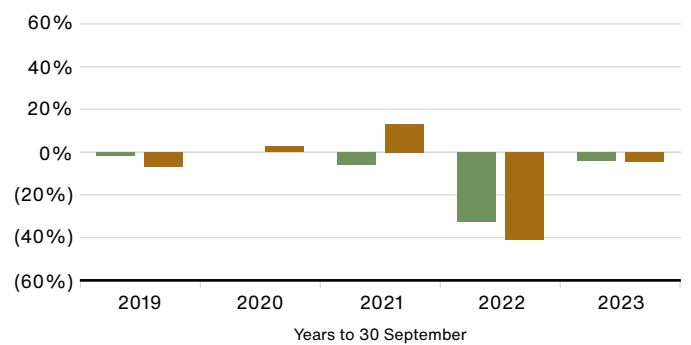


● NAV total return†‡ ● Share price total return†

Source: Baillie Gifford/LSEG#. Dividends are reinvested.

**Relative annual net asset value and share price total returns†**

(relative to the comparative index\* total return)



● NAV total return†‡ ● Share price total return†

Source: Baillie Gifford/LSEG and relevant underlying index providers#. Dividends are reinvested.

\* The MSCI All Country World Index (in sterling terms) is the principal index against which performance is measured with effect from 11 February 2021. Prior to that it was the FTSE All-Share. For the purposes of the above graphs, the returns on both comparative indices for their respective periods have been linked to form a single comparative index.

† Alternative performance measure – see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

# See disclaimer on page 140.

‡ With borrowings deducted at market value.

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# Ten year record\*

## Capital

At 30 September	Total assets* £'000	Borrowings £'000	Shareholders' funds £'000	NAV per share (book)* p	NAV per share (market)* p	Share price p	Discount to NAV (market)* %
2013	263,369	31,889	231,480	342.5	332.0	329.2	(0.8)
2014	282,182	31,915	250,267	370.3	361.2	341.8	(5.4)
2015	291,567	31,942	259,625	384.1	373.4	355.2	(4.9)
2016	296,919	31,972	264,947	392.0	379.0	347.1	(8.4)
2017	307,390	32,003	275,387	407.4	396.0	346.0	(12.6)
2018	298,183	32,037	266,146	393.7	384.3	337.0	(12.3)
2019	289,677	32,071	257,606	381.1	372.5	308.0	(17.3)
2020	209,755	19,430	190,325	305.8	305.8	253.0	(17.3)
2021	224,881	10,364	214,517	347.0	347.0	344.0	(0.9)
2022	152,853	15,525	137,328	222.2	222.2	192.8	(13.2)
<b>2023</b>	<b>162,148</b>	<b>15,495</b>	<b>146,653</b>	<b>237.2</b>	<b>237.3</b>	<b>204.0</b>	<b>(14.0)</b>

## Revenue

Year to 30 September	Gross revenue £'000	Available for ordinary shareholders £'000	Revenue earnings per ordinary share ‡ p	Dividend paid and proposed per share net				Gearing ratios	
				Ordinary p	Special p	Total p	Ongoing charges* %	Net gearing* %	Gross gearing* %
2013	9,218	7,728	11.48	10.00	1.40	11.40	0.96	9.9	13.8
2014	9,507	8,013	11.85	10.10	1.60	11.70	0.87	6.4	12.8
2015	10,071	8,659	12.81	10.20	2.46	12.66	0.71	3.8	12.3
2016	9,783	8,386	12.41	10.60	1.06	11.66	0.69	6.3	12.1
2017	9,001	8,316	12.30	11.00	0.94	11.94	0.61	6.3	11.6
2018	8,137	7,552	11.17	11.20	0.35	11.55	0.54	11.9	12.0
2019	8,732	7,516	11.12	11.20	0.734	11.934	0.54	3.7	12.4
2020	5,848	4,815	7.41	11.20	-	11.20	0.55	10.4	10.2
2021	2,353	1,605	2.60	11.20	-	11.20	0.51	4.6	4.8
2022	1,459	389	0.63	0.40	-	0.40	0.90	10.6	11.3
<b>2023</b>	<b>1,618</b>	<b>440</b>	<b>0.71</b>	<b>0.45</b>	<b>-</b>	<b>0.45</b>	<b>0.90</b>	<b>10.1</b>	<b>10.6</b>

\* For a definition of terms used see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

‡ The calculation of revenue earnings per share is based on the revenue from ordinary activities after taxation and the weighted average number of ordinary shares in issue (see note 07 on page 99).

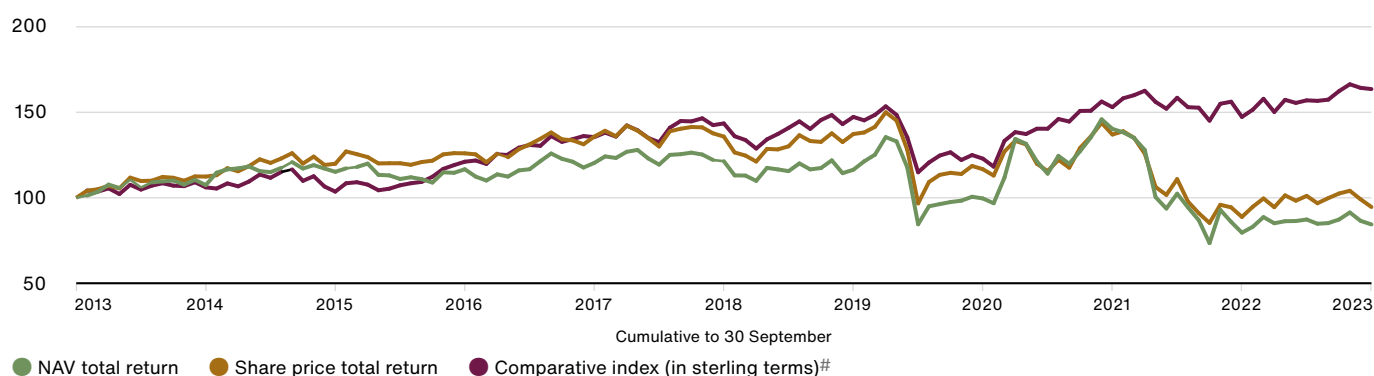
Past performance is not a guide to future performance. Baillie Gifford & Co Limited were appointed as the Company's Managers and Secretaries with effect from 11 February 2021.

**Cumulative performance (taking 2013 as 100)**

At 30 September	NAV per share (market) *	NAV total return (market) *†	Share price	Share price total return *†	Comparative index †#	Comparative index total return †#	Revenue earnings	Dividends	Retail price index †
2013	100	100	100	100	100	100	100	100	100
2014	109	112	104	107	103	106	103	103	102
2015	112	120	108	115	97	104	112	111	103
2016	114	126	105	117	109	121	108	102	105
2017	119	136	105	120	118	136	107	105	109
2018	116	136	102	121	120	143	97	101	113
2019	112	137	94	116	118	147	97	105	115
2020	92	117	77	100	95	123	65	98	117
2021	105	137	104	140	116	153	23	98	122
2022	67	89	59	80	109	147	5	4	136
<b>2023</b>	<b>71</b>	<b>95</b>	<b>62</b>	<b>84</b>	<b>119</b>	<b>164</b>	<b>6</b>	<b>4</b>	<b>151</b>

**Compound annual returns\* (%)**

5 year	(9.3)	(7.0)	(9.6)	(7.0)	0.0	2.1	n/a	n/a	6.1
10 year	(3.3)	(0.6)	(4.7)	(1.7)	1.7	5.0	n/a	n/a	4.2

**Ten year total return performance\***

Source: LSEG and underlying data providers. See disclaimer on page 140.

All figures are total return (see glossary of terms and alternative performance measures on pages 141 to 144).

\* For a definition of terms see Glossary of Terms and Alternative Performance Measures on pages 141 to 144\*.

† Source: LSEG and relevant underlying index providers. See disclaimer on page 140.

# The MSCI All Country World Index (in sterling terms) is the principal index against which performance is measured with effect from 11 February 2021. Prior to that it was the FTSE All-Share. For the purposes of the above, the returns on both comparative indices for the respective periods have been linked to form a single comparative index.

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# Business review

## Business model

### Business and status

Keystone Positive Change Investment Trust plc ('the Company' or 'Keystone Positive Change') is a public company limited by shares and is incorporated in England and Wales with its registered office address at Grimaldi House, 28 St James's Square, London, SW1Y 4JH. The Company is an investment company within the meaning of section 833 of the Companies Act 2006 and carries on business as an investment trust. Investment trusts are UK public listed companies and their shares are traded on the London Stock Exchange. They invest in a portfolio of assets in order to spread risk. The Company has a fixed share capital although, subject to shareholder approval sought annually, it may purchase its own shares or issue shares. The price of the Company's shares is determined, like other listed shares, by supply and demand.

The Company has been approved as an investment trust by HM Revenue & Customs subject to the Company continuing to meet the eligibility conditions. The Directors are of the opinion that the Company has continued to conduct its affairs so as to enable it to comply with the ongoing requirements of section 1158 of the Corporation Tax Act 2010 and the Investment Trust (Approved Company) (Tax) Regulations 2011.

The Company is an Alternative Investment Fund (AIF) for the purposes of the UK Alternative Fund Managers Regulations.

The Company's business model is for its independent, non-executive Board of Directors to appoint third party investment management and administration service providers, and to monitor the quality of the services provided by them.

## Purpose and strategy

Keystone Positive Change Investment Trust plc aims to deliver above average long-term returns for shareholders by harnessing the long-term growth potential of companies whose businesses contribute to positive social or environmental change. The Company's strategy is determined by the Board, through setting investment policy and risk guidelines, together with investment limits, and monitoring their application by the third party Managers when investing the portfolio in accordance with the Objective and Policy detailed below.

### Objective and policy

The Company's objective is to generate long term capital growth with the aim of the NAV total return exceeding that of the MSCI All Country World Index in sterling terms by at least 2% per annum over rolling five-year periods; and contribute towards a more sustainable and inclusive world by investing in the equities of companies whose products or services make a positive social or environmental impact.

The Company invests predominantly in shares of companies of any size, in any country and in any sector, whose products or behaviour make a positive impact on society and/or the environment in the investment managers' opinion. The Company will invest in companies addressing critical challenges in areas such as, but not limited to: social inclusion and education, healthcare and quality of life, environment and resource needs, and base of the pyramid. The shares in which the Company invests may be listed, quoted, or traded on any market, or shares in private companies.



The maximum direct investment in any one holding or fund is limited to 10% of the gross asset value of the Company, measured at the time of investment.

The portfolio will comprise between 30 and 60 public and private company securities. The maximum amount which may be invested in private company securities shall not exceed 30 per cent. of the gross asset value of the Company, measured at the time of investment. The Company will at all times be invested in several sectors. While there are no specific limits placed on exposure to any one sector, the Company will at all times invest and manage the portfolio in a manner consistent with spreading investment risk.

With prior approval of the Board, the Company may use derivatives for the purposes of efficient portfolio management in order to reduce, transfer or eliminate investment risk in the Company's portfolio and for gearing purposes. Derivative instruments in which the Company may invest may include foreign exchange forwards, exchange-listed and over-the-counter options, futures, options on futures, swaps and similar instruments. The Company does not intend to enter into derivative or hedging transactions to mitigate against general currency or interest rate risk.

The Company will not invest more than 15 per cent. of its gross assets in other investment companies or investment trusts which are listed on the Official List. The Company intends to employ gearing to seek to enhance long term capital growth and for the purposes of capital flexibility and efficient portfolio management. The Company may be geared through bank borrowings, the use of derivative instruments

that have the effect of gearing the Company's portfolio, and any such other methods as the Board may determine. Gearing will not exceed 25 per cent. of the gross asset value of the Company, although the Board expects that gearing will typically not exceed 10 per cent. of the gross asset value of the Company, in both cases calculated at the time of drawdown of the relevant borrowings or entering into the relevant transaction, as appropriate.

While it is intended that the Company will be fully invested in normal market conditions, the Company may hold cash on deposit or invest on a temporary basis in a range of cash equivalent instruments. There is no restriction on the amount of cash or cash equivalent instruments that the Company may hold. Any material change in the Company's investment policy will require the approval of shareholders at a general meeting. In the event of a breach of the Company's investment policy, the Directors will announce through a Regulatory Information Service the actions which will be taken to rectify the breach.

### **Culture**

As an externally managed investment company with no employees, Keystone Positive Change's culture is expressed through its Board and its third party service providers, in particular its Managers, in their interactions with shareholders and other stakeholders. The Board's assessment of its own interactions is described in its section 172 statement on pages 46 to 49, and the Managers' culture of constructive engagement is set out within Investing for Positive Change on pages 14 to 19.

## Performance

At each Board meeting, the Directors consider a number of performance measures to assess the Company's success in achieving its objectives.

### Key performance indicators

The Board uses key performance indicators (KPIs) to measure the progress and performance of the Company over time when discharging its duties as set out on page 63 and evaluating the Managers as noted on page 57. These KPIs are established industry measures and are as follows:

- the movement in net asset value per ordinary share on a total return basis;
- the movement in the share price on a total return basis;
- the share price premium/discount relative to the net asset value; and
- ongoing charges.

An explanation of these measures can be found in the Glossary of Terms and Alternative Performance Measures on pages 141 to 144. Discussion on the current year's performance is included in the Chair's Statement on pages 05 and 06. The one, five and ten year records of the KPIs are shown on pages 32 to 37.

The Board also has regard to the total return of the Company's principal comparative index (MSCI All Country World Index in sterling terms).

As noted last year, the Company has been working towards developing KPIs for the impact objective of its strategy. The following impact KPIs have been adopted by the Board as an initial position, but the Directors will continue to review and adjust these as the quality of available data permits. It is expected that 100% of listed portfolio investments (excluding cash and cash equivalents) will comply:

- The percentage of investments that meet the Managers' impact assessment;
- The percentage of investments that have linkage with the United Nations Sustainable Development Goals;
- The percentage of investments that comply with the Managers' policy on assessing breaches of the United Nations Global Compact Principles for Business; and
- The percentage of investments that comply with the business activity-based exclusions.

## Financial position and borrowings

At 30 September 2023, the Company's net assets were valued at £147 million (2022 – £137 million) comprising a portfolio of mainly equity investments and net current assets.

The Company's borrowings at 30 September 2023 comprised a £25 million (2022 – £25 million) revolving credit facility provided by The Royal Bank of Scotland International Limited. At 30 September 2023 there were outstanding drawings of £7,500,000 (2022 – £7,500,000) and US\$9,453,000 (2022 – US\$8,679,000) at rates of 1.25% over SONIA (GBP loan) and 1.25% over US LIBOR, which switched to 1.25% over SOFR 6 September 2023 (US\$ loan). Further details of the Company's borrowings are set out in note 11 on page 102 and details of the Company's gearing levels are included in the Chair's Statement on page 06 and the Ten Year Summary on page 36.

## Dividends

At the Company's Annual General Meeting held in February 2022, shareholders approved that the dividend payment policy for the financial year to 30 September 2022 and subsequent years would be to pay a single final dividend representing the minimum distribution required to maintain investment trust status.

## Future developments of the Company

The outlook for the Company is dependent to a significant degree on economic events and the financial markets. Potential threats are discussed in the Principal and Emerging Risks analysis on pages 41 to 45 and factors which the Board consider to indicate the Company's positive prospects and financial health are discussed in the Viability Statement on page 46. Further comments on the outlook for the Company and its investment portfolio are set out in the Chair's Statement on page 8 and the Managers' Review on pages 09 to 13.

## Principal and emerging risks

As explained on pages 66 and 67 there is an ongoing process for identifying, evaluating and managing the risks faced by the Company on a regular basis. The Directors have carried out a robust assessment of the principal and emerging risks facing the Company, including those that would threaten its business model, future performance, regulatory compliance, solvency or liquidity. A description of these risks and how they are being managed or mitigated is set out below.

The Board considers the impact of heightened market volatility since the Covid-19 pandemic and over recent months due to macroeconomic and geopolitical concerns to be factors which exacerbate existing risks, rather than discrete risks, within the context of an investment trust. Their impact is considered within the relevant risks.

### Financial risk

#### What is the risk?

The Company's assets consist mainly of listed securities and its principal and emerging financial risks are therefore market related and include market risk (comprising currency risk, interest rate risk and other price risk), liquidity risk and credit risk. An explanation of those risks and how they are managed is contained in note 19 to the Financial Statements on pages 105 to 110.

#### How is it managed?

In order to oversee this risk, the Board considers at each meeting the composition and diversification of the portfolio by impact theme and holding size, along with sales and purchases of investments. Individual investments are discussed with the investment managers together with their general views on the various investment markets and sectors. A strategy meeting is held annually. The Board has, in particular, considered the impact of heightened market volatility over recent months owing to macroeconomic and geopolitical concerns. The value of the Company's investment portfolio would be affected by any impact, positively or negatively, on sterling but such impact would be partially offset by the effect of exchange rate movements on the Company's US\$ denominated borrowings.



#### Current assessment of risk

This risk remains high due to market volatility as a result of heightened macroeconomic and geopolitical concerns.



Increasing Risk



Decreasing Risk



No Change

## Investment strategy risk

### What is the risk?

Pursuing an investment strategy to fulfil the Company's objective which the market perceives to be unattractive or inappropriate, or the ineffective implementation of an attractive or appropriate strategy, may lead to reduced returns for shareholders and, as a result, a decreased demand for the Company's shares. This may lead to the Company's shares trading at a widening discount to their net asset value.

### How is it managed?

To mitigate this risk, the Board regularly reviews and monitors: the Company's objective and investment policy and strategy; the investment portfolio and its performance in terms of impact and shareholder returns; the level of discount/premium to net asset value at which the shares trade; and movements in the share register, and raises any matters of concern with the Managers.



### Current assessment of risk

This risk remains high as the market's appetite for the innovative growth stocks typically held by the Company remains subdued, owing to macroeconomic and geopolitical concerns.

## Climate and governance risk

### What is the risk?

As investors place increased emphasis on Environmental, Social and Governance ('ESG') issues, perceived inaction on ESG matters in an investee company could lead to that company's shares being less attractive to investors, adversely affecting its share price, in addition to potential valuation issues arising from any direct impact of the failure to address the ESG weakness on the operations or management of the investee company (for example a failure to identify a pathway to Net Zero or poor employment practices). Repeated failure by the Managers to identify ESG weaknesses in investee companies could lead to the Company's own shares being less attractive to investors, adversely affecting its own share price.

### How is it managed?

This is mitigated by the Managers' strong ESG stewardship and engagement policies, which have been endorsed by the Company, and which are fully integrated into the investment process, as well as the extensive up-front and ongoing due diligence which the Managers undertake on each investee company. This due diligence includes assessment of the risks inherent in climate change (see page 68).



### Current assessment of risk

The Managers continue to employ strong ESG stewardship and engagement policies.



Increasing Risk



Decreasing Risk



No Change

## Discount risk

### What is the risk?

The price at which the Company's shares trade relative to its net asset value can change. The risk of a widening discount is that it may undermine investor confidence in the Company and the wider investment trust sector, and attract arbitrageurs whose interests may not be aligned with those of long-term investors.

### How is it managed?

To manage this risk, the Board monitors the level of discount/premium at which the shares trade and the reasons for movements in either direction. The Board has a range of options available to address widening discounts and/or premiums, including reviewing the investment strategy or marketing approach. The Company also has authority to buy back or issue shares when deemed by the Board to be in the best interests of the Company and its shareholders. During the year, the Chair and the Company's brokers met with shareholders to discuss their concerns, including attitudes to the widening discount and the Board has committed to offer a Continuation Vote after five full financial years of the Positive Change strategy.



### Current assessment of risk

The Company's discount widened during the year.

## Regulatory risk

### What is the risk?

Failure to comply with applicable legal and regulatory requirements such as the tax rules for investment trust companies, the FCA Listing rules and the Companies Act could lead to the Company being subject to tax on capital gains, suspension of the Company's Stock Exchange listing, financial penalties or a qualified audit report.

### How is it managed?

To mitigate this risk, Baillie Gifford's Business Risk, Internal Audit and Compliance Departments provide regular reports to the Audit Committee on Baillie Gifford's monitoring programmes. Major regulatory change could impose disproportionate compliance burdens on the Company. In such circumstances representation is made to ensure that the special circumstances of investment trusts are recognised. Shareholder documents and announcements, including the Company's published Interim and Annual Report and Financial Statements, are subject to stringent review processes and procedures are in place to ensure adherence to the Transparency Directive and the Market Abuse Directive with reference to inside information.



### Current assessment of risk

All control procedures are working effectively. There have been no material regulatory changes that have impacted the Company during the year.



Increasing Risk



Decreasing Risk



No Change

## Custody and depositary risk

### What is the risk?

Safe custody of the Company's assets may be compromised through control failures by the depositary, including breaches of cyber security.

### How is it managed?

To mitigate this risk, the Board receives six-monthly reports from the depositary confirming safe custody of the Company's assets held by the custodian. Cash and portfolio holdings are independently reconciled to the custodian's records by the Managers. The custodian's internal controls reports are reviewed by Baillie Gifford's Business Risk Department and a summary of the key points is reported to the Audit Committee and any concerns investigated.



### Current assessment of risk

All control procedures are working effectively.

## Operational risk

### What is the risk?

Failure of Baillie Gifford's systems or those of other third party service providers could lead to an inability to provide accurate reporting and monitoring or a misappropriation of assets.

### How is it managed?

To mitigate this risk, Baillie Gifford has a comprehensive business continuity plan which facilitates continued operation of the business in the event of a service disruption or major disaster. The Audit Committee reviews Baillie Gifford's Report on Internal Controls and the reports by other third party providers are reviewed by Baillie Gifford on behalf of the Board and a summary of the key points is reported to the Audit Committee and any concerns investigated. In the year under review, the other key third party service providers have not experienced significant operational difficulties affecting their respective services to the Company.



### Current assessment of risk

All control procedures are working effectively.

## Gearing risk

### What is the risk?

The Company may borrow money for investment purposes. If the investments fall in value, any borrowings will magnify the extent of this loss. If borrowing facilities are not renewed, the Company may have to sell investments to repay borrowings. The Company can also make use of derivative contracts.

### How is it managed?

To mitigate this risk all borrowings require the prior approval of the Board and gearing levels are discussed by the Board and Managers at every meeting. Covenant levels are monitored regularly. The majority of the Company's investments are in listed securities that are readily realisable. Further information on gearing can be found on page 36 and in the Glossary of Terms and Alternative Performance Measures on page 143.



### Current assessment of risk

The Company's revolving loan facility can be repaid with no penalties, should the decision be taken to reduce gearing.






Increasing Risk



Decreasing Risk



No Change

Political and associated economic risk	<p><b>What is the risk?</b> Political change in areas in which the Company invests or may invest may increasingly have practical consequences for the Company.</p>	<p><b>How is it managed?</b> To mitigate this risk, developments are closely monitored and considered by the Board. The Board has particular regard to macroeconomic and geopolitical tensions, and monitors portfolio diversification by revenue stream where appropriate, as well as by investee companies' primary location, to mitigate against the negative impact of military action or trade barriers.</p>		<p><b>Current assessment of risk</b> This risk remains high due to the conflicts in Ukraine and Gaza and ongoing US/China tensions.</p>
Cyber security risk	<p><b>What is the risk?</b> A cyber attack on Baillie Gifford's network or that of a third party service provider could impact the confidentiality, integrity or availability of data and systems.</p>	<p><b>How is it managed?</b> To mitigate this risk, the Audit Committee reviews Reports on Internal Controls published by Baillie Gifford and other third party service providers. Baillie Gifford's Business Risk Department report to the Audit Committee on the effectiveness of information security controls in place at Baillie Gifford and its business continuity framework. Cyber security due diligence is performed by Baillie Gifford on third party service providers which includes a review of crisis management and business continuity frameworks.</p>		<p><b>Current assessment of risk</b> All control procedures are working effectively.</p>
Emerging risks	<p><b>What is the risk?</b> As explained on page 66 the Board has regular discussions on principal risks and uncertainties, including any risks which are not an immediate threat but could arise in the longer term. The Board considers that the key emerging risks arise from the interconnectedness of global economies and the related exposure of the investment portfolio to emerging threats such as the societal and financial implications of geopolitical tensions, energy price rises or supply failures, climate transition, food insecurity, cyber risk including AI and quantum computing capabilities, and new coronavirus variants or similar public health threats.</p>	<p><b>How is it managed?</b> These are mitigated by the Managers' close links to the investee companies and their ability to ask questions on contingency plans. The Managers believe the impact of such events may be to slow the pace of growth rather than to invalidate the investment rationale over the long term.</p>		<p><b>Current assessment of risk</b> No change in emerging risks.</p>



Increasing Risk



Decreasing Risk



No Change

## Viability statement

The Company is a collective investment vehicle rather than a commercial business venture and is managed for long-term investment. It has no fixed life, and no continuation vote provisions in its Articles. Notwithstanding the Directors' commitment to offer shareholders a continuation vote five years after the Company's adoption of the Positive Change strategy, the Directors have, in accordance with provision 31 of the UK Corporate Governance Code, assessed the prospects of the Company over a five year period. Having taken into account a number of factors, including the Managers' investment horizon, the Directors believe this period to be appropriate as, in the absence of any adverse change to the regulatory environment and the favourable tax treatment afforded to UK investment trusts, it is a period over which they do not expect there to be any significant change to the current principal risks and to the adequacy of the mitigating controls in place. The Directors do not envisage any change in strategy or objectives or any events that would prevent the Company from continuing to operate over that period.

In making this assessment the Directors have taken into account the Company's current position and have conducted a robust assessment of the Company's principal and emerging risks and uncertainties (as detailed on pages 41 to 45), in particular the impact of market risk where a significant fall in global equity markets would adversely impact the value of the investment portfolio. The Directors have also considered the Company's investment objective and policy, the level of demand for the Company's shares, the nature of its assets, its liabilities and projected income and expenditure. The vast majority of the Company's investments are readily realisable and can be sold to meet its liabilities as they fall due, the main liabilities currently being the short-term bank borrowings. The Company's primary third party suppliers, including its Managers and Secretaries, custodian and depositary, registrar, auditors and broker, are not experiencing significant operational difficulties affecting their respective services to the Company. In addition, as substantially all of the essential services required by the Company are outsourced to third party service providers, this allows key service providers to be replaced at relatively short notice where necessary. Gearing and liquidity stress testing was conducted during the year. The stress testing did not indicate any

matters of concern. The Board continues to monitor the economic impact of geopolitical tensions and macroeconomic challenges but does not consider that such impact would affect the going concern status or viability of the Company.

Based upon the Company's processes for monitoring operating costs, share price premium/discount, the Managers' compliance with the investment objective, the portfolio risk profile, gearing, counterparty exposure, liquidity risk and financial controls, the Board believes that the prospects of the Company are sound and the Directors are able to confirm that they have a reasonable expectation that it will continue in operation and meet its liabilities as they fall due over the five year period of assessment.

## Promoting the success of the Company (section 172 statement)

Under section 172 of the Companies Act 2006, the directors of a company must act in the way they consider, in good faith, would be most likely to promote the success of the company for the benefit of its members as a whole, and in doing so have regard (amongst other matters and to the extent applicable) to: a) the likely consequences of any decision in the long term, b) the interests of the company's employees, c) the need to foster the company's business relationships with suppliers, customers and others, d) the impact of the company's operations on the community and the environment, e) the desirability of the company maintaining a reputation for high standards of business conduct, and f) the need to act fairly as between members of the Company.

In this context, having regard to Keystone Positive Change being an externally-managed investment company with no employees, the Board considers the Company's key stakeholders to be: its existing and potential new shareholders; its externally-appointed managers (Baillie Gifford); other professional service providers (corporate broker, registrar, auditors and depositary); lenders; wider society and the environment.

The Board considers that the interests of the Company's key stakeholders are aligned, in terms of wishing to see the Company deliver sustainable long-term growth, in line with the Company's stated objective and strategy, and meet the highest standards of legal, regulatory, and commercial conduct, with the differences between stakeholders being merely a matter of emphasis on those elements.



The Board's methods for assessing the Company's progress in the context of its stakeholders' interests are set out below.

Stakeholder	Why we engage	How we engage and what we do
Shareholders	Shareholders are, collectively, the Company's owners: providing them with a return for their investment in accordance with the Company's investment policy and objective is the reason for its existence.	The Board places great importance on communication with shareholders. The Annual General Meeting provides the key forum for the Board and Managers to present to shareholders on the Company's performance, future plans and prospects. It also allows shareholders the opportunity to meet with the Board and Managers and raise questions and concerns. The Chair is available to meet with shareholders as appropriate. The Managers meet regularly with shareholders and their representatives, reporting their views back to the Board. Directors also attend certain shareholder presentations, in order to gauge shareholder sentiment first hand. Shareholders may also communicate with members of the Board at any time by writing to them at the Company's registered office or to the Company's broker. These communication opportunities help inform the Board when considering how best to promote the success of the Company for the benefit of all shareholders over the long term.
Baillie Gifford – Managers and Secretaries	The Company's Board has delegated the management of the Company's portfolio, and the administration of the Company's operations including fulfillment of regulatory and taxation reporting requirements, to Baillie Gifford. Baillie Gifford is therefore responsible for the substantial activities of the Company and has the most immediate influence on its conduct towards the other stakeholders, subject to the oversight and strategic direction provided by the Board.	The Board seeks to engage with its Managers in a collaborative and collegiate manner, encouraging open and constructive discussion and debate, while also ensuring that appropriate and regular challenge is brought and evaluation conducted. This approach aims to enhance service levels and strengthen relationships with the Company's providers, with a view to ensuring the interests of the Company's shareholders are best served by keeping cost levels proportionate and competitive, and by maintaining the highest standards of business conduct.
Portfolio companies	As all of the Company's operations are conducted by third party professional providers, it is the companies held in its investment portfolio which have the primary real-world impact in terms of social and environmental change, both positively and negatively, as well as generating, through their commercial success, the investment growth sought by the Company's shareholders. The investee companies have an interest in understanding their shareholders' investment rationale in order to assure themselves that long-term business strategies will be supported.	The Board is cognisant of the need to consider the impact of the Company's investment strategy and policy on wider society and the environment. The Board considers that its oversight of environmental, social and governance ('ESG') matters is an important part of its responsibility to all stakeholders and that proper consideration of ESG factors sits naturally with Keystone Positive Change's aim of providing a sustainable basis for adding value for shareholders. The Board's review of the Managers includes an assessment of their ESG approach and its application in making investment decisions. The Board regularly reviews Governance Engagement reports, which document the Managers' interactions with investee companies on ESG matters and reviewed the Company's Positive Conversations Report published May 2023 and its second annual Impact Report published August 2023, for the calendar year to 31 December 2022.
Brokers	The Company's brokers provide an interface between the Company's Board and its institutional shareholders.	The Company's brokers regularly attend Board meetings, and provide reports to those meetings, in order to keep the Board apprised of shareholder and wider market sentiment regarding the Company. They also arrange forums for shareholders to meet the Chair, or other Directors, outwith the normal general meeting cycle.

Stakeholder	Why we engage	How we engage and what we do
Registrars	The Company's registrars provide an interface with those shareholders who hold the Company's shares directly.	The Company Secretaries liaise with the registrars to ensure the frequency and accuracy of communications to shareholders is appropriate, and monitor shareholder correspondence to ensure that the level of service provided by the registrars is acceptable. The Managers' risk function reviews the registrars' internal controls report and reports on the outcome of this review to the Board.
Auditors	The Company's auditors have a responsibility to provide an opinion on whether the Company's Financial Statements as a whole are free from material misstatement, as set out in more detail in the Auditors' Report to the Members on page 87.	The Company's auditors meet with the Audit Chair and the Board, in the absence of the Managers where deemed necessary, at least twice a year, to review the audit plan and discuss the findings of the annual audit. The Managers undertake to provide all information requested by the auditors in connection with the Company's annual audit promptly and to ensure that it is complete and accurate in all respects.
Depositary and custodian	The depositary is responsible for the safekeeping of the Company's financial instruments, as set out in more detail on page 57.	The depositary provides the Audit Committee with a report on its monitoring activities. The Board and Managers seek to engage with the depositary and custodian in a collaborative and collegiate manner, encouraging open and constructive discussion and debate, while also ensuring that appropriate and regular challenge is brought and evaluation conducted. This approach aims to enhance service levels and strengthen relationships with the Company's providers, with a view to ensuring the interests of the Company's shareholders are best served by keeping cost levels proportionate and competitive, and by maintaining the highest standards of business conduct.
Lenders	Lenders such as holders of debt instruments (debentures, bonds and private placement loan notes) and banks providing fixed or revolving credit facilities provide the Company's gearing as described on page 102 and have an interest in the Company's ongoing financial health and viability.	The Company's legal advisers review all legal agreements in connection with the Company's debt arrangements and advise the Board on the appropriateness of the terms and covenants therein. The Managers and Secretaries ensure that the frequency and accuracy of reporting on, for example, covenant certification, is appropriate and that correspondence from the lenders receives a prompt response.
AIC/industry peers	The Association of Investment Companies ('AIC') and the Company's investment trust industry peers have an interest in the Company's conduct and performance, as adverse market sentiment towards one investment trust can affect attitudes towards the wider industry.	The Company is a member of the AIC, and the Directors and/or the Managers and Secretaries (as appropriate) participate in requests for feedback on proposed legislation or regulatory developments, technical reviews, corporate governance discussions and/or training. Directors also attend the annual AIC conference and directors' round tables.
Investment platforms	Investment platforms provide an interface with shareholders who invest in the Company indirectly.	The Managers liaise with the various investment platforms on strategies for improving communications with the Company's shareholders who hold their shares via these platforms. An annual timetable of key dates is published on the Company's website, for the ease of reference of such shareholders.
Wider society and the environment	No entity, corporate or otherwise, can exist without having an influence on the society in which it operates or utilising the planet's resources. Through its third-party relationships, as noted above, the Company seeks to be a positive influence and, in circumstances where that is not possible, to mitigate its negative impacts insofar as is possible.	The Board and Managers' interactions with the various stakeholders as noted above form the principal forms of direct engagement with wider society and in respect of the environment (commercial, financial, and in terms of planetary health and resources).

The Board recognises the importance of keeping the interests of the Company's shareholders, and of acting fairly between them, firmly front of mind in its key decision making. The Company Secretaries are at all times available to the Board to ensure that suitable consideration is given to the range of factors to which the Directors should have regard. In addition to ensuring that the Company's stated investment objective was being pursued, key decisions and actions during the year which required the Directors to have regard to applicable section 172 factors included:

- the decision to change the Company's registrar from Link Group to Computershare Investor Services PLC, following a review prompted by Link's proposed overseas processing of certain tasks;
- the decision to introduce the role of Senior Independent Director ('SID') to the Board, in recognition of evolving best practice for investment trust companies;
- following a formal tender process, the Board proposes the appointment of Johnston Carmichael LLP as auditor for the financial year commencing 1 October 2023; and
- the recommendation of a final dividend of 0.45p per share, being the minimum required to maintain the Company's investment trust status, consistent with the dividend policy adopted by shareholders at the Annual General Meeting in February 2022 and the retention of funds for investment in order to deliver both capital growth and positive change within the portfolio.

## **Employees, human rights and community issues**

The Board recognises the requirement to provide information about employees, human rights and community issues. As the Company has no employees, all its Directors are non-executive and all its functions are outsourced, there are no disclosures to be made in respect of employees, human rights and community issues.

## **Board representation**

The Board's diversity disclosures are set out on page 64.

## **Environmental, social and governance policy**

Details of the Company's policy on socially responsible investment can be found under Corporate Governance and Stewardship on page 68, and under Investing for Positive Change on pages 14 to 19.

## **Modern slavery**

The Company considers that it does not fall within the scope of the Modern Slavery Act 2015 and it is not, therefore, obliged to make a slavery and human trafficking statement. The Company considers its supply chains to be of low risk as its suppliers are typically financial services firms and professional advisers. A statement by the Managers under the Act has been published on the Managers' website at [bailliegifford.com](https://www.bailliegifford.com).

The Strategic Report which includes pages 05 to 49 was approved by the Board of Directors and signed on its behalf on 27 November 2023.

Karen Brade  
Chair

# Governance report

This governance report, which includes pages 51 to 79 outlines the Board's approach to the governance of your Company. We believe that good governance builds better outcomes and we are committed to high standards of corporate governance and transparency.

# Directors and management

## Directors



**Karen Brade**

Chair

Appointed 2019

Karen Brade began her career in 1987 at Citibank on multi-national project finance transactions. Until 2004 she was a director at CDC (now British International Investment), the UK's development finance institution and impact investor in emerging economies, acting as an investment and portfolio manager, and conducting fund raising and investor development in South Asia. She was chair of Aberdeen Japan Investment Trust plc until 2023.

Now Karen serves as a non-executive director of HeiQ plc, of Augmentum Fintech plc, and of the general partner of Spark+Africa Fund, a US\$64 million impact fund supporting clean and modern cooking energy solutions in Africa. She is an external member of Albion Capital's Investment Committee. She became Chair of Keystone in January 2019, having been a non-executive director since January 2018.



**Ian Armfield**

Audit Committee  
Chair

Appointed 2012

Ian Armfield was appointed to the Board on 1 November 2012 and became the Audit Committee Chair on 22 January 2013. He spent his executive career with PricewaterhouseCoopers LLP where he was an audit and risk assurance partner for 20 years working in the asset management and wider financial services industry. He is a non-executive director of Managed Pension Funds, an insurance company providing pooled investment management services to pension schemes, a non-executive director of LGPS Central, an asset manager for local government pension schemes, and chair of the Audit and Risk Committee for The Pearson Pension Plan. His expertise in auditing, risks and internal controls in asset management provides relevant, constructive oversight and challenge to the delivery of the Company's strategic goals.

All the Directors above and overleaf served on the Board throughout the year. All Directors are non-executive and, in the opinion of the Board, are independent of the Managers. All Directors are members of the Nomination Committee. All Directors, with the exception of William Kendall, are members of the Audit Committee.



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**William Kendall**

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Director

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Appointed 2002

William Kendall is a veteran impact investor. For over 30 years he has run or had operational roles in early-stage investments in the food and drink industry, such as Green & Black's organic chocolate where he was CEO before selling the business to Cadbury Schweppes. Green & Black's launched the UK's first Fairtrade registered product. William has had a founding role in three investment funds. These have backed the development of disruptive enterprises and new technologies in major sectors such as the water industry, building products, the leisure industry and agriculture. He is a Trustee of the Grosvenor Estate and a founding director of Grosvenor Food & Agtech which has made over 25 investments around the world in areas such as vertical farming, raising insects for food, plant genetics, precision fermentation and alternative proteins. He advises or is a director of a number of UK-based, family-owned businesses each committed to a strong social and environmental purpose. William is an organic, regenerative farmer in East Anglia. He campaigns for better food systems and improved nature conservation. He firmly believes societal improvement is best delivered by private enterprise in combination with philanthropy and sensible regulation. He is a Trustee of the Suffolk Community Foundation and President of The Suffolk Wildlife Trust. He has a law degree from Cambridge University and an MBA from INSEAD.




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**Katrina Hart**


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 Director

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 Appointed 2018
 

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Katrina Hart was appointed to the Board on 18 January 2018 and became Senior Independent Director on 28 June 2023. During her executive career in corporate finance and equity research, she built a recognised specialism in the UK wealth and asset management sectors. Since 2011, she has applied her industry knowledge and markets experience to a number of highly complementary PLC boards, serving as a non-executive director for two asset management operating companies, four investment companies and a REIT. Katrina brings extensive anecdotal and technical understanding of the commercial and regulatory issues facing the wider UK investment market. She is currently also a non-executive director of Montanaro Asset Management, JPMorgan UK Smaller Companies Investment Trust plc, AEW UK REIT plc and chairman designate of Blackrock Frontiers Investment Trust plc.




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**Andrew Fleming**


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 Director

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 Appointed 2022
 

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Andrew Fleming was appointed to the Board on 1 March 2022. Andrew was chief executive of Waverton Investment Management and Kames Capital where he was responsible for their award-winning ethical investment teams. Earlier in his career he established one of Europe's first 'green' funds and was a very early advocate for the UNPRI. He is a trustee of two charities: the Rank Foundation, which has social impact as part of its core mission; and CTVC, which is the largest independent maker of moral, ethical and religious radio and television content in the UK, where he is chairman.

He has been involved with investment trusts for most of his career, is a director of the Polar Capital Global Healthcare Trust and was previously chairman of the JP Morgan Japanese Investment Trust.

## Portfolio Managers



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**Kate Fox**

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Investment Manager

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Appointed 2021

Kate is an Investment Manager and decision maker in the Positive Change Team. Kate joined Baillie Gifford in 2002 and became a partner of the firm in 2020. She is a CFA Charterholder and graduated MA in Economics and Maths from the University of Edinburgh in 2001.

Kate believes the financial community plays a crucial role in creating a more sustainable world for future generations. Kate's experience analysing smaller companies has left her with a natural enthusiasm for businesses that address unmet needs or challenge the status quo, as well as an appreciation of their long-term potential.



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**Lee Qian**

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Investment Manager

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Appointed 2021

Lee joined Baillie Gifford in 2012 and is an Investment Manager and decision maker in the Positive Change Team. He is a CFA Charterholder. Lee graduated BA (Hons) in Economics and Management from the University of Oxford in 2012. Lee grew up in China during a period of incredible economic and social progress, when hundreds of millions of people were lifted out of poverty and the standard of living improved for the majority of the population. Witnessing that has influenced Lee deeply about the role of businesses in society.



The Company has appointed Baillie Gifford & Co Limited, a wholly owned subsidiary of Baillie Gifford & Co, as its Alternative Investment Fund Managers ('AIFM') and Company Secretaries. Baillie Gifford & Co Limited has delegated portfolio management services to Baillie Gifford & Co. Dealing activity and transaction reporting have been further sub-delegated to Baillie Gifford Overseas Limited and Baillie Gifford Asia (Hong Kong) Limited. Baillie Gifford & Co is an investment management firm formed in 1927 out of the legal firm Baillie & Gifford, WS, which had been involved in investment management since 1908.

Baillie Gifford is one of the largest investment trust managers in the UK and currently manages thirteen close-ended investment companies. Baillie Gifford also manages open-ended investment companies, together with investment portfolios on behalf of pension funds, charities and other institutional clients, both in the UK and overseas. Funds under the management or advice of Baillie Gifford totalled around £217 billion at 23 November 2023. Based in Edinburgh, it is one of the leading privately owned investment management firms in the UK, with 57 partners and a staff of around 1,830.

Baillie Gifford & Co Limited and Baillie Gifford & Co are both authorised and regulated by the Financial Conduct Authority.

# Directors' report

**The Directors present their Report together with the Financial Statements of the Company for the year to 30 September 2023.**

## **Corporate governance**

The Corporate Governance Report is set out on pages 61 to 68 and forms part of this report.

## **Directors**

Information about the Directors who were in office at the year end and up to the date on which the Financial Statements were signed, including their relevant experience, can be found on pages 51 to 53.

All the Directors are retiring at the Annual General Meeting and all the Directors are offering themselves for re-election. Following formal performance evaluation, the Chair confirms that the Board considers that the Directors' performance continues to be effective and that they remain committed to the Company. Their contribution to the Board is greatly valued and the Board therefore recommends their re-election to shareholders.

## **Directors' indemnity and insurance**

The Company has entered into qualifying third party deeds of indemnity in favour of each of its Directors. The deeds, which were in force during the year to 30 September 2023 and up to the date of approval of this report, cover any liabilities that may arise to a third party, other than the Company, for negligence, default or breach of trust or duty. The Directors are not indemnified in respect of liabilities to the Company, any regulatory or criminal fines, any costs incurred in connection with criminal proceedings in which the Director is convicted or civil proceedings brought by the Company in which judgement is given against him/her. In addition, the indemnity does not apply to any liability to the extent that it is recovered from another person. The Company also maintains Directors' and Officers' liability insurance.

### **Conflicts of interest**

Each Director submits a list of potential conflicts of interest to the Board on an annual basis. The Board considers these carefully, taking into account the circumstances surrounding them and, if considered appropriate, they are approved subject to periodic review. Having considered the lists of potential conflicts there were no actual direct or indirect interests of a Director which conflicted with the interests of the Company.

### **Management and Company Secretarial arrangements**

Baillie Gifford & Co Limited, a wholly owned subsidiary of Baillie Gifford & Co, has been appointed as the Company's Alternative Investment Fund Managers ('AIFM') and Company Secretaries. Baillie Gifford & Co Limited has delegated portfolio management services to Baillie Gifford & Co. Dealing activity and transaction reporting have been further sub-delegated to Baillie Gifford Overseas Limited and Baillie Gifford Asia (Hong Kong) Limited.

The Investment Management Agreement between the AIFM and the Company sets out the matters over which the Managers have authority in accordance with the policies and directions of, and subject to restrictions imposed by, the Board. The Investment Management Agreement can be terminated on three months' notice. Compensation fees would only be payable in respect of the notice period if termination were to occur sooner. The annual management fee is 0.70% on the first £100 million of market capitalisation, 0.65% on the next £150 million of market capitalisation and 0.55% on the remaining market capitalisation (see note 3 on page 97 for more details). Market capitalisation for the purposes of management fee calculation is defined as the average number of shares in issue during the relevant valuation period multiplied by the average of the closing middle market prices for the Company's shares for the ten business days ending on the relevant valuation date.

### **Evaluation of the Managers**

The function of a Management Engagement Committee is fulfilled by the Board. The Board reviews investment performance and monitors the arrangements for the provision of investment management and secretarial services to the Company on a continuous basis. A formal evaluation of the Managers by the Directors is conducted annually. The Directors' annual evaluation considered, amongst others, the following topics: the quality of the personnel assigned to handle the Company's affairs; the quality of policy guidance and explanations; the investment strategy and performance; administrative competence; the quality and coverage of papers; the marketing efforts undertaken by the Managers; communication with shareholders; and the service level provided by, and relationship with, the Managers generally.

Following the most recent evaluation in June 2023, the Directors are in agreement that the continuing appointment of Baillie Gifford & Co Limited as AIFM and the delegation of investment management services to Baillie Gifford & Co on the terms agreed, is in the interest of shareholders as a whole.

The Directors continue to give careful consideration to the basis of the management fee and actively discussed it with the Managers during the year.

### **Depositary**

The Bank of New York Mellon (International) Limited has been appointed as the Company's depositary in accordance with the requirements of the Alternative Investment Fund Managers ('AIFM') Regulations.

The Company's depositary also acts as the Company's custodian. The depositary's responsibilities include cash monitoring, safe keeping of the Company's financial instruments, verifying ownership and maintaining a record of other assets and monitoring the Company's compliance with investment limits and leverage requirements.

## Share capital

### Capital structure

The Company's capital structure at 30 September 2023 consists of 67,593,995 ordinary shares of 10p each (30 September 2022 – 67,593,995) of which 61,815,632 (30 September 2022 – 61,815,632) are allotted and fully paid and 5,778,363 (30 September 2022 – 5,778,363) are held in treasury. There are no restrictions concerning the holding or transfer of the Company's ordinary shares and there are no special rights attached to any of the shares. The Company also has 250,000 5% cumulative preference shares of £1 each in issue.

### Dividends

Twice annually, on the last business days in March and September, the Company pays a fixed dividend of 2.5% in respect of the preference shares, making a total of 5% per annum. The holders of preference shares receive their fixed dividend before any dividends are paid to holders of ordinary shares.

The Company's dividend payment policy in respect of ordinary shares is to pay a single final dividend that will be the minimum distribution to maintain investment trust status.

The Board recommends a final dividend of 0.45p per ordinary share for the year. If approved, the recommended final dividend will be paid on 8 February 2024 to shareholders on the register at the close of business on 12 January 2024. The ex-dividend date is 11 January 2024.

### Capital entitlement

On a winding up, after meeting the liabilities of the Company, including paying the nominal value and any outstanding dividends to the holders of the preference shares, the surplus assets will be paid to ordinary shareholders in proportion to their shareholdings.

### Voting

Each ordinary shareholder present in person or by proxy is entitled to one vote on a show of hands and, on a poll, to one vote for every £1 nominal held (one vote for every ten 10p ordinary shares). The preference shareholders have no voting rights.

Information on the deadlines for proxy appointments can be found on pages 132 and 133.

### Individual Savings Account (ISA)

The ordinary shares of the Company are qualifying investments under applicable ISA regulations.

### Major interests in the Company's shares

The Company is aware of the following interests in 3% or more of the voting rights attached to the Company's issued share capital carrying unrestricted voting rights:

Name	No of ordinary 10p shares held at 30 September 2023	% of voting rights
Hargreaves Lansdown	9,053,626	14.6
Rathbones Investment Management Ltd	6,553,264	10.4
Interactive Investor	5,435,978	8.8
Charles Stanley	3,367,331	5.4
Saba Capital Management LP	3,217,886*	5.2
AJ Bell	2,375,555	3.8

\* In its 20 September 2023 notification, Saba Capital Management LP advised the Company that it held 5.2% of voting rights through financial instruments, which equates to 3,217,886 shares.

Between 1 October 2023 and 24 November 2023 the Company was notified that Saba Capital Management LP hold 1.1% by way of direct shareholdings, and a further 8.9% through financial instruments. There have been no other changes to the major interests in the Company's shares intimated up to 24 November 2023.

### Articles of Association

The Company's Articles of Association may only be amended by special resolution at a general meeting of shareholders.

### Financial instruments

The Company's financial instruments comprise its investment portfolio, cash balances, borrowings and debtors and creditors that arise directly from its operations such as sales and purchases of shares awaiting settlement and accrued income. The financial risk management objectives and policies arising from its financial instruments and the exposure of the Company to risk are disclosed in note 19 to the Financial Statements.

## Disclosure of information to auditors

The Directors confirm that so far as each of the Directors is aware there is no relevant audit information of which the Company's auditors are unaware and the Directors have taken all the steps that they might reasonably be expected to have taken as Directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

## Events after the end of the reporting period

The Directors confirm that there have been no events after the end of the reporting period which require adjustment of, or disclosure in, the Financial Statements or notes thereto up to 24 November 2023.

## Independent auditors

PricewaterhouseCoopers LLP having served as the Company's auditors for ten years, the Audit Committee carried out a formal audit tender process. Following this process, the Board has approved the proposed appointment of Johnston Carmichael LLP as auditor for the financial year commencing 1 October 2023. The appointment is subject to shareholder approval at the Annual General Meeting to be held on 1 February 2024. Johnston Carmichael LLP has expressed its willingness to be appointed auditor to the Company and resolutions concerning Johnston Carmichael's appointment will be submitted to the Annual General Meeting. The Board extends its appreciation to PricewaterhouseCoopers LLP for its services as auditors.

## Greenhouse Gas Emissions and Streamlined Energy & Carbon Reporting ('SECR')

All of the Company's activities are outsourced to third parties. The Company therefore has no greenhouse gas emissions to report from its operations, nor does it have responsibility for any other emissions producing sources under the Companies Act 2006 (Strategic Report and Directors' Reports) Regulations 2013. For the reasons set out above, the Company considers itself to be a low energy user and, therefore, is not required to disclose energy and carbon information under the SECR regulations.

## Bribery Act

The Company has a zero tolerance policy towards bribery and is committed to carrying out business fairly, honestly and openly. The Managers also adopt a zero tolerance approach and have policies and procedures in place to prevent bribery.

## Criminal Finances Act 2017

The Company has a commitment to zero tolerance towards the criminal facilitation of tax evasion.

## Annual General Meeting

### Issuance of shares

At the last Annual General Meeting, the Directors were granted shareholders' approval for a general authority to allot shares and also an authority to issue shares or sell shares held in treasury on a non pre-emptive basis (without first offering such shares to existing shareholders pro-rata to their existing holdings) up to a maximum nominal amount of £618,156. The Company issued no shares and sold no shares from treasury during the year to 30 September 2023 (year to 30 September 2022 – no shares issued or sold from treasury) or between 1 October and 24 November 2023. 5,778,363 shares were held in treasury as at 30 September 2023 and 24 November 2023.

Both authorities expire at the forthcoming Annual General Meeting and the Directors are seeking shareholders' approval to renew them for a further year, as detailed below.

Resolution 11 in the Notice of Annual General Meeting seeks a general authority for the Directors to allot shares up to an aggregate nominal amount of £618,156. This amount represents 10% of the Company's total ordinary share capital in issue at 24 November 2023 and meets institutional guidelines. This authority will continue until the conclusion of the Annual General Meeting to be held in 2025 or on the expiry of 15 months from the passing of the resolutions, if earlier.

Resolution 12, which is proposed as a special resolution, seeks authority for the Directors to issue shares or sell shares held in treasury on a non pre-emptive basis for cash up to an aggregate nominal amount of £618,156 (representing 10% of the issued ordinary share capital of the Company as at 24 November 2023). This authority will only be used to issue shares or sell shares from treasury at a premium to net asset value on the basis of debt valued at book value and only when the Directors believe that it would be in the best interests of the Company to do so. This authority will continue until the conclusion of the Annual General Meeting to be held in 2025 or on the expiry of 15 months from the passing of the resolutions, if earlier.

#### **Purchase of own shares**

At the last Annual General Meeting the Company was granted authority to purchase up to 9,266,163 ordinary shares (equivalent to approximately 14.99% of its issued share capital), such authority to expire at the Annual General Meeting in respect of the year ended 30 September 2023. During the year, no shares were bought back. 5,778,363 shares were held in treasury at 30 September 2023. The principal reason for share buy-backs is to enhance net asset value per share for continuing shareholders by purchasing shares at a discount to the prevailing net asset value.

The Company may hold bought-back shares 'in treasury' and then:

- i. sell such shares (or any of them) for cash (or its equivalent under the Companies Act 2006); or
- ii. cancel the shares (or any of them).

Shares will only be sold from treasury at a premium to net asset value.

The Directors are seeking shareholders' approval at the Annual General Meeting to renew the authority to purchase up to 14.99% of the Company's ordinary shares in issue at the date of the passing of the resolution, such authority to expire at the Annual General Meeting of the Company to be held in respect of the year ended 30 September 2024.

The maximum price (excluding expenses) that may be paid on the exercise of the authority must not exceed the higher of:

- i. 5 per cent. above the average closing price on the London Stock Exchange of an ordinary share over the five business days immediately preceding the date of purchase; and
- ii. the higher of the price of the last independent trade and the highest current independent bid for a share on the London Stock Exchange.

The minimum price (exclusive of expenses) that may be paid is 10p per share. Purchases of shares will be made within guidelines established, from time to time, by the Board. The Company does not have any warrants or options in issue. Your attention is drawn to Resolution 13 in the Notice of Annual General Meeting on page 132. This authority, if conferred, will be exercised only if to do so would result in an increase in net asset value per ordinary share for the remaining shareholders and if it is in the best interests of shareholders generally.

#### **Recommendation**

The Directors unanimously recommend you vote in favour of the resolutions to be proposed at the Annual General Meeting as it is their view that the resolutions are in the best interests of shareholders as a whole.

On behalf of the Board  
 Karen Brade  
 Chair  
 27 November 2023

# Corporate governance report

**The Board is committed to achieving and demonstrating high standards of Corporate Governance. This statement outlines how the principles of the 2018 UK Corporate Governance Code (the 'Code') which can be found at [frc.org.uk](http://frc.org.uk), and the relevant principles of the Association of Investment Companies ('AIC') Code of Corporate Governance issued in 2019 were applied throughout the financial year. The AIC Code provides a framework of best practice for investment companies and can be found at [theaic.co.uk](http://theaic.co.uk). The FRC has confirmed that AIC member companies who report against the AIC Code will be meeting their obligations in relation to the UK Code.**

## **Compliance**

The Board confirms that the Company has complied throughout the year under review with the relevant provisions of the Code and the recommendations of the AIC Code. The Code includes provisions relating to the role of the chief executive, executive directors' remuneration and the need for an internal audit function. Given that the Company is an externally managed investment trust, the Board considers these provisions are not relevant to the Company (the need for an internal audit function specific to the Company has been addressed on page 70).



**Audit Committee**

**Chair: Ian Armfield**

**Purpose:** The primary purpose of a company's audit committee is to provide oversight of the financial reporting process, the audit process, risk management, the Company's system of internal controls and compliance with laws and regulations.

The Company does not have a Management Engagement Committee, the function of a Management Engagement Committee is performed by the Board. That function is to ensure that the Managers remain suitable to manage the portfolio, that the management contract is competitive and reasonable for the shareholders, and that the Company maintains appropriate administrative and company secretarial support.

**Nomination Committee**

**Chair: Karen Brade**

**Purpose:** The main purpose of the Nomination Committee is to oversee Board recruitment and succession planning as well as Board appraisals including identifying training needs.

**Third-party service providers appointed by the Board**

**Alternative Investment Fund Managers and Company Secretaries:**

Baillie Gifford & Co Limited (wholly owned subsidiary of Baillie Gifford & Co)

**Dealing activity and transaction reporting:**

Baillie Gifford Overseas Limited and Baillie Gifford Asia (Hong Kong) Limited

**PricewaterhouseCoopers LLP**  
**Auditors**

**The Bank of New York Mellon (International) Limited**  
**Depository**

**Computershare Investor Services PLC**  
**Registrar**

**Deutsche Numis**  
**Company broker**



## The Board

The Board has overall responsibility for the Company's affairs. It has a number of matters reserved for its approval including strategy, investment policy, currency hedging, borrowings, gearing, treasury matters, dividend and corporate governance policy. A separate strategy session is held annually. The Board also reviews the Financial Statements, investment transactions, revenue budgets and performance. Full and timely information is provided to the Board to enable it to function effectively and to allow Directors to discharge their responsibilities.

The Board currently comprises five Directors, all of whom are non-executive.

The Chair is responsible for organising the business of the Board, ensuring its effectiveness and setting its agenda. The executive responsibility for investment management has been delegated to the Company's Alternative Investment Fund Managers ('AIFM'), Baillie Gifford & Co Limited, and, in the context of a Board comprising only non-executive Directors, there is no chief executive officer.

The Board decided during the year to introduce the role of Senior Independent Director ('SID') in recognition of evolving best practice for investment trust companies. The SID is Katrina Hart and, as such, she is available to shareholders as an alternative to the Chair if they have concerns. The SID leads the Chair's performance appraisal and chairs the Nomination Committee when it considers the Chair's succession.

The Directors believe that the Board has a balance of skills and experience that enables it to provide effective strategic leadership and proper governance of the Company. Information about the Directors, including their relevant experience, can be found on pages 51 to 53.

There is an agreed procedure for Directors to seek independent professional advice, if necessary, at the Company's expense.

## Nomination Committee

The Nomination Committee consists of all the Directors and Karen Brade is the Chair of the Committee. The Committee meets on an annual basis and at such other times as may be required. The Committee has written terms of reference which include reviewing the composition of the

Board, identifying and nominating new candidates for appointment to the Board, Board appraisal, succession planning and training. The Committee also considers whether Directors should be recommended for re-election by shareholders. The Committee is responsible for considering Directors' potential conflicts of interest and for making recommendations to the Board on whether or not the potential conflicts should be authorised. The Committee's Terms of Reference are available on request from the Company and on the Company's page of the Managers' website: [keystonepositivechange.com](http://keystonepositivechange.com).

## Appointments to the Board

New Directors are appointed by the Board, following recommendation by the Nomination Committee. The terms and conditions of Directors' appointments are set out in formal letters of appointment which are available for inspection on request.

A Director appointed during the year is required to retire and seek election by shareholders at the next Annual General Meeting.

In accordance with the Code, all Directors offer themselves for re-election annually.

## Diversity policy

The Board has due regard for the benefits of diversity in its membership and seeks to ensure that its structure, size and composition, including the skills, knowledge, gender and experience of the Directors, is sufficient for the effective direction and control of the Company. The Board is mindful of the importance of having a suitable mapped board succession and renewal process in line with corporate governance best practice and the Nomination Committee keeps succession planning under review.

Within the context of a small, entirely non-executive Board, a single appointment or retirement can have a significant impact on percentage representation, and a limited number of senior roles are available. The Board will endeavour to comply with the FCA Listing Rules diversity targets but notes that there may be circumstances where the additional responsibilities of a senior role or a preference not to disclose their ethnic background might dissuade quality candidates from accepting an appointment. In such circumstances, the value brought to the Board by their inclusion outweighs the ambition of meeting diversity targets.

## Diversity of the Board

The following disclosures are provided in respect of the FCA Listing Rules targets that: i) 40% of a board should be women; ii) at least one senior role should be held by a woman; and iii) at least one board member should be from a non-white ethnic background, as defined by the Office of National Statistics ('ONS') criteria.

As an externally managed investment company with no chief executive officer (CEO) or chief financial officer (CFO), the roles which qualify as senior under FCA guidance are Chair and Senior Independent Director (SID). The Board also considers Audit Committee Chair to represent a senior role within this context.

At 30 September 2023, which shall be used as the reference date for the disclosures in accordance with the Listing Rules 9.8.6R(9), the Board met the targets on percentage of women and women in senior roles, but not on ethnic background. There have been no changes to Board membership between 30 September 2023 and 24 November 2023.

Gender	Number	%	Senior roles
Men	3	60	0 *
Women	2	40	2
Prefer not to say	-	-	-

\* The Board also considers Audit Committee Chair to be a senior role. The role of Audit Committee Chair is currently held by a man.

Ethnic background	Number	%	Senior roles
White	5	100	2 *
Prefer not to say	-	-	-

\* The Board also considers Audit Committee Chair to be a senior role. The current Audit Committee Chair's ethnic background is white.

As noted in the Company's Annual Report and Financial Statements for the year to 30 September 2022, for the last Director recruitment, the Committee engaged Nurole, an external search consultancy with no other connection to the Company or any of its Directors, to search for a new Director with the requisite skills and experience, and with particular regard to the Parker Review recommendations. The Nomination Committee considered a shortlist that was 50% women, 33% candidates of non-white or mixed-race ethnicity. The Board considers that its small size is the principal reason why it has not yet been able to meet

all the Listing Rule targets. The Board supports, and is ambitious to meet, all the Listing Rule diversity targets and will continue to review its size and composition both as part of its refreshment cycle and more widely. Recruitment consultants employed for future searches will be asked to put forward candidates with both the desired skill set, and with a diverse range of characteristics.

## Independence of Directors

All the Directors are considered by the Board to be independent of the Managers and free of any business or other relationship which could interfere with the exercise of their independent judgement.

The Board has noted the inference of provisions in the UK Corporate Governance Code that non-executive directors who have served for more than nine years should be presumed not to be independent. However, it is the Board's assessment that the repository of experience provided by Directors of longer tenure can enhance a Board's independence from the Managers of an investment trust, by placing the current relationship within a broader context. The Board considers that both the recent review of management arrangements and the decision to offer shareholders a Continuation Vote after five financial years of the new strategy have borne this out, and that each of the Directors are independent of the Managers and free of any business or other relationships which could interfere with the exercise of their independent judgement.

The Directors recognise the importance of succession planning for company boards and the Board's composition is reviewed annually. The Board is of the view that length of service will not necessarily compromise the independence or contribution of directors of an investment trust company, where continuity and experience can be a benefit to the Board. It also commits to maintaining a programme of recruitment to provide refreshment of perspective with due regard to diversity.

Although William Kendall and Ian Armfield have served for more than nine years, following the annual review of board composition and performance evaluation the Board concluded that William Kendall and Ian Armfield continue to demonstrate independence of character and judgement. Ian Armfield has indicated his intention not to offer himself for re-election at the AGM to be held in 2025. His diligent oversight of the

transition of the Company's financial reporting to Baillie Gifford & Co Limited has been invaluable and the Board, wishing to afford his successor the benefit of his knowledge and experience during an orderly handover period, recommends his re-election at the 2024 AGM. William Kendall's practical experience in innovative, ethical companies is detailed in his biography on page 52 and the Board continues to derive a significant benefit from his unique perspective on the challenges faced by, and prospects of, portfolio companies.

### Policy on Chair's tenure

In accordance with the UK Code of Corporate Governance, the Board has resolved that the Chair shall normally have tenure limited to nine years from their first appointment to the Board. Exceptions may be made in exceptional circumstances, for example to facilitate effective succession planning or if the Company were in the middle of a corporate action, when an extension may be appropriate.

### Meetings

There is an annual cycle of Board meetings which is designed to address, in a systematic way, overall strategy, review of investment policy, investment performance, marketing, revenue budgets, dividend policy and communication with shareholders. The Board considers that it meets sufficiently regularly to discharge its duties effectively. The table below shows the attendance record for the core Board and Committee meetings held during the year, excluding ancillary and sub-committee meetings. The Annual General Meeting was attended by all the Directors.

#### Directors' attendance at meetings

	Board	Audit Committee	Nomination Committee
<b>Number of meetings</b>	<b>5</b>	<b>3</b>	<b>1</b>
K Brade	5	3	1
I Armfield	5	3	1
A Fleming	5	3	1
K Hart	5	3	1
W Kendall	5	2 *	1

\* Mr W Kendall is not a member of the Audit Committee but attended by invitation.

### Performance evaluation

An appraisal of the Chair, each Director and a performance evaluation and review of the Board as a whole and the Audit and Nomination Committees was carried out during the year. The Chair's appraisal was led by Ian Armfield, the Audit Committee Chair. For forthcoming years, the Senior Independent Director, Katrina Hart, will lead this process. The appraisals and evaluations considered, amongst other criteria, the balance of skills of the Board, training and development requirements, the contribution of individual Directors and the overall effectiveness of the Board and the Audit Committee. Following this process it was concluded that the performance of each Director, the Chair, the Board and the Audit and Nomination Committees continues to be effective and that each Director and the Chair remains committed to the Company. The Board has considered the recommendation to have Board evaluations externally facilitated every three years and is of the opinion that the use of external consultants to assist with the evaluation may provide useful insight and, for the 2023 evaluation, used Nurole's facilitation platform tool to provide fresh perspective on the process. The option to engage external consultants for enhanced facilitation services is kept under review.

A review of the Chair's and other Directors' commitments was carried out and the Board is satisfied that they are capable of devoting sufficient time to the Company. There were no significant changes to the Chair's other commitments during the year.

### Induction and training

New Directors are provided with an induction programme which is tailored to the particular circumstances of the appointee. During the year briefings on industry and regulatory matters were provided to the Board by the Managers and Secretaries. Directors attend other relevant external training and briefings as necessary.

## Remuneration

As the Board considers all its members to be independent, and all the Directors are non-executive the Board does not consider it necessary to form a separate Remuneration Committee. Directors' fees are considered by the Board as a whole within the limits approved by shareholders. The Company's policy on remuneration is set out in the Directors' Remuneration Report on pages 74 to 77.

## Audit Committee

The Audit Committee Report is set out on pages 69 to 72.

## Internal controls and risk management

The Directors acknowledge their responsibility for the Company's risk management and internal control systems and for reviewing their effectiveness. The systems are designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable but not absolute assurance against material misstatement or loss.

The Board confirms that there is an ongoing process for identifying, evaluating and managing the significant risks faced by the Company in accordance with the FRC 'Guidance on Risk Management, Internal Control and Related Financial and Business Reporting'.

The practical measures in relation to the design, implementation and maintenance of control policies and procedures to safeguard the Company's assets and to manage its affairs properly, including the maintenance of effective operational and compliance controls have been delegated to Baillie Gifford & Co Limited, acting as AIFM, and performing the role of Managers and Secretaries.

The Board oversees the functions delegated to, and the controls managed by, the AIFM in accordance with the UK Alternative Investment Fund Managers Regulations (as detailed below). Baillie Gifford & Co's Internal Audit, Compliance and Business Risk Departments provide the Audit Committee with regular reports on their monitoring programmes. The reporting procedures for these departments are defined and formalised within a service level agreement. Baillie Gifford & Co conducts an annual review of its system of internal controls which is documented within an internal controls report which

complies with ISAE 3402 – Assurance Reports on Controls at a Service Organisation. This report is independently reviewed by Baillie Gifford & Co's auditors, PricewaterhouseCoopers LLP, and a copy is received and considered by the Audit Committee.

To comply with the UK Alternative Investment Fund Managers Regulations, The Bank of New York Mellon (International) Limited acts as the Company's depositary.

The depositary's responsibilities include cash monitoring, safe keeping of the Company's financial instruments, verifying ownership and maintaining a record of other assets and monitoring the Company's compliance with investment limits and leverage requirements. The depositary is liable for the loss of financial instruments held in custody. The depositary will ensure that any delegate segregates the assets of the Company. The depositary provides the Audit Committee with a report on its monitoring activities twice a year. The Company's depositary also acts as the Company's custodian. The custodian prepares reports on its key controls and safeguards which are independently reviewed by KPMG LLP. The reports are reviewed by Baillie Gifford's Business Risk Department and a summary of the key points is reported to the Audit Committee and any concerns are investigated.

The AIFM has established a permanent risk management function to ensure that effective risk management policies and procedures are in place and to monitor compliance with risk limits. The AIFM has a risk management policy which covers the risks associated with the management of the portfolio, and the adequacy and effectiveness of this policy is reviewed and approved at least annually. This review includes the risk management processes and systems and limits for each risk area.

The risk limits, which are set by the AIFM and approved by the Board, take into account the objectives, strategy and risk profile of the portfolio. These limits, including leverage (see page 136), are monitored and the sensitivity of the portfolio to key risks is reviewed periodically as appropriate to ascertain the impact of changes in key variables in the portfolio. Exceptions from limits monitoring and stress testing undertaken by Baillie Gifford's Business Risk Department are escalated to the AIFM and reported to the Board along with remedial measures being taken.

A report identifying the material risks faced by the Company and the key controls employed to manage these risks is reviewed by the Audit Committee at each meeting.

These procedures ensure that consideration is given regularly to the nature and extent of risks facing the Company and that they are being actively monitored. Where changes in risk have been identified during the year they also provide a mechanism to assess whether further action is required to manage these risks.

The Directors confirm that they have reviewed the effectiveness of the Company's risk management and internal controls systems, which accord with the FRC 'Guidance on Risk Management, Internal Control and Related Financial and Business Reporting', and they have procedures in place to review their effectiveness on a regular basis. No significant weaknesses were identified in the year under review and up to the date of this report.

The Board confirms that these procedures have been in place throughout the Company's financial year and continue to be in place up to the date of approval of this report.

### Going concern

In accordance with The Financial Reporting Council's guidance on going concern and liquidity risk, the Directors have undertaken a rigorous review of the Company's ability to continue as a going concern and specifically in the context of the challenging macroeconomic environment.

The Company's principal risks are market related and include market risk, liquidity risk and credit risk. An explanation of these risks and how they are managed is contained on pages 41 and 42 and in note 19 to the Financial Statements. The Board has, in particular, considered the impact of heightened market volatility, owing to macroeconomic and geopolitical concerns, but does not believe the Company's going concern status is affected.

The Company's assets, the majority of which are investments in quoted securities which are readily realisable, exceed its liabilities significantly. All borrowings require the prior approval of the Board. Gearing levels and compliance with borrowing covenants are reviewed by the Board on a regular basis. The Company has continued to comply with the investment trust status requirements of section

1158 of the Corporation Tax Act 2010 and the Investment Trust (Approved Company) Regulations 2011. The Company's primary third party suppliers, including its Managers and Secretaries, custodian and depositary, registrar, auditors and broker, have not experienced significant operational difficulties affecting their respective services to the Company. Accordingly, the Financial Statements have been prepared on the going concern basis as it is the Directors' opinion, having assessed the principal and emerging risks and other matters set out in the Viability Statement on page 46, which assesses the prospects of the Company over a period of five years, that the Company will continue in operational existence for a period of at least 12 months from the date of approval of these Financial Statements.

### Relations with shareholders

The Board places great importance on communication with shareholders. The Company's Managers meet regularly with shareholders and report shareholders' views to the Board. The Chair has maintained open lines of communication with market participants and investors in the Company, separate of Manager involvement, in order to ascertain views on corporate matters. The Chair is available to meet with shareholders as appropriate. Shareholders wishing to communicate with any members of the Board may do so by writing to them at the Secretaries' address or through the Company's broker, Deutsche Numis (see contact details on page 145).

The Company's Annual General Meeting provides a forum for communication with all shareholders. The level of proxies lodged for each resolution is announced at the meeting and is published at [keystonepositivechange.com](http://keystonepositivechange.com) subsequent to the meeting. The notice period for the Annual General Meeting is at least twenty working days.

Shareholders and potential investors can obtain up-to-date information on the Company at [keystonepositivechange.com](http://keystonepositivechange.com).

## Corporate governance and stewardship

The Board has given discretionary voting powers to Baillie Gifford & Co. The Managers vote against resolutions they consider may damage shareholders' rights or economic interests and report their actions to the Board.

The Board believes that it is in the shareholders' interests to consider environmental, social and governance ('ESG') factors when selecting and retaining investments and has asked the Managers to take these issues into account. The Managers do not exclude companies from their investment universe purely on the grounds of ESG factors. A positive engagement approach is employed whereby matters are discussed with management of investee companies with the aim of improving the relevant policies and management systems and enabling the Managers to consider how ESG factors could impact long-term investment returns and, in the case of Keystone Positive Change, impact outcomes. The Managers' statement of compliance with the UK Stewardship Code can be found on the Managers' website at [bailliegifford.com](https://www.bailliegifford.com). The Managers' policy has been reviewed and endorsed by the Board.

## Climate change

The Board recognises that climate change poses a serious threat to our environment, our society and to economies and companies around the globe. Addressing the underlying causes is likely to result in companies that are high emitters of carbon facing greater societal and regulatory scrutiny and higher costs to account for the true environmental impact of their activities. The Managers carry out extensive work to understand Keystone Positive Change's exposure to climate related risks, at both the level of the portfolio and individual investee company. A bottom-up approach is adopted, in order to understand the situation for each individual holding, taking into account self-reported information (such as emissions, targets and risk assessments) as well as third-party information regarding temperature alignment, ambition of targets, and more macro analysis regarding physical risks and political dynamics in certain regions where companies have concentrated operations. Combining this with data on the portfolio footprint and composition allows the

Managers to identify risk exposure under different scenarios and timeframes, and to subsequently prioritise engagement. The weighted average carbon intensity ('WACI') of the Keystone Positive Change portfolio is 14.0% lower than the MSCI Paris Aligned Index. This analysis estimate is based on Scope 1 and 2 emissions only at this stage, and on 99.8% of the value of the Company's equity portfolio which either reports on carbon emissions and other carbon-related characteristics or for which estimated emissions data is available.

Baillie Gifford's Task Force on Climate-Related Financial Disclosures ('TCFD') Climate Report is available on the Managers' website at [bailliegifford.com](https://www.bailliegifford.com). A Keystone-specific TCFD climate report is also available on the Company's page of the Managers' website at [keystonepositivechange.com](https://www.keystonepositivechange.com).

The Managers have considered the EU Sustainable Finance Disclosures Regulation ('SFDR') and further details can be found on pages 112 to 128.

The Managers are signatories to the United Nations Principles for Responsible Investment, the Carbon Disclosure Project, the Net Zero Asset Managers initiative, and are also members of the Asian Corporate Governance Association and the International Corporate Governance Network.

## Positive Change

The Managers' approach to investing for positive change is set out on pages 14 to 19. The Company's [Impact Report](#) for the year to 31 December 2022 is available on the Managers' website at [bailliegifford.com](https://www.bailliegifford.com), as is the companion document, [Positive Conversations](#). These documents are published annually, prepared to calendar year ends, consistent with the reporting periods of the vast majority of underlying investee companies.

On behalf of the Board  
 Karen Brade  
 Chair  
 27 November 2023

# Audit Committee report

**The Audit Committee consists of four of the Directors. The members of the Committee consider that they have the requisite financial skills and experience to fulfil the responsibilities of the Committee. Ian Armfield is Chair of the Audit Committee.**

The Audit Committee reviews and reports to the Board on the Company's financial reporting, risk management and internal control systems and the independence and effectiveness of the external auditors. The Committee consists of Karen Brade, Katrina Hart, Andrew Fleming and Ian Armfield, who is the Audit Committee Chair. At the discretion of the Audit Committee Chair, William Kendall may be invited to attend Audit Committee meetings as a guest and during the year he attended two meetings of the Committee. In accordance with the Code and, given the size of the Board, it is considered appropriate for Karen Brade, the Chair of the Board, to be a member of the Audit Committee. The members of the Committee consider that they have the requisite financial skills and experience to fulfil the responsibilities of the Committee. The Committee's authority and duties are clearly defined within its written terms of reference which are available on request from the Company Secretaries and at [keystonepositivechange.com](http://keystonepositivechange.com). The terms of reference are reviewed annually.

The Committee's effectiveness is reviewed on an annual basis as part of the Board's performance evaluation process.

At least once a year the Committee meets with the external auditors without any representative of the Managers being present.

## **Activities of the Committee**

The Committee met three times during the year and the external auditors, PricewaterhouseCoopers LLP, attended two of those meetings. Representatives of the Managers' secretarial and administration teams attended all meetings and representatives of their Internal Audit, Compliance and Risk functions attended two meetings to present reports on their monitoring programmes.

The Committee was responsible for a range of matters including:

- consideration of the annual report and financial statements and interim financial report and the results announcements thereon;
- consideration of the appropriateness of the Company's accounting policies and any financial reporting judgements including the implementation of the Managers' valuation policy for investments in unlisted companies;
- monitoring the impact of any accounting or regulatory changes impacting the Company;
- consideration of the narrative elements of the annual report and financial statements including (on behalf of the Board) whether the annual report and financial statements taken as a whole was fair, balanced and understandable and provided the information necessary for shareholders to assess the Company's performance, business model and strategy;
- evaluation of reports received from the Managers and other service providers on their operational controls, from the Managers' internal audit, compliance and risk functions and from the auditors on the results of their audit, with respect to the effectiveness of the Company's internal control environment;
- management of the relationship with the external auditors including their appointment, remuneration and evaluation of their audit effectiveness, independence and objectivity; and
- consideration of the arrangements in place within Baillie Gifford & Co whereby their staff may, in confidence, raise concerns about possible improprieties in financial reporting or other matters.

## Internal audit

The Committee believes that the compliance and internal control systems and the internal audit function in place within the Managers provide sufficient assurance that a sound system of internal control, which safeguards shareholders' investment and the Company's assets, is maintained. An internal audit function, specific to the Company, is therefore considered unnecessary.

## Financial reporting

The Committee considers that the most significant issues likely to impact the Financial Statements are the existence and valuation of investments, as they represent 99.6% of total assets.

The majority of the investments are in listed securities and market prices are readily available from independent external pricing sources. The Committee reviewed the Managers' Report on Internal Controls which details the controls in place regarding recording and pricing of investments and the reconciliation of investment holdings to third party data. The Managers agreed the portfolio holdings to confirmations from the Company's custodian.

The Committee considered the value of all unlisted (private company) investments at 30 September 2023 which are determined using valuation techniques based upon net asset values, comparable company multiples and performance, achievement of company milestones and other information as appropriate, and assessed the appropriateness of the judgements and assumptions used in valuing such investments.

The Committee reviewed the Managers' Report on Internal Controls which details the controls in place regarding completeness and accurate recording of investment income. The accounting treatment of each special dividend received or receivable during the year was reviewed by the Managers.

The Committee reviewed the allocation of management fees and finance costs between revenue and capital considering the long-term split of returns from the portfolio.



The Committee considered the factors that might affect the Company's viability over a period of five years and its ability to continue as a going concern for at least twelve months from the date of signing of the Financial Statements, together with reports from the Managers on the cash position and cash flow projections of the Company, the liquidity of its investment portfolio, compliance with loan covenants, availability of borrowing facilities, and the Company's ability to meet its obligations as they fall due. The Committee also reviewed the Viability Statement on page 46 and statement on Going Concern on page 67 including the ongoing geopolitical and macroeconomic challenges to stability.

Following this assessment, the Committee recommended to the Board the appropriateness of the Going Concern basis in preparing the Financial Statements and confirmed the accuracy of the Viability Statement and statement on Going Concern.

The Managers confirmed to the Committee that they were not aware of any material misstatements in the context of the Financial Statements as a whole and that the Financial Statements are in accordance with applicable law and accounting standards.

Following a thorough review process the Audit Committee advised the Board that the 2023 annual financial report taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Company's financial position and performance, business model and strategy.

### **Internal controls and risk management**

The Company's risk assessment and the way in which significant risks are managed is a key area of focus for the Committee. The Committee has undertaken a robust assessment of the risks to the Company both in terms of its operations and longer term viability and the process for identifying, evaluating and managing these risks is described in the Governance Report on pages 66 and 67. No significant weaknesses were identified in the year under review. A description of the principal and emerging risks facing the Company and considered in the Viability Statement are explained in the Strategic Report on pages 41 to 45.

### **External auditors**

The Committee advises the Board on the appointment of the external auditors, sets their remuneration and assesses their effectiveness, independence, and objectivity.

The Company's current auditors, PricewaterhouseCoopers LLP, were appointed following a competitive tender process in March 2014 and this year's audit is the tenth they have undertaken for the Company. Kevin Rollo has served as audit partner this year, being his fourth as audit partner for the Company.

To assess the effectiveness of the auditors and the external audit process, the Committee reviewed and considered the audit plan, the fulfilment by the auditors of the agreed audit plan, a report from the auditors on the conclusion of the audit, feedback from the Secretaries on the performance of the audit team and the Audit Quality Inspection Report on PricewaterhouseCoopers LLP issued by the FRC's Audit Quality Review Team ('AQRT').

To fulfil its responsibility regarding the independence and objectivity of the external auditors, the Committee considered the auditors' arrangements to manage independence and a report from the auditors on the conclusion of the audit setting out why the auditors remain independent. No non-audit services are provided by the auditors (2022 – none) and it is the Company's policy not to seek substantial non-audit services from its auditors. Were the provision of significant non-audit services being considered, the Committee would assess whether the particular skills of the audit firm made them a suitable supplier of those services and only approve such services if there was no threat to the objectivity and independence of the audit.

PricewaterhouseCoopers LLP has confirmed that it believes it is independent within the meaning of regulatory and professional requirements and that the objectivity of the audit partner and staff is not impaired. Having carried out the review described above, the Committee is satisfied that the auditors remain independent and effective for the purposes of this year's audit.

## **Audit tender**

The Committee acknowledges its responsibility to monitor and, at suitable junctures, to test the external audit market in order to ensure that the provision of external audit services to the Company remains of a high quality as well as cost proportionate, by reference to developing industry practice and expectations. The Committee is aware that the scope, complexity and associated cost of external audit engagements continues to increase across the market, driven by a number of factors including growing regulatory expectations, new auditing standards, the significant volume of work required to deliver a high-quality audit and a challenging audit labour market.

As the last audit tender exercise was held in March 2014, the Audit Committee undertook a formal audit tender process for external audit services for the financial year to 30 September 2024 onwards, in recognition of the need to review audit arrangements after ten years.

Three audit firms, including PricewaterhouseCoopers LLP, the current auditors, submitted written tender documents and then presented at an Audit Committee meeting in June 2023. Following the presentations the Committee proposed and the Board subsequently agreed to appoint Johnston Carmichael LLP as external auditor, effective for the financial year ending 30 September 2024.

A resolution to this effect is being put to shareholders at the Annual General Meeting being held on 1 February 2024 (see Notice of Meeting on page 131).

## **Accountability and audit**

The respective responsibilities of the Directors and the auditors in connection with the Financial Statements are set out on pages 78 to 88.

On behalf of the Board  
Ian Armfield  
Audit Committee Chair  
27 November 2023



# Directors' remuneration report

**This report has been prepared in accordance with the requirements of the Companies Act 2006.**

## **Statement by the Chair**

The Directors' Remuneration Policy is subject to shareholder approval every three years or sooner if an alteration to the policy is proposed. The Remuneration Policy, which is set out below, was last approved by shareholders at the AGM on 8 February 2023 and no changes are proposed.

The Board reviewed the level of fees during the year and it was agreed that with effect from 1 October 2023 the Chair's Fee should increase by £4,000 and Directors' fees should increase by £2,500 per annum and the increment for Audit Chair should increase by £500. It was agreed that no increment should be introduced for the Senior Independent Director. The fee levels were last increased on 1 October 2021 and, in view of the ambitions for future recruitment, it was considered necessary to bring fee levels in line with industry peers.



## Directors' remuneration policy

The Board is composed wholly of non-executive Directors, none of whom has a service contract with the Company. There is no separate remuneration committee and the Board as a whole considers changes to Directors' fees from time to time.

Baillie Gifford & Co Limited, the Company Secretaries, provide comparative information when the Board considers the level of Directors' fees.

The Board's policy is that the remuneration of Directors should be set at a reasonable level that is commensurate with the duties and responsibilities of the role and consistent with the requirement to attract and retain Directors of the appropriate quality and experience. The Board believes that the fees paid to the Directors should reflect the experience of the Board as a whole, be fair and should take account of the level of fees paid by comparable investment trusts. Any views expressed by shareholders on the fees being paid to Directors will be taken into consideration by the Board when reviewing the Board's policy on remuneration.

Non-executive Directors are not eligible for any other remuneration or benefits apart from the reimbursement of allowable expenses. There are no performance conditions relating to Directors' fees and there are no long term incentive schemes or pension schemes. There is no notice period and no compensation is payable on loss of office.

## Limits on Directors' remuneration

The fees for the non-executive Directors are payable monthly in arrears and are determined within the limit set out in the Company's Articles of Association, which is currently £200,000 in aggregate per annum following shareholder approval at the February 2023 Annual General Meeting.

The fees paid to Directors in respect of the year ended 30 September 2023 and the expected fees payable in respect of the year ending 30 September 2024 are set out in the table below. The fees payable to the Directors in the subsequent financial years will be determined following regular review of the Directors' fees.

	Expected fees for the year ending 30 September 2024 £	Fees as at 30 September 2023 £
Chair's fee	39,000	35,000
Non-executive Director fee	27,500	25,000
Additional fee for Audit Committee Chair	5,000	4,500

## Annual report on remuneration

An ordinary resolution for the approval of this report will be put to the members at the forthcoming Annual General Meeting.

The law requires the Company's auditors to audit certain of the disclosures provided in this report. Where disclosures have been audited, they are indicated as such. The auditors' opinion is included in the Independent Auditors' Report on pages 81 to 88.

### Directors' remuneration for the year (audited)

The Directors who served during the year received the following remuneration in the form of fees and taxable benefits. This represents the entire remuneration paid to the Directors.

Name	2023 Fees £	2023 Taxable benefits* £	2023 Total £	2022 Fees £	2022 Taxable benefits* £	2022 Total £
K Brade (Chair)	35,000	191	35,191	35,000	367	35,367
I Armfield (Audit Chair)	29,500	-	29,500	29,500	367	29,867
A Fleming (appointed 1 March 2022)	25,000	-	25,000	14,583	-	14,583
K Hart	25,000	-	25,000	25,000	367	25,367
W Kendall	25,000	-	25,000	25,000	367	25,367
J Wood (retired 9 February 2022)	-	-	-	9,006	-	9,006
	139,500	191	139,691	138,089	1,468	139,557

\* Comprises expenses incurred by Directors in the course of, for example, travel to attend Board and Committee meetings held in the offices of Baillie Gifford & Co Limited, the Company's Secretaries. These amounts have been grossed up for income tax.

### Annual percentage change in remuneration

This represents the annual percentage change in the entire remuneration paid to the Directors.

Name	% from 2022 to 2023	% from 2021 to 2022	% from 2020 to 2021	% from 2019 to 2020
K Brade (Chair from 22 January 2019)	(0.5)	7.2	7.3	14.4
I Armfield (Audit Committee Chair)	(1.2)	8.6	7.3	3.9
A Fleming (Appointed 1 March 2022)	71.4	-	-	-
K Hart	(1.4)	10.3	7.0	4.0
W Kendall	(1.4)	10.3	7.0	4.0
J Wood (Retired 9 February 2022)	(100.0)	(60.8)	7.0	4.0
Total Directors' remuneration	0.1	7.8	7.1	(0.9)

### Directors' interests (audited)

The Directors during the year under review and their interests (including those of connected persons) in the Company are as shown in the following table. No Director had any other interests, beneficial or otherwise, in the ordinary shares or cumulative preference shares of the Company during the year. Directors hold shares in the Company at their discretion. Share ownership is encouraged, but no guidelines have been set. Changes notified in the Directors' interests up to 24 November 2023 include the following: Andrew Fleming bought 10,000 shares, bringing his total holding to 20,000.

Name	Nature of interest	Ordinary 10p shares held at 30 September 2023	Ordinary 10p shares held at 30 September 2022
K Brade	Beneficial	22,037	17,151
I Armfield	Beneficial	7,500	7,500
A Fleming	Beneficial	10,000	-
K Hart	Beneficial	9,131	9,131
W Kendall	Beneficial	46,500	46,500

## Statement of voting at Annual General Meeting

At the last Annual General Meeting, of the proxy votes received in respect of the Directors' Remuneration Report, 97.6% were in favour, 2.2% were against and votes withheld were 0.2%. At the last Annual General Meeting at which the Directors' Remuneration Policy was considered (February 2023) 97.4% of the proxy votes received were in favour, 2.3% were against and 0.3% were withheld.

## Relative importance of spend on pay

The table below shows the actual expenditure during the year in respect of Directors' remuneration and distributions to shareholders by way of dividends. This disclosure is a statutory requirement, however, the Directors consider that comparison of Directors' remuneration with annual dividends does not provide a meaningful measure relative to the Company's overall performance as an investment trust with an objective of providing shareholders with long-term capital growth.

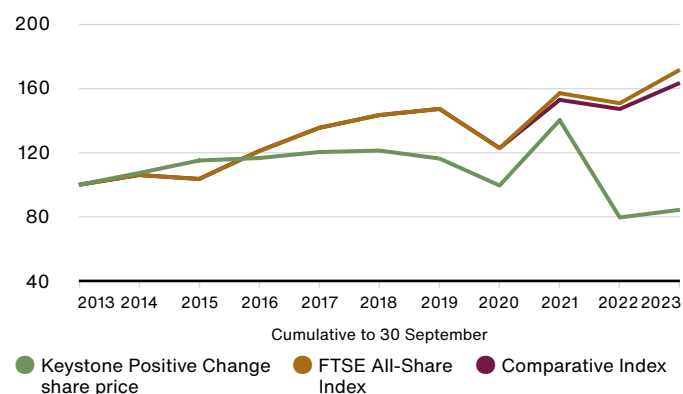
	2023 £'000	2022 £'000	Change %
Directors' remuneration	140	140	-
Dividends payable/paid to shareholders	247	2,473	(90.0)

## Company performance

The following graph compares, for the ten financial years ended 30 September 2023, the share price total return (assuming all dividends are reinvested) to Keystone Positive Change ordinary shareholders compared to the total shareholder return on a notional investment made up of shares in the component parts of the FTSE All-Share Index. This index was chosen for comparison purposes as it is a widely used measure of performance for UK listed companies. The Company's comparative index is provided for information purposes only. The MSCI All Country World Index (in sterling terms) is the principal index against which performance is measured with effect from 11 February 2021. Prior to that it was the FTSE All-Share. The returns on both comparative indices for their respective periods have been linked to form a single comparative index.

## Performance graph

(figures rebased to 100 at 30 September 2013)



Source: LSEG/Baillie Gifford and relevant underlying index providers. See disclaimer on page 140.

All figures are total returns (see Glossary of Terms and Alternative Performance Measures on pages 141 to 144). Baillie Gifford & Co Limited were appointed as the Company's Managers and Secretaries with effect from 11 February 2021.

Past performance is not a guide to future performance.

## Approval

The Directors' Remuneration Report on pages 74 to 77 was approved by the Board of Directors and signed on its behalf on 27 November 2023.

Karen Brade  
Chair

# Statement of Directors' responsibilities

## in respect of the Annual Report and Financial Statements

The Directors are responsible for preparing the Annual Report and Financial Statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare Financial Statements for each financial year. Under that law they have elected to prepare the Financial Statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

Under company law the Directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the net return of the Company for that period. In preparing these Financial Statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the Financial Statements and the Directors' Remuneration Report comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Under applicable laws and regulations, the Directors are also responsible for preparing a Strategic Report, a Directors' Report, a Directors' Remuneration Report and a Corporate Governance Statement that complies with that law and those regulations.

The Directors are responsible for ensuring the Annual Report and Financial Statements are made available on a website. The Directors have delegated responsibility to the Managers for the maintenance and integrity of the Company's page of the Managers' website. Legislation in the United Kingdom governing the preparation and dissemination of Financial Statements may differ from legislation in other jurisdictions. The work carried out by the auditors does not involve any consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the Financial Statements since they were initially presented on the website.



Each of the Directors, whose names and functions are listed within the Directors and Management section, confirm that, to the best of their knowledge:

- the Financial Statements, which have been prepared in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', give a true and fair view of the assets, liabilities, financial position and net return of the Company;
- the Strategic Report includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal risks and uncertainties that it faces; and
- the Annual Report and Financial Statements taken as a whole is fair, balanced and understandable and provides the information necessary for shareholders to assess the Company's performance, business model and strategy.

On behalf of the Board  
 Karen Brade  
 Chair  
 27 November 2023

#### Notes

The following notes relate to financial statements published on a website and are not included in the printed version of the Annual Report and Financial Statements:

- The maintenance and integrity of the Baillie Gifford & Co website is the responsibility of Baillie Gifford & Co; the work carried out by the auditors does not involve consideration of these matters and accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website.
- Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Financial report

The Financial Statements for the year to 30 September 2023 set out on pages 89 to 110 have been prepared in accordance with FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

# Independent auditors' report

to the Members of Keystone Positive Change Investment Trust plc

## Opinion

In our opinion, Keystone Positive Change Investment Trust plc's Financial Statements:

- give a true and fair view of the state of the Company's affairs as at 30 September 2023 and of its result and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the Financial Statements, included within the Annual Report and Financial Statements (the 'Annual Report'), which comprise: the Balance sheet as at 30 September 2023; the Income statement, the Statement of changes in equity, and the Cash flow statement for the year then ended; and the Notes to the Financial Statements, which include a description of the significant accounting policies.

Our opinion is consistent with our reporting to the Audit Committee.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ('ISAs (UK)') and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the Financial Statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We remained independent of the Company in accordance with the ethical requirements that are relevant to our audit of the Financial Statements in the UK, which includes the FRC's Ethical Standard, as applicable to listed public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

To the best of our knowledge and belief, we declare that non-audit services prohibited by the FRC's Ethical Standard were not provided.

We have provided no non-audit services to the Company in the period under audit.

## Our audit approach

### Overview

#### Audit scope

- The Company is a standalone Investment Trust Company and engages Baillie Gifford & Co Limited (the 'Manager') to manage its assets.
- We conducted our audit of the Financial Statements using information from the Manager, to whom the Directors have delegated the provision of all administrative functions.
- We tailored the scope of our audit taking into account the types of investments within the Company, the involvement of the Manager and other third party service providers, the accounting processes and controls, and the industry in which the Company operates.

#### Key audit matters

- Valuation and existence of listed investments.
- Accuracy, occurrence and completeness of dividend income from listed investments.
- Valuation and existence of unlisted investments.

#### Materiality

- Overall materiality: £1,466,500 (2022 – £1,373,000) based on 1% of net assets.
- Performance materiality: £1,099,900 (2022 – £1,030,000).

## The scope of our audit

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the Financial Statements.

### Key audit matters

Key audit matters are those matters that, in the auditors' professional judgement, were of most significance in the audit of the Financial Statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by the auditors, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. These matters, and any comments we make on the results of our procedures thereon, were addressed in the context of our audit of the Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

This is not a complete list of all risks identified by our audit.

The key audit matters below are consistent with last year.

Key audit matter	How our audit addressed the key audit matter
<p><b>Valuation and existence of listed investments</b></p> <p>Refer to the Audit Committee report, Principal accounting policies (Note 1) and the Notes to the Financial Statements (Note 9).</p> <p>Listed investments comprise 94% of the investments portfolio at the year-end and are valued at £152 million.</p> <p>We focused on the valuation and existence of listed investments because listed investments represent the principal element of the net asset value as disclosed on the Balance sheet in the Financial Statements.</p>	<p>We tested the valuation of all the listed investments by agreeing the prices used in the valuation to independent third party sources.</p> <p>We tested the existence of listed investments by agreeing the holdings of all investments to an independent confirmation from the Custodian as at 30 September 2023.</p> <p>No material misstatements were identified from this testing.</p>

Key audit matter	How our audit addressed the key audit matter
<p><b>Accuracy, occurrence and completeness of income from listed investments</b></p> <p>Refer to the Principal accounting policies (Note 1) and the Notes to the Financial Statements (Note 2 and Note 9).</p> <p>ISAs (UK) presume there is a risk of fraud in income recognition. In this instance, we consider that 'income' refers to all the Company's income streams, both revenue and capital (including gains and losses on investments). As the objective of the trust is to 'generate long-term capital growth' we do believe there is an incentive to overstate capital gains and incorrectly classify dividend income as capital. We focused on the valuation of investments and calculation of realised gains on investments plus the accuracy and completeness of dividend income recognition and its presentation in the Income statement.</p>	<p>We assessed the accounting policy for dividend income recognition for compliance with accounting standards and the AIC SORP and performed testing to check that income had been accounted for in accordance with this stated accounting policy.</p> <p>We tested the accuracy of dividend receipts by agreeing the dividend rates from investments to independent market data.</p> <p>To test for completeness, we tested, for all listed investment holdings in the portfolio, that all dividends declared in the market by investment holdings had been recorded.</p> <p>We tested occurrence by ensuring that all dividends recorded in the year had been declared in the market for each investment holding, and we traced a sample of dividends received to bank statements.</p> <p>We also tested the allocation and presentation of dividend income between the revenue and capital return columns of the Income statement in line with the requirements set out in the AIC SORP by determining reasons behind dividend distributions.</p> <p>The gains/losses on investments held at fair value comprise realised and unrealised gains/losses. For unrealised gains and losses, we tested the valuation of the portfolio at the year-end (see below), together with testing the reconciliation of opening and closing investments.</p> <p>For realised gains/losses, we tested a sample of disposal proceeds by agreeing the proceeds to bank statements and we re-performed the calculation of a sample of realised gains/losses.</p> <p>No material misstatements were identified from this testing.</p>
<p><b>Valuation and existence of unlisted investments</b></p> <p>Refer to the Audit Committee report, Principal accounting policies (Note 1) and the Notes to the Financial Statements (Note 9).</p> <p>The investment portfolio as at 30 September 2023 included unlisted investments. We focused on the valuation and existence of the unlisted investments as these investments represented a material balance in the Financial Statements (£9.7 million). The valuation requires significant estimates to be applied by the Directors such that changes to key inputs to the estimates made can result in a material change to the valuation of unlisted investments.</p>	<p>We assessed the valuation methodology applied by reference to the International Private Equity and Venture Capital Valuation guidelines (IPEV), and tested the techniques used by the Directors in determining the fair value of unlisted investments. We performed substantive testing over the material unlisted investments held at the year end. This testing included:</p> <ul style="list-style-type: none"> <li>• Agreeing initial purchases of the investments and subsequent investments to purchase agreements and bank statements;</li> <li>• Testing the existence of the unlisted investments at the year end by obtaining confirmations of the holdings directly from the investee companies;</li> <li>• Comparing valuations to the price of recent transactions, where relevant;</li> <li>• Seeking publicly available third party information that would support or challenge the estimates made by the Directors in their year end valuation;</li> <li>• Checking the mathematical accuracy of the Directors' valuation calculation; and</li> <li>• Assessing the appropriateness of the valuation methodology used and testing the inputs either through validation to appropriate sources, or where relevant, assessing whether significant estimates and judgements used are supportable.</li> </ul> <p>We found that the Directors' valuation policy applied to unlisted investments was appropriate and the resultant valuations were materially consistent with the application of that policy.</p> <p>No material misstatements were identified from our substantive testing.</p>

### How we tailored the audit scope

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the Financial Statements as a whole, taking into account the structure of the Company, the accounting processes and controls, and the industry in which it operates.

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the financial Financial Statements. In particular, we looked at where the Directors made subjective judgements, for example in respect of significant accounting estimates, that involved making assumptions and considering future events that are inherently uncertain.

### The impact of climate risk on our audit

In planning our audit, we made enquiries of the Directors and Investment Manager to understand the extent of the potential impact of climate change on the entity's Financial Statements. The Directors and Investment Manager concluded that there was no material impact on the Financial Statements. Our evaluation of this conclusion included challenging key judgements and estimates in areas where we considered that there was greatest potential for climate change impact, noting the fact that the Company seeks to invest in businesses that have a climate positive impact. This was principally in relation to the valuation of certain hard to value investments as explained in our key audit matter 'Valuation and existence of unlisted investments'. We also considered the consistency of the climate change disclosures included in the Strategic report and Managers' review with the Financial Statements and our knowledge from our audit.

### Materiality

The scope of our audit was influenced by our application of materiality. We set certain quantitative thresholds for materiality. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures on the individual financial statement line items and disclosures and in evaluating the effect of misstatements, both individually and in aggregate on the Financial Statements as a whole.

Based on our professional judgement, we determined materiality for the Financial Statements as a whole as follows:

Overall company materiality	£1,466,500 (2022 – £1,373,000).
How we determined it	1% of net assets
Rationale for benchmark applied	We believe that net assets is the primary measure used by shareholders in assessing the performance of the Company and is a generally accepted auditing benchmark for investment trust audits.

We use performance materiality to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements exceeds overall materiality. Specifically, we use performance materiality in determining the scope of our audit and the nature and extent of our testing of account balances, classes of transactions and disclosures, for example in determining sample sizes. Our performance materiality was 75% (2022 – 75%) of overall materiality, amounting to £1,099,900 (2022 – £1,030,000) for the Company Financial Statements.

In determining the performance materiality, we considered a number of factors – the history of misstatements, risk assessment and aggregation risk and the effectiveness of controls – and concluded that an amount at the upper end of our normal range was appropriate.

We agreed with the Audit Committee that we would report to them misstatements identified during our audit above £73,300 (2022 – £68,000) as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

### Conclusions relating to going concern

Our evaluation of the Directors' assessment of the Company's ability to continue to adopt the going concern basis of accounting included:

- evaluating the Directors' risk assessment and considering whether it addresses the relevant threats.
- evaluating the Directors' assessment of potential operational impacts, considering their consistency with other available information and our understanding of the business and assessed the potential impact on the Financial Statements;

- evaluating the Directors' assessment of the Company's financial position in the context of its ability to meet future expected operating expenses, their assessment of liquidity as well as their review of the operational resilience of the Company and oversight of key third-party service providers; and
- assessing the implications of significant reductions in Net Asset Value as a result of market performance on the ongoing ability of the Company to operate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the Financial Statements are authorised for issue.

In auditing the Financial Statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the Financial Statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the Company's ability to continue as a going concern.

In relation to the Directors' reporting on how they have applied the UK Corporate Governance Code, we have nothing material to add or draw attention to in relation to the Directors' statement in the Financial Statements about whether the Directors considered it appropriate to adopt the going concern basis of accounting.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

### **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the Financial Statements and our auditors' report thereon. The Directors are responsible for the other information. Our opinion on the Financial Statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the Financial Statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Financial Statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the Financial Statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

### **Strategic report and Directors' report**

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 30 September 2023 is consistent with the Financial Statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

### **Directors' remuneration**

In our opinion, the part of the Director's remuneration report to be audited has been properly prepared in accordance with the Companies Act 2006.

## Corporate governance statement

The Listing Rules require us to review the Directors' statements in relation to going concern, longer-term viability and that part of the corporate governance statement relating to the Company's compliance with the provisions of the UK Corporate Governance Code specified for our review. Our additional responsibilities with respect to the corporate governance statement as other information are described in the Reporting on other information section of this report.

Based on the work undertaken as part of our audit, we have concluded that each of the following elements of the corporate governance statement is materially consistent with the Financial Statements and our knowledge obtained during the audit, and we have nothing material to add or draw attention to in relation to:

- The Directors' confirmation that they have carried out a robust assessment of the emerging and principal risks;
- The disclosures in the Annual Report that describe those principal risks, what procedures are in place to identify emerging risks and an explanation of how these are being managed or mitigated;
- The Directors' statement in the Financial Statements about whether they considered it appropriate to adopt the going concern basis of accounting in preparing them, and their identification of any material uncertainties to the Company's ability to continue to do so over a period of at least twelve months from the date of approval of the Financial Statements;
- The Directors' explanation as to their assessment of the Company's prospects, the period this assessment covers and why the period is appropriate; and
- The Directors' statement as to whether they have a reasonable expectation that the Company will be able to continue in operation and meet its liabilities as they fall due over the period of its assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

Our review of the Directors' statement regarding the longer-term viability of the Company was substantially less in scope than an audit and only consisted of making inquiries and considering the Directors' process supporting their statement; checking that the statement is in alignment with the relevant provisions of the UK Corporate Governance Code; and considering whether the statement is consistent with the Financial Statements and our knowledge and understanding of the Company and its environment obtained in the course of the audit.

In addition, based on the work undertaken as part of our audit, we have concluded that each of the following elements of the corporate governance statement is materially consistent with the Financial Statements and our knowledge obtained during the audit:

- The Directors' statement that they consider the Annual Report, taken as a whole, is fair, balanced and understandable, and provides the information necessary for the members to assess the Company's position, performance, business model and strategy;
- The section of the Annual Report that describes the review of effectiveness of risk management and internal control systems; and
- The section of the Annual Report describing the work of the Audit Committee.

We have nothing to report in respect of our responsibility to report when the Directors' statement relating to the Company's compliance with the Code does not properly disclose a departure from a relevant provision of the Code specified under the Listing Rules for review by the auditors.



## Responsibilities for the Financial Statements and the Audit

### Responsibilities of the Directors for the Financial Statements

As explained more fully in the Statement of Directors' responsibilities in respect of the Annual Report and Financial Statements, the Directors are responsible for the preparation of the Financial Statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the Company and industry, we identified that the principal risks of non-compliance with laws and regulations related to breaches of Section 1158 of the Corporation Tax Act 2010, and we considered the extent to which non-compliance might have a material effect on the Financial Statements. We also considered those laws and regulations that have a direct impact on the Financial Statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the Financial Statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries to increase net asset value. Audit procedures performed by the engagement team included:

- discussions with the Manager and Audit Committee, including consideration of known or suspected instances of non-compliance with laws and regulation and fraud;
- evaluation of the controls implemented by the Manager designed to prevent and detect irregularities;
- an assessment of the Company's compliance with the requirements of Section 1158 of the Corporation Tax Act 2010, including recalculation of numerical aspects of the eligibility conditions;
- identifying and testing journal entries, in particular year-end journal entries posted by the Administrator during the preparation of the Financial Statements and any journals with unusual account combinations;
- reviewing financial statement disclosures to underlying supporting documentation;
- designing audit procedures to incorporate unpredictability around the nature, timing or extent of our testing for example, targeting transactions that would otherwise be immaterial; and
- reviewing relevant meeting minutes, including those of the Audit Committee.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the Financial Statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

Our audit testing might include testing complete populations of certain transactions and balances, possibly using data auditing techniques. However, it typically involves selecting a limited number of items for testing, rather than testing complete populations. We will often seek to target particular items for testing based on their size or risk characteristics. In other cases, we will use audit sampling to enable us to draw a conclusion about the population from which the sample is selected.

A further description of our responsibilities for the audit of the Financial Statements is located on the FRC's website at: [frc.org.uk/auditorsresponsibilities](https://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

### **Use of this report**

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## **Other required reporting**

### **Companies Act 2006 exception reporting**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the Company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- the Financial Statements and the part of the Director's remuneration report to be audited are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

### **Appointment**

We were appointed by the Directors on 2 June 2014 to audit the Financial Statements for the year ended 30 September 2014 and subsequent financial periods. The period of total uninterrupted engagement is 10 years, covering the years ended 30 September 2014 to 30 September 2023.

Kevin Rollo (Senior Statutory Auditor)  
For and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London  
27 November 2023

# Income statement

## For the year ended 30 September

	Notes	2023 Revenue £'000	2023 Capital £'000	2023 Total £'000	2022 Revenue £'000	2022 Capital £'000	2022 Total £'000
Gains/(losses) on investments	9	-	9,884	<b>9,884</b>	-	(72,765)	<b>(72,765)</b>
Currency gains/(losses)		-	589	<b>589</b>	-	(1,333)	<b>(1,333)</b>
Income	2	1,618	-	<b>1,618</b>	1,459	-	<b>1,459</b>
Investment management fee	3	(223)	(668)	<b>(891)</b>	(247)	(741)	<b>(988)</b>
Other administrative expenses	4	(477)	-	<b>(477)</b>	(506)	-	<b>(506)</b>
<b>Net return before finance costs and taxation</b>		<b>918</b>	<b>9,805</b>	<b>10,723</b>	<b>706</b>	<b>(74,839)</b>	<b>(74,133)</b>
Finance costs of borrowings	5	(234)	(666)	<b>(900)</b>	(101)	(266)	<b>(367)</b>
<b>Net return on ordinary activities before taxation</b>		<b>684</b>	<b>9,139</b>	<b>9,823</b>	<b>605</b>	<b>(75,105)</b>	<b>(74,500)</b>
Tax on ordinary activities	6	(244)	(7)	<b>(251)</b>	(216)	-	<b>(216)</b>
<b>Net return on ordinary activities after taxation</b>		<b>440</b>	<b>9,132</b>	<b>9,572</b>	<b>389</b>	<b>(75,105)</b>	<b>(74,716)</b>
<b>Net return per ordinary share</b>	7	<b>0.71p</b>	<b>14.77p</b>	<b>15.48p</b>	<b>0.63p</b>	<b>(121.50p)</b>	<b>(120.87p)</b>
<b>Note: Dividends per share paid and payable in respect of the year</b>	8	0.45p			0.40p		

The total column of this Statement represents the profit and loss account of the Company. The supplementary revenue and capital columns are prepared under guidance issued by the Association of Investment Companies.

All revenue and capital items in this Statement derive from continuing operations.

A Statement of Comprehensive Income is not required as the Company does not have any other comprehensive income and the net return on ordinary activities after taxation is both the profit/(loss) and total comprehensive income/(expense) for the year.

The accompanying notes on pages 93 to 110 are an integral part of the Financial Statements.

# Balance sheet

## As at 30 September

	Notes	2023 £'000	2023 £'000	2022 £'000	2022 £'000
<b>Fixed assets</b>					
Investments	9		161,497		152,067
<b>Current assets</b>					
Debtors	10	313		199	
Cash at bank	19	728		962	
		1,041		1,161	
<b>Creditors</b>					
Amounts falling due within one year	11	(15,628)		(15,650)	
<b>Net current liabilities</b>			(14,587)		(14,489)
<b>Total assets less current liabilities</b>			<b>146,910</b>		<b>137,578</b>
<b>Creditors</b>					
Amounts falling due after more than one year	12		(257)		(250)
<b>Net assets</b>			<b>146,653</b>		<b>137,328</b>
<b>Capital and reserves</b>					
Share capital	13		6,760		6,760
Share premium account	14		3,449		3,449
Capital redemption reserve	14		466		466
Capital reserve	14		135,396		126,264
Revenue reserve	14		582		389
<b>Total shareholders' funds</b>			<b>146,653</b>		<b>137,328</b>

The Financial Statements of Keystone Positive Change Investment Trust plc (Company registration number 538179) on pages 89 to 110 were approved and authorised for issue by the Board and were signed on 27 November 2023.

Karen Brade  
Chair

# Statement of changes in equity

## For the year ended 30 September 2023

	Notes	Share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserve £'000	Revenue reserve £'000	Shareholders' funds £'000
Shareholders' funds at 1 October 2022		6,760	3,449	466	126,264	389	<b>137,328</b>
Net return on ordinary activities after taxation		-	-	-	9,132	440	<b>9,572</b>
Dividends paid during the year	8	-	-	-	-	(247)	<b>(247)</b>
<b>Shareholders' funds at 30 September 2023</b>		<b>6,760</b>	<b>3,449</b>	<b>466</b>	<b>135,396</b>	<b>582</b>	<b>146,653</b>

## For the year ended 30 September 2022

	Notes	Share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserve £'000	Revenue reserve £'000	Shareholders' funds £'000
Shareholders' funds at 1 October 2021		6,760	3,449	466	203,842	-	<b>214,517</b>
Net return on ordinary activities after taxation		-	-	-	(75,105)	389	<b>(74,716)</b>
Dividends paid during the year	8	-	-	-	(2,473)	-	<b>(2,473)</b>
<b>Shareholders' funds at 30 September 2022</b>		<b>6,760</b>	<b>3,449</b>	<b>466</b>	<b>126,264</b>	<b>389</b>	<b>137,328</b>

The accompanying notes on pages 93 to 110 are an integral part of the Financial Statements.

# Cash flow statement

## For the year ended 30 September

	Notes	2023 £'000	2023 £'000	2022 £'000	2022 £'000
<b>Cash flows from operating activities</b>					
Net return before finance costs and taxation			10,723		(74,133)
Tax on overseas income			(249)		(207)
Adjustments for:					
Purchase of investments		(36,264)		(20,553)	
Sale of investments		36,718		20,185	
			454		(368)
(Gains)/losses on investments held at fair value			(9,884)		72,765
Movement in unrealised currency gains and losses			(607)		1,374
Increase in debtors			(109)		(76)
(Decrease)/increase in creditors			(19)		41
<b>Net cash inflow/(outflow) from operating activities</b>			<b>309</b>		<b>(604)</b>
<b>Cash flows from financing activities</b>					
Interest and facility fee paid on bank facility		(861)		(329)	
Preference dividends paid		(12)		(12)	
Bank facility drawn		620		3,727	
Net equity dividends paid	8	(247)		(2,473)	
<b>Net cash (outflow)/inflow from financing activities</b>			<b>(500)</b>		<b>913</b>
<b>Net (decrease)/increase in cash at bank</b>			<b>(191)</b>		<b>309</b>
Exchange movements			(43)		60
Cash at bank at the start of the year			962		593
<b>Cash at bank at the end of the year</b>			<b>728</b>		<b>962</b>
<b>Cash flow from operating activities includes</b>					
Dividends received			1,554		1,434
Interest received			20		2

The accompanying notes on pages 93 to 110 are an integral part of the Financial Statements.

# Notes to the Financial Statements

The Keystone Positive Change Investment Trust plc ('the Company') is a public company limited by shares and is incorporated in England and Wales. The Company is an investment company within the meaning of section 833 of the Companies Act 2006 and carries on business as an investment trust.

## 01 Principal accounting policies

The Financial Statements for the year to 30 September 2023 have been prepared in accordance with FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' on the basis of the accounting policies set out below which are unchanged from the prior year and have been applied consistently.

The proposed updates to FRS 102, applicable for financial years starting on or after 1 January 2025, are being reviewed, but none of the proposed updates are currently expected to impact the policies below or the Financial Statements prepared in accordance with them.

### a. Basis of accounting

All of the Company's operations are of a continuing nature and the Financial Statements are prepared on a going concern basis under the historical cost convention, modified to include the revaluation of fixed asset investments at fair value through profit or loss, and on the assumption that approval as an investment trust under section 1158 of the Corporation Tax Act 2010 and the Investment Trust (Approved Company) (Tax) Regulations 2011 will be retained. The Board has, in particular, considered the impact of heightened market volatility, owing to macroeconomic and geopolitical concerns, but does not believe the Company's going concern status is affected. The Company's assets, the majority of which are investments in listed securities which are readily realisable, exceed its liabilities significantly. All borrowings require the prior approval of the Board. Gearing levels and compliance with borrowing covenants are reviewed by the Board on a regular basis. The Company has continued to comply with the investment trust status requirements

of section 1158 of the Corporation Tax Act 2010 and the Investment Trust (Approved Company) Regulations 2011. The Company's primary third party suppliers, including its Managers and Secretaries, custodian and depositary, registrar, auditors and broker, have not experienced significant operational difficulties affecting their respective services to the Company. Accordingly, the Financial Statements have been prepared on the going concern basis as it is the Directors' opinion, having assessed the principal and emerging risks and other matters set out in the Viability Statement on page 46, which assesses the prospects of the Company over a period of five years, that the Company will continue in operational existence for a period of at least 12 months from the date of approval of these Financial Statements.

The Financial Statements have been prepared in accordance with the Companies Act 2006, applicable United Kingdom Accounting Standards and with the Statement of Recommended Practice 'Financial Statements of Investment Trust Companies and Venture Capital Trusts' issued by the Association of Investment Companies ('AIC') in November 2014 and updated in July 2022 with consequential amendments.

In order to reflect better the activities of the Company and in accordance with guidance issued by the AIC, supplementary information which analyses the profit and loss account between items of a revenue and capital nature has been presented in the Income Statement.

The Directors consider the Company's functional currency to be sterling as the Company's shareholders are predominantly based in the UK, the Company is subject to the UK's regulatory environment and it is the currency in which its dividends and expenses are generally paid.

### b. Financial instruments

Financial assets and financial liabilities are recognised in the Company's Balance Sheet when it becomes a party to the contractual provisions of the instrument.

### c. Significant accounting judgements and estimates

The preparation of the Financial Statements requires the use of judgements and estimates. These judgements and estimates affect the reported amounts of assets and liabilities at the reporting date. While estimates are based on best judgement using information and financial data available, the actual outcome may differ from these estimates. The key sources of estimation and uncertainty relate to the fair valuation of the unlisted investments.

#### Judgements

The Directors consider that the preparation of the Financial Statements involves the following key judgements:

- i. the determination as to whether special dividends should be treated as a repayment of capital or income depending on the facts of each particular case; and
- ii. the fair valuation of the unlisted investments.

The key judgements in the fair valuation process are:

- i. the Managers' determination of the appropriate application of the International Private Equity and Venture Capital Guidelines 2022 ('IPEV') to each unlisted investment; and
- ii. the Directors' consideration of whether each fair value is appropriate following detailed review and challenge. The judgement applied in the selection of the methodology used (see 1(d) below) for determining the fair value of each unlisted investment can have a significant impact upon the valuation.

#### Estimates

The key estimate in the Financial Statements is the determination of the fair value of the unlisted investments by the Managers for consideration by the Directors. This estimate is key as it significantly impacts the valuation of the private company investments at the Balance Sheet date. The significance of this estimate has increased over the year with the increase in private company investments (see note 9). The fair valuation process involves estimation using subjective inputs that are unobservable (for which market data is unavailable). The main estimates involved in the selection of the valuation process inputs are:

- i. the selection of appropriate comparable companies in order to derive revenue multiples and meaningful relationships between enterprise value, revenue and earnings growth. Comparable companies are chosen on the basis of their business characteristics and growth patterns;

- ii. the selection of a revenue metric (either historical or forecast);
- iii. the application of an appropriate discount factor to reflect the reduced liquidity of private companies versus their listed peers;
- iv. the estimation of the probability assigned to an exit being through an initial public offering ('IPO') or a company sale;
- v. the selection of an appropriate industry benchmark index to assist with the valuation validation or the application of valuation adjustments, particularly in the absence of established earnings or closely comparable peers; and
- vi. the calculation of valuation adjustments derived from milestone analysis (i.e. incorporating operational success against the plan/forecasts of the business into the valuation).

Fair value estimates are cross-checked to alternative estimation methods where possible to improve the robustness of the estimate. The risk of an over or under estimation of fair values is greater when methodologies are applied using more subjective inputs.

The determination of fair value by the Managers involves key assumptions dependent upon the valuation technique used. As explained in 1(d) below, the primary technique applied under the IPEV Guidelines is the Multiples approach. The valuation process recognises also, as stated in the IPEV Guidelines, that the price of a recent investment may be an appropriate starting point for estimating fair value. The Multiples approach involves subjective inputs and therefore presents a greater risk of over or under estimation and particularly in the absence of a recent transaction.

The key assumptions for the Multiples approach are that the selection of comparable companies provides a reasonable basis for identifying relationships between enterprise value, revenue and growth to apply in the determination of fair value. Other assumptions include that (i) the discount applied for reduced liquidity versus listed peers, (ii) the probabilities assigned to an exit being through either an IPO or a company sale, and (iii) the application of milestone analysis and industry benchmark indices are a reasonable basis for applying appropriate adjustments to the valuations. Valuations are cross-checked for reasonableness to alternative multiples-based approaches or benchmark index movements as appropriate.



**d. Investments****Purchases and sales**

Purchases and sales of investments are accounted for on a trade date basis. All investments are designated as valued at fair value through profit or loss upon initial recognition and are measured at subsequent reporting dates at fair value.

**Listed investments**

The fair value of listed security investments is bid value or, in the case of holdings on certain recognised overseas exchanges, at last traded prices.

**Private company investments**

Private company investments are valued at fair value by the Directors following a detailed review and appropriate challenge of the valuations proposed by the Managers. The Managers' private company investment policy applies techniques consistent with the International Private Equity and Venture Capital Valuation Guidelines 2022 ('IPEV'). The techniques applied are predominantly market-based approaches. The market-based approaches available under IPEV are set out below and are followed by an explanation of how they are applied to the Company's private company portfolio:

- Multiples;
- Industry valuation benchmarks; and
- Available market prices.

The nature of the private company portfolio currently will influence the valuation technique applied. The valuation approach recognises that, as stated in the IPEV Guidelines, the price of a recent investment, if resulting from an orderly transaction, generally represents fair value as at the transaction date and may be an appropriate starting point for estimating fair value at subsequent measurement dates. However, consideration is given to the facts and circumstances as at the subsequent measurement date, including changes in the market or performance of the investee company. Milestone analysis is used where appropriate to incorporate the operational progress of the investee company into the valuation. Additionally, the background to the transaction must be considered. As a result, various multiples-based techniques are employed to assess the valuations particularly in those companies with established revenues. Discounted cashflows are used where appropriate. An absence of relevant industry peers may preclude the application of the Industry

Valuation Benchmarks technique and an absence of observable prices may preclude the Available Market Prices approach. All valuations are cross-checked for reasonableness by employing relevant alternative techniques.

The private company investments are valued according to a three monthly cycle of measurement dates. The fair value of the private company investments will be reviewed before the next scheduled three monthly measurement date on the following occasions:

- at the year end and half year end of the Company; and
- where there is an indication of a change in fair value as defined in the IPEV guidelines (commonly referred to as 'trigger' events).

**Gains and losses**

Gains and losses on investments, including those arising from foreign currency exchange differences, are recognised in the Income Statement as capital items.

**e. Cash at bank**

Cash at bank represents bank deposits repayable on demand. Deposits are repayable on demand if they can be withdrawn at any time without notice and without penalty or if they have a maturity or period of notice of not more than one working day.

**f. Income**

i. Income from equity investments is brought into account on the date on which the investments are quoted ex-dividend or, where no ex-dividend date is quoted, when the Company's right to receive payment is established. Equity investment income includes distributions from Collective Investment Schemes, other than those that relate to equalisation which are treated as capital items. Special dividends are treated as revenue or capital items depending on the facts of each particular case.

If scrip is taken in lieu of dividends in cash, the net amount of the cash dividend declared is credited to the revenue account. Any excess in the value of the shares received over the amount of the cash dividend foregone is recognised as capital.

- ii. Interest from fixed interest securities is recognised on an effective yield basis.
- iii. Unfranked investment income and overseas dividends include the taxes deducted at source.
- iv. Interest receivable on deposits is recognised on an accruals basis.

**g. Expenses**

All expenses are accounted for on an accruals basis. Expenses are charged to the revenue column of the Income Statement except where they relate directly to:

- i. the acquisition or disposal of an investment (transaction costs), in which case they are charged to capital within gains/losses on investments;
- ii. the buy-back/issuance of shares, in which case they are added to the buy-back cost or deducted from the share issuance proceeds; or
- iii. the enhancement of the assets of the Company, for example professional fees arising in connection with strategic corporate activity, in which case they are charged to capital.

The investment management fee is allocated 25% to revenue and 75% to capital, in line with the Board's expectation of returns from the Company's investments over the long term in the form of revenue and capital respectively. The 5% cumulative preference shares are classified as a liability and therefore the dividends payable on these shares are treated as finance costs and charged to revenue in the income statement.

**h. Borrowings and finance costs**

Borrowings, which comprise interest bearing bank loans are recognised initially at the proceeds received net of direct costs, and subsequently at amortised cost using the effective interest rate method. Finance costs are accounted for on an accruals basis and on an effective interest basis and, with the exception of cumulative preference share dividends as noted above, are allocated 25% to revenue and 75% to capital in line with the Board's expected long-term split of revenue and capital return from the Company's investment portfolio. The Board reviews the expense allocation policy on a yearly basis and considers whether it remains appropriate.

**i. Taxation**

The taxation charge represents the sum of current tax and the movement in the provision for deferred taxation during the year. Current taxation represents non-recoverable overseas taxes which is charged to the revenue accounts where it relates to income received and to capital where it relates to items of a capital nature. Deferred taxation is provided on all timing differences which have originated but not reversed by the Balance Sheet date, calculated on a non-discounted basis at the tax rates expected to apply when the timing differences reverse, based on what has been enacted or substantively enacted, relevant to the benefit or liability. Deferred tax assets are recognised only to the extent that it is more likely than not that there will be taxable profits from which underlying timing differences can be deducted.

**j. Dividends payable**

Dividends are not recognised in the Financial Statements unless there is an obligation to pay at the balance sheet date.

**k. Foreign currencies**

Transactions involving foreign currencies are converted at the rate ruling at the time of the transaction. Monetary assets and liabilities and fixed asset investment in foreign currencies are translated at the closing rates of exchange at the Balance Sheet date. Any gain or loss arising from a change in exchange rate subsequent to the date of the transaction is included as an exchange gain or loss in the Income Statement as capital or revenue as appropriate.

**l. Share premium account**

The balance classified as share premium represents:

- the excess of the proceeds of issuance of new shares over the nominal value; and
- the proceeds of sales of shares held in treasury in excess of the weighted average price paid by the Company to repurchase the shares.

**m. Capital redemption reserve**

The nominal value of ordinary share capital repurchased and cancelled is transferred out of the called-up share capital and into the capital redemption reserve.

**n. Capital reserve**

Gains and losses on realisation of investments, changes in the fair value of investments held and exchange differences of a capital nature are dealt with in this reserve. Purchases of the Company's own shares are also funded from this reserve. 75% of management fees and finance costs are allocated to the capital reserve in line with the Board's expectation of returns from the Company's investments over the long term in the form of revenue and capital respectively. Dividends may also be paid from this reserve.

**o. Revenue reserve**

The revenue profit or loss for the year is taken to or from this reserve. 25% of management fees and finance costs are allocated to the revenue reserve in line with the Board's expectations of returns from the Company's returns from the Company's investments over the long term in the form of revenue and capital respectively. The revenue reserve may be distributed by way of a dividend.

**p. Single segment reporting**

The Company is engaged in a single segment of business, being that of an investment trust company, consequently no business segmental analysis is provided.

## 02 Income

	2023 £'000	2022 £'000
<b>Income from investments</b>		
UK dividends	36	63
Overseas dividends	1,510	1,387
Overseas interest	52	7
<b>Other income</b>	1,598	1,457
Deposit interest	20	2
<b>Total income</b>	<b>1,618</b>	<b>1,459</b>
<b>Total income comprises:</b>		
Dividends and other income from financial assets designated at fair value through profit or loss	1,598	1,457
Interest from financial assets not at fair value through profit or loss	20	2
	<b>1,618</b>	<b>1,459</b>

## 03 Investment management fee

	2023 Revenue £'000	2023 Capital £'000	2023 Total £'000	2022 Revenue £'000	2022 Capital £'000	2022 Total £'000
Investment management fee	223	668	891	247	741	988

Details of the Investment Management Agreement are disclosed on page 57. Baillie Gifford & Co Limited, a wholly owned subsidiary of Baillie Gifford & Co, was appointed by the Company as its Alternative Investment Fund Managers and Company Secretaries with effect from 11 February 2021. Baillie Gifford & Co Limited has delegated the investment management services to Baillie Gifford & Co. The annual management fee is 0.70% on the first £100 million of market capitalisation, 0.65% on the next £150 million of market capitalisation and 0.55% on the remaining market capitalisation. Management fees are calculated and payable on a quarterly basis. Market capitalisation is calculated using middle market quotations derived from the Stock Exchange Daily Official List and the weighted average number of shares in issue during the quarter.

## 04 Other administrative expenses

	2023 £'000	2022 £'000
Custody fees	30	56
Depository fees	17	29
Registrar's fees	39	36
Marketing expenses*	75	56
Directors' fees (see Directors' Remuneration Report on page 76)	140	138
Auditors' remuneration – statutory audit of annual Financial Statements†	64	50
General administrative expenses	112	141
	<b>477</b>	<b>506</b>

\* The Company is part of a marketing programme which includes all the investment trusts managed by the Managers. The marketing strategy has an ongoing objective to stimulate demand for the Company's shares. The cost of this marketing strategy is borne, in partnership, by the Company and the Managers. The Managers match the Company's marketing contribution and provide the resource to manage and run the programme.

† Irrecoverable VAT on audit fees, and auditors' non-audit remuneration if applicable (no non-audit services were provided by the auditors during the years ended 30 September 2023 or 30 September 2022), is included within general administrative expenses.

## 05 Finance costs of borrowings

	2023 Revenue £'000	2023 Capital £'000	2023 Total £'000	2022 Revenue £'000	2022 Capital £'000	2022 Total £'000
Interest payable on borrowings repayable not by instalment:						
Interest and commitment fees on loan facility*	222	666	888	89	266	355
Dividends on 5% cumulative preference shares	12	-	12	12	-	12
	234	666	900	101	266	367

\* See note 11 on page 102 for details of the Company's borrowing facilities.

## 06 Tax on ordinary activities

	2023 Revenue £'000	2023 Capital £'000	2023 Total £'000	2022 Revenue £'000	2022 Capital £'000	2022 Total £'000
Overseas taxation	244	-	244	216	-	216
Indian capital gains tax paid and provided for	-	7	7	-	-	-
	244	7	251	216	-	216

	2023 £'000	2022 £'000
<b>Analysis of charge in year</b>		
Overseas tax	244	216
<b>Factors affecting tax charge for the year</b>		
The tax assessed for the year is higher (2022 - higher) than the average standard rate of corporation tax in the UK of 22% (2022 - 19%). The differences are explained below:		
<b>Net return on ordinary activities before taxation</b>	<b>9,823</b>	<b>(74,500)</b>
Net return on ordinary activities multiplied by the average standard rate of corporation tax in the UK of 22% (2022 - 19%)	2,161	(14,155)
Capital returns not taxable	(2,304)	14,078
Income not taxable	(340)	(275)
Taxable expenses in the year not utilised	483	352
Overseas tax	244	216
<b>Revenue tax charge for the year</b>	<b>244</b>	<b>216</b>
Increase in provision for tax liability in respect of Indian capital gains	7	-
<b>Capital tax charge for the year</b>	<b>7</b>	<b>-</b>
<b>Total tax charge for the year</b>	<b>251</b>	<b>216</b>

As an investment trust, the Company's capital returns are not subject to UK corporation tax.

**Factors that may affect future tax charges**

At 30 September 2023 the Company had surplus management expenses and losses on non-trading loan relationships of £86,872,000 (2022 - £84,688,000). No deferred tax asset has been recognised in respect of these because the Company is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, it is unlikely that the Company will be able to reduce future tax losses through the use of existing surplus expenses.

## 07 Net return per ordinary share

	2023 Revenue	2023 Capital	2023 Total	2022 Revenue	2022 Capital	2022 Total
Net return per ordinary share	0.71p	14.77p	15.48p	0.63p	(121.50p)	(120.87p)

Revenue return per ordinary share is based on the net revenue return on ordinary activities after taxation of £440,000 (2022 – £389,000) and on 61,815,632 (2022 – 61,815,632) ordinary shares of 10p, being the weighted average number of ordinary shares in issue during the year. Capital return per ordinary share is based on the net capital gain for the financial year of £9,132,000 (2022 – loss of £75,105,000) and on 61,815,632 (2022 – 61,815,632) ordinary shares, being the weighted average number of ordinary shares in issue during the year.

There are no dilutive or potentially dilutive shares in issue.

## 08 Ordinary dividends

	2023 p	2023 £'000	2022 p	2022 £'000
<b>Amounts recognised as distributions in the year:</b>				
Previous year's final dividend/fourth interim dividend	0.40	247	4.00	2,473

We also set out below the total dividends paid and proposed in respect of the financial year, which is the basis on which the requirements of section 1158 of the Corporation Tax Act 2010 are considered. The revenue available for distribution by way of dividend for the year is £440,000 (2022 – £389,000).

	2023 p	2023 £'000	2022 p	2022 £'000
<b>Amounts paid and payable in respect of the financial year:</b>				
Proposed final (payable 8 February 2024)	0.45	278	0.40	247

## 09 Fixed assets – investments

Investments in securities are financial assets held at fair value through profit or loss. In accordance with Financial Reporting Standard 102, the tables below provide an analysis of these investments based on the fair value hierarchy described on the following page, which reflects the reliability and significance of the information used to measure their fair value.

	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
<b>As at September 2023</b>				
Listed equities	151,847	–	–	151,847
Unlisted securities	–	–	9,650	9,650
Total financial asset investments	151,847	–	9,650	161,497

	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
<b>As at 30 September 2022</b>				
Listed equities	142,878	–	–	142,878
Unlisted securities	–	–	9,189	9,189
Total financial asset investments	142,878	–	9,189	152,067

## 09 Fixed assets – investments (continued)

### Fair value hierarchy

The fair value hierarchy used to analyse the basis on which the fair values of financial instruments held at fair value through the profit and loss account are measured is described below. Fair value measurements are categorised on the basis of the lowest level input that is significant to the fair value measurement.

**Level 1** – using unadjusted quoted prices for identical instruments in an active market;

**Level 2** – using inputs, other than quoted prices included within Level 1, that are directly or indirectly observable (based on market data); and

**Level 3** – using inputs that are unobservable (for which market data is unavailable).

The Company's unlisted investments at 30 September 2023 were valued using a variety of techniques. These include using comparable company multiples, net asset values, assessment of comparable company performance and assessment of milestone achievement at the investee companies. The determinations of fair value included assumptions that the trading multiples and comparable companies chosen for the multiples approach provide a reasonable basis for the determination of fair value. Valuations are cross-checked for reasonableness to alternative multiples-based approaches or benchmark index movements as appropriate. In some cases the latest dealing price is considered to be the most appropriate valuation basis, but only following assessment using the techniques described above.

	2023 Listed securities £'000	2023 Unlisted securities £'000	2023 £'000	2022 £'000
Cost of investments at start of year	206,078	8,063	214,141	220,736
Investment holding (losses)/gains at start of year	(63,200)	1,126	(62,074)	3,728
<b>Value of investments at start of year</b>	<b>142,878</b>	<b>9,189</b>	<b>152,067</b>	<b>224,464</b>
Movements in year:				
Purchases at cost	34,693	1,571	36,264	20,553
Sales – proceeds received	(36,718)	–	(36,718)	(20,185)
Gains and losses on investments	10,994	(1,110)	9,884	(72,765)
<b>Value of investments at end of year</b>	<b>151,847</b>	<b>9,650</b>	<b>161,497</b>	<b>152,067</b>
Cost of investments at end of year	191,183	9,634	200,817	214,141
Investment holding (losses)/gains at end of year	(39,336)	16	(39,320)	(62,074)
<b>Value of investments at end of year</b>	<b>151,847</b>	<b>9,650</b>	<b>161,497</b>	<b>152,067</b>

The Company received proceeds of £36,718,000 (2022 – £20,185,000) from investments sold during the year. The book cost of these investments when they were purchased was £49,588,000 (2022 – £27,148,000). These investments have been revalued over time and, until they were sold, any unrealised gains/losses were included in the fair value of the investments. Transaction costs of £24,000 (2022 – £5,000) and £9,000 (2022 – £8,000) were suffered on purchases and sales respectively.

	2023 £'000	2022 £'000
<b>Gains/(losses) on investments:</b>		
Realised losses on sales	(12,870)	(6,963)
Changes in investment holding gains and losses	22,754	(65,802)
	<b>9,884</b>	<b>(72,765)</b>

## 09 Fixed assets – investments (continued)

**Significant holdings disclosure requirements – AIC SORP**

Details are disclosed below in accordance with the requirements of paragraph 82 of the AIC Statement of Recommended Practice 'Financial Statements of Investment Trust Companies and Venture Capital Trusts' (updated in July 2022) in relation to unlisted investments in the top twenty of the List of Investments on page 24. As required, this disclosure includes turnover, pre-tax profits and net assets attributable to investors as reported within the most recently audited financial statements of the investee companies, where possible.

As at 30 September 2023		Latest financial statements	Proportion of capital owned %	Book cost £'000	Market value £'000	Income recognised from holding in the period £'000	Turnover (£'000)	Pre-tax profit/ (loss) (£'000)	Net assets attributable to shareholders (£'000)
Name	Business								
Northvolt AB	Battery developer and manufacturer, specialised in lithium-ion technology for electric vehicles	n/a	0.04	3,641	3,802	52	Information not publicly available		

As at 30 September 2022		Latest financial statements	Proportion of capital owned %	Book cost £'000	Market value £'000	Income recognised from holding in the period £'000	Turnover (£'000)	Pre-tax profit/ (loss) (£'000)	Net assets attributable to shareholders (£'000)
Name	Business								
Northvolt AB	Battery developer and manufacturer, specialised in lithium-ion technology for electric vehicles	n/a	0.04	3,641	4,710	7	Information not publicly available		

## 10 Debtors

	2023 £'000	2022 £'000
<b>Amounts falling due within one year:</b>		
Income accrued (net of withholding taxes)	131	82
Other debtors and prepayments	182	117
	<b>313</b>	<b>199</b>

None of the above debtors are financial assets designated at fair value through profit or loss. The carrying amount of debtors is a reasonable approximation of fair value. There were no debtors that were past due or impaired at 30 September 2023 or 30 September 2022.

## 11 Creditors – amounts falling due within one year

	2023 £'000	2022 £'000
Bank loans	15,245	15,275
Other creditors and accruals	383	375
	<b>15,628</b>	<b>15,650</b>

None of the above creditors are financial liabilities held at fair value through profit or loss. Included in other creditors is £219,000 (2022 – £213,000) in respect of the investment management fee.

### Borrowing facilities

At 30 September 2023 the Company had a 3 year £25 million multi-currency unsecured floating rate revolving facility with The Royal Bank of Scotland International Limited, which expires on 31 August 2024.

At 30 September 2023 drawings were as follows:

- The Royal Bank of Scotland International Limited: US\$9.5 million at an interest rate of 1.25% over SOFR and £7.5 million at an interest rate of 1.25% over SONIA, both maturing in December 2023 (2022 – US\$8.7 million at an interest rate of 1.25% over US LIBOR and £7.5 million at an interest rate of 1.25% over SONIA, both maturing in December 2022).

The main covenants relating to the above loans are that total borrowings shall not exceed 25% of the Company's adjusted portfolio value and the Company's minimum adjusted portfolio value shall be £100 million.

There were no breaches of loan covenants during the year.

## 12 Creditors – amounts falling due after more than one year

	2023 £'000	2022 £'000
5% cumulative preference shares of £1 each	250	250
Provision for tax liability in respect of Indian capital gains	7	-
	<b>257</b>	<b>250</b>

Preference share dividends are paid bi-annually in March and September.

### Provision for Tax Liability

The tax liability provision at 30 September 2023 of £7,000 (30 September 2022 – nil) relates to a potential liability for Indian capital gains tax that may arise on the Company's Indian investments should they be sold in the future, based on the net unrealised taxable capital gains at the period end and on enacted Indian tax rates. The amount of any future tax amounts payable may differ from this provision, depending on the value and timing of any future sales of such investments and future Indian tax rates.

## 13 Share capital

	2023 Number	2023 £'000	2022 Number	2022 £'000
Allotted, called up and fully paid ordinary shares of 10p each	61,815,632	6,182	61,815,632	6,182
Treasury shares of 10p each	5,778,363	578	5,778,363	578
	<b>67,593,995</b>	<b>6,760</b>	<b>67,593,995</b>	<b>6,760</b>

The Company is limited by shares. The ordinary shares are fully participating and on a poll carry one vote per £1 nominal held. In the year to 30 September 2023, the Company issued and bought back no ordinary shares (2022 – no shares issued or bought back). At 30 September 2023 the Company had authority to buy back 9,266,163 ordinary shares and to allot or sell from treasury 6,181,563 ordinary shares without application of pre-emption rights. Under the provisions of the Company's Articles of Association share buy-backs are funded from the capital reserve.



## 14 Capital and reserves

	Share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserve £'000	Revenue reserve £'000	Shareholders' funds £'000
At 1 October 2022	6,760	3,449	466	126,264	389	<b>137,328</b>
Gains on investments	-	-	-	9,884	-	<b>9,884</b>
Exchange differences on bank loans	-	-	-	650	-	<b>650</b>
Other exchange differences	-	-	-	(61)	-	<b>(61)</b>
Movement in Indian CGT provision	-	-	-	(7)	-	<b>(7)</b>
Revenue return on ordinary activities after taxation	-	-	-	-	440	<b>440</b>
Investment management fee charged to capital	-	-	-	(668)	-	<b>(668)</b>
Finance costs of borrowings charged to capital	-	-	-	(666)	-	<b>(666)</b>
Dividends paid during the year	-	-	-	-	(247)	<b>(247)</b>
At 30 September 2023	<b>6,760</b>	<b>3,449</b>	<b>466</b>	<b>135,396</b>	<b>582</b>	<b>146,653</b>

	Share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserve £'000	Revenue reserve £'000	Shareholders' funds £'000
At 1 October 2021	6,760	3,449	466	203,842	-	<b>214,517</b>
Losses on investments	-	-	-	(72,765)	-	<b>(72,765)</b>
Exchange differences on bank loans	-	-	-	(1,434)	-	<b>(1,434)</b>
Other exchange differences	-	-	-	101	-	<b>101</b>
Revenue return on ordinary activities after taxation	-	-	-	-	389	<b>389</b>
Investment management fee charged to capital	-	-	-	(741)	-	<b>(741)</b>
Finance costs of borrowings charged to capital	-	-	-	(266)	-	<b>(266)</b>
Dividends paid during the year	-	-	-	(2,473)	-	<b>(2,473)</b>
At 30 September 2022	<b>6,760</b>	<b>3,449</b>	<b>466</b>	<b>126,264</b>	<b>389</b>	<b>137,328</b>

## 14 Capital and reserves (continued)

The share premium account comprises the net proceeds received by the Company following the issue of shares, after deduction of the nominal amount of 10 pence and any applicable issue costs (nominal amount of 50 pence prior to the subdivision on 13 February 2020). The capital redemption reserve maintains the equity share capital arising from the buy back and cancellation of shares. It, and the share premium account, are non-distributable.

The capital reserve includes cumulative realised gains/(losses) on the disposal of investments and the unrealised investment holding gains/(losses), being the difference between cost and market value at the balance sheet date. Certain expenses are also deducted from capital as detailed in notes 1(g) and 1(h). The capital reserve balance at 30 September 2023 includes unrealised investment holding losses on investments of £39,320,000 (2022 – losses of £62,074,000) as detailed in note 9 on page 100, with a realised capital balance of £174,960,000 at 30 September 2023 (2022 – £188,612,000). Share buy backs can be funded from the capital reserve and during the year nil (2022 – nil) of share buy backs were funded from the capital reserve. The revenue reserve shows the net revenue retained. The revenue reserve is distributable by dividend and was fully utilised during the year to 30 September 2021, with a small surplus arising in the years to 30 September 2022 and 30 September 2023. The capital reserve is also distributable by way of dividend, to the extent that it constitutes realised returns.

When making a distribution to shareholders, the Directors determine profits available for distribution by reference to the 'Guidance on realised and distributable profits under the Companies Act 2006' issued by the Institute of Chartered Accountants in England and Wales and the Institute of Chartered Accountants of Scotland in April 2017. The availability of distributable reserves in the Company is dependent on those dividends meeting the definition of qualifying consideration within the guidance and on available cash resources of the Company and other accessible sources of funds. The distributable reserves are therefore subject to any future restrictions or limitations at the time such distribution is made. When making their assessment of reserves available for distribution, the Directors adopt a prudent approach, such that net unrealised investment holding gains would not be treated as distributable, irrespective of how readily realisable the relevant securities are considered to be, and net unrealised investment holding losses would be deducted from accumulated realised capital reserves.

## 15 Shareholders' funds per ordinary share

	2023	2022
Shareholders' funds	£146,653,000	£137,328,000
Number of ordinary shares in issue at the year end	61,815,632	61,815,632
Shareholders' funds per ordinary share	237.2p	222.2p

The shareholders' funds figures above have been calculated after deducting borrowings at book value, in accordance with the provisions of FRS 102. The net asset value figures shown in the performance highlights on page 02 have been calculated after deducting borrowings at market value. Reconciliations between shareholders' funds and NAV measures are shown in the Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

## 16 Analysis of change in net debt

	At 1 October 2022 £'000	Cash flows £'000	Exchange movement £'000	At 30 September 2023 £'000
Cash at bank	962	(191)	(43)	728
Loans due within one year	(15,275)	(620)	650	(15,245)
5% cumulative preference shares	(250)	-	-	(250)
	<b>(14,563)</b>	<b>(811)</b>	<b>607</b>	<b>(14,767)</b>

	At 1 October 2021 £'000	Cash flows £'000	Exchange movement £'000	At 30 September 2022 £'000
Cash at bank	593	309	60	962
Loans due within one year	(10,114)	(3,727)	(1,434)	(15,275)
5% cumulative preference shares	(250)	-	-	(250)
	<b>(9,771)</b>	<b>(3,418)</b>	<b>(1,374)</b>	<b>(14,563)</b>

## 17 Contingent liabilities, guarantees and financial commitments

At 30 September 2023 and 30 September 2022 the Company had no contingent liabilities, guarantees or financial commitments.

## 18 Related Parties and transactions with the Managers

The Directors' fees and shareholdings are detailed in the Directors' Remuneration Report on pages 75 and 76. No Director has a contract of service with the Company. During the year no Director was interested in any contract or other matter requiring disclosure under section 412 of the Companies Act 2006.

Baillie Gifford & Co Limited has been appointed as the Company's Alternative Investment Fund Manager ('AIFM') and Company Secretaries. Details of the terms of the Investment Management Agreement are set out on page 57 and details of the fees during the year and the balances outstanding at the year end are shown in notes 3 and 11 respectively.

## 19 Financial instruments

As an investment trust, the Company invests in equities and makes other investments so as to secure its investment objective of capital growth. The Company borrows money when the Board and investment managers have sufficient conviction that the assets funded by borrowed monies will generate a return in excess of the cost of borrowing. In pursuing its investment objective, the Company is exposed to a variety of risks that cause short term variation in the Company's net assets and could result in either a reduction in the Company's net assets or a reduction in the net return available for dividend.

These risks are categorised here as market risk (comprising currency risk, interest rate risk and other price risk), liquidity risk and credit risk. The Board monitors closely the Company's exposures to these risks but does so in order to reduce the likelihood of a permanent reduction in the Company's net assets rather than to minimise the short term volatility.

The risk management policies and procedures outlined in this note have not changed substantially from the previous accounting period.

### Market risk

The fair value or future cash flows of a financial instrument or other investment held by the Company may fluctuate because of changes in market prices. This market risk comprises three elements – currency risk, interest rate risk and other price risk. The Board reviews and agrees policies for managing these risks and the Company's investment managers both assess the exposure to market risk when making individual investment decisions and monitor the overall level of market risk across the investment portfolio on an ongoing basis.

Details of the Company's investment portfolio are shown in note 9.

### i. Currency risk

Certain of the Company's assets, liabilities and income are denominated in currencies other than sterling (the Company's functional currency and that in which it reports its results). Consequently, movements in exchange rates may affect the sterling value of those items.

The investment managers monitor the Company's exposure to foreign currencies and report to the Board on a regular basis. The investment managers assess the risk to the Company of the foreign currency exposure by considering the effect on the Company's net asset value and income of a movement in the rates of exchange to which the Company's assets, liabilities, income and expenses are exposed. However, the currency in which an investee company's share price is quoted is not necessarily the one in which it earns its profits.

The movement in exchange rates on overseas earnings may have a more significant impact upon a company's valuation than a simple translation of the currency in which the share price of the company is quoted. It is not the Company's policy to hedge this risk on a continuing basis but the Company may, and currently does, match specific overseas investment with foreign currency borrowings.

Foreign currency borrowings can limit the Company's exposure to anticipated future changes in exchange rates which might otherwise adversely affect the value of the portfolio of investments.

## 19 Financial instruments (continued)

## i. Currency risk (continued)

Exposure to currency risk through asset allocation, which is calculated by reference to the currency in which the asset or liability is quoted, is shown below.

At 30 September 2023	Investments £'000	Cash at bank £'000	Loans and preference shares £'000	Other debtors and creditors £'000	Net exposure £'000
US dollar	106,801	16	(7,745)	83	99,155
Euro	16,791	-	-	89	16,880
Japanese yen	6,270	-	-	14	6,284
Other overseas currencies	31,635	-	-	61	31,696
<b>Total exposure to currency risk</b>	<b>161,497</b>	<b>16</b>	<b>(7,745)</b>	<b>247</b>	<b>154,015</b>
Sterling	-	712	(7,750)	(324)	(7,362)
	<b>161,497</b>	<b>728</b>	<b>(15,495)</b>	<b>(77)</b>	<b>146,653</b>

At 30 September 2022	Investments £'000	Cash at bank £'000	Loans and preference shares £'000	Other debtors and creditors £'000	Net exposure £'000
US dollar	95,057	604	(7,775)	59	87,945
Euro	18,778	-	-	58	18,836
Japanese yen	4,371	-	-	-	4,371
Other overseas currencies	32,733	-	-	36	32,769
<b>Total exposure to currency risk</b>	<b>150,939</b>	<b>604</b>	<b>(7,775)</b>	<b>153</b>	<b>143,921</b>
Sterling	1,128	358	(7,750)	(329)	(6,593)
	<b>152,067</b>	<b>962</b>	<b>(15,525)</b>	<b>(176)</b>	<b>137,328</b>

## Currency risk sensitivity

At 30 September 2023, if sterling had weakened by 15% in relation to all currencies, with all other variables held constant, total net assets and total return on ordinary activities would have increased by the amounts shown below. A 15% strengthening of sterling against all currencies, with all other variables held constant, would have had an equal but opposite effect on the Financial Statement amounts. The analysis was performed on the basis of a 15% strengthening/weakening of sterling for 2022.

	2023 £'000	2022 £'000
US dollar	14,873	13,192
Euro	2,532	2,825
Japanese yen	943	656
Other overseas currencies	4,754	4,915
	<b>23,102</b>	<b>21,588</b>

## 19 Financial instruments (continued)

### ii. Interest rate risk

Interest rate movements may affect directly:

- the fair value of any investments in fixed interest rate securities;
- the level of income receivable on cash deposits;
- the fair value of any fixed-rate borrowings; and
- the interest payable on any variable rate borrowings.

Interest rate movements may also impact upon the market value of the Company's investments other than any fixed income securities. The effect of interest rate movements upon the earnings of an investee company may have a significant impact upon the valuation of that company's equity. The possible effects on fair value and cash flows that could arise as a result of changes in interest rates are taken into account when making investment decisions and when entering borrowing agreements. The Board reviews on a regular basis the amount of investments in cash and fixed income securities and the income receivable on cash deposits, floating rate notes and other similar investments. The Company finances part of its activities through borrowings at approved levels. The amount of such borrowings and the approved levels are monitored and reviewed regularly by the Board.

#### Financial assets

The Company's interest rate risk exposure on its financial assets at 30 September 2023 amounted to £728,000 (2022 – £962,000), comprising its cash and short term deposits.

The cash deposits generally comprise call or short term money market deposits of less than one month which are repayable on demand. The benchmark rate which determines the interest payments received on cash balances is the bank base rate.

#### Financial liabilities

The interest rate risk profile of the Company's bank loans and the maturity profile of the undiscounted future cash flows in respect of the Company's contractual financial liabilities at 30 September are shown below.

#### Interest rate risk profile

	2023 £'000	2022 £'000
Floating rate – US dollar	7,745	7,775
Floating rate – sterling	7,500	7,500
	15,245	15,275

#### Maturity profile

	2023 Within 1 year £'000	2022 Within 1 year £'000
Repayment of loans	15,245	15,275
Interest on loans	69	42
	15,314	15,317

#### Interest rate risk sensitivity

The sensitivity analysis below has been determined based on the exposure to interest rates at the Balance Sheet date and with the stipulated change taking place at the beginning of the financial year and held constant throughout the reporting period in the case of instruments that have floating rates.

An increase of 1% in interest rates, with all other variables being held constant, would have decreased the Company's total net assets and total return on ordinary activities for the year ended 30 September 2023 by £154,000 based on actual drawings through the year, (2022 – a decrease of £149,000, based on actual drawings through the year). This is mainly due to the Company's exposure to interest rates on its floating rate bank loan and cash balances. A decrease of 1% would have had an equal but opposite effect.

### iii. Other price risk

Changes in market prices other than those arising from interest rate risk or currency risk may also affect the value of the Company's net assets. The Board manages the market price risks inherent in the investment portfolio by ensuring full and timely access to relevant information from the Managers. The Board meets regularly and at each meeting reviews investment performance, the investment portfolio and the rationale for the current investment positioning to ensure consistency with the Company's objective and investment policy.

## 19 Financial instruments (continued)

## iii. Other price risk (continued)

## Other price risk sensitivity

A full list of the Company's investments is shown on pages 24 and 25. In addition, analysis of the portfolio by impact theme is contained in the Strategic Report. 103.5% of the Company's net assets are invested in listed equities (2022 – 104.0%). A 10% increase in listed equity valuations at 30 September 2023 would have increased total assets and total return on ordinary activities by £15,185,000 (2022 – £14,288,000). A decrease of 10% would have had an equal but opposite effect.

6.6% (2022 – 6.7%) of the Company's net assets are invested in private company investments. The fair valuation of the private company investments is influenced by the judgements and estimates made in the fair valuation process (see 1(c) on page 94). A sensitivity analysis is provided below which recognises that the valuation methodologies employed involve subjectivity in their significant unobservable inputs and illustrates the sensitivity of the valuations to these inputs. The inputs have been flexed by +/-10% with the exception of the Recent Transaction Price valuation approach as it does not involve significant subjectivity. The table also provides the range of values for the key unobservable inputs.

As at 30 September 2023	Significant unobservable inputs*						Sensitivity to changes in significant unobservable inputs
	Fair value as at 30 September 2023 £'000	Key unobservable inputs	Other unobservable inputs <sup>†</sup>	Range	Weighted average range #	Sensitivity %	
Recent transaction price	3,240,000	n/a	a,b	n/a	n/a	n/a	n/a
Benchmark performance	6,410,000	Selection of comparable companies and indices <sup>§</sup>	a,b,c,d	(7%) – (16%)	(13%)	10%	If input comparable company performance changed by +/-10%, the fair value would change by £442,592 and -£442,639.

As at 30 September 2022	Significant unobservable inputs*						Sensitivity to changes in significant unobservable inputs
	Fair value as at 30 September 2022 £'000	Key unobservable inputs	Other unobservable inputs <sup>†</sup>	Range	Weighted average range #	Sensitivity %	
Recent transaction price	4,710,000	n/a	a,b	n/a	n/a	n/a	n/a
Benchmark performance	4,479,000	Selection of comparable companies and indices <sup>§</sup>	a,b,c,d	(14%) – (26%)	(19%)	10%	If input comparable company performance changed by +/-10%, the fair value would change by +£199,044 and -£199,044.

<sup>†</sup> See explanation for other unobservable inputs on page 109 (sections 'a' to 'd' as relevant).

# Weighted average is calculated by reference to the fair value of holdings as at the respective year-end. This therefore gives a clearer indication of the typical multiple or adjustment being applied across the portfolio.

<sup>¶</sup> This valuation technique captures the transaction implied discounts/premiums and illiquidity discounts observed and priced into the recent transaction price, which is one of the inputs in deriving a valuation using this methodology.

<sup>§</sup> See explanation for the selection of comparable companies on page 109 section 'c'. The percentage movements reflect the movement in overall company value for the basket of comparable companies relevant to each holding since the most recent transaction or since the last assessed.

## \* Significant unobservable inputs

The variable inputs applicable to each broad category of valuation basis will vary depending on the particular circumstances of each private company valuation. An explanation of each of the key variable inputs is provided below. The assumptions made in the production of the inputs are described in note 1(c) on page 94.

## 19 Financial instruments (continued)

### iii. Other price risk (continued)

#### \* Significant unobservable inputs (continued)

##### a. Application of valuation basis

Each investment is assessed independently, and the valuation basis applied will vary depending on the circumstances of each investment. When an investment is pre-revenue, the focus of the valuation will be on assessing the recent transaction and the achievement of key milestones since investment. Adjustments may also be made depending on the performance of comparable benchmarks and companies. For those investments where a trading multiples approach can be taken, the methodology will factor in revenue, earnings or net assets as appropriate for the investment, and where a suitable correlation can be identified with the comparable companies then a regression analysis will be performed. Discounted cash flows will also be considered where appropriate forecasts are available.

##### b. Probability estimation of liquidation events

The probability of a liquidation event such as a company sale, or alternatively an initial public offering ('IPO'), is a key variable input in the transaction-based and multiples-based valuation techniques. The probability of an IPO versus a company sale is typically estimated from the outset to be 50:50 if there has been no indication by the company of pursuing either of these routes. If the company has indicated an intention to IPO, the probability is increased accordingly to 75% and if an IPO has become a certainty the probability is increased to 100%. Likewise, in a scenario where a company is pursuing a trade sale the weightings will be adjusted accordingly in favour of a sale scenario, or in a situation where a company is underperforming expectations significantly and therefore deemed very unlikely to pursue an IPO.

##### c. Selection of comparable companies

The selection of comparable companies is assessed individually for each investment at the point of investment, and the relevance of the comparable companies is continually evaluated at each valuation. The key criteria used in selecting appropriate comparable companies are the industry sector in which they operate, the geography of the company's operations, the respective revenue and earnings growth rates and the operating margins. Typically, between 4 and 10 comparable companies will be selected for each investment, depending on how many relevant comparable companies are identified. The resultant revenue or earnings multiples or share price movements derived will vary depending on the companies selected and the industries in which they operate.

##### d. Selection of appropriate benchmarks

The selection of appropriate benchmarks is assessed individually for each investment. The industry and geography of each company are key inputs to the benchmark selection, with either one or two key indices or benchmarks being used for comparison.

#### Liquidity risk

This is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk is not significant as the majority of the Company's assets are investments in quoted securities that are readily realisable. The Board provides guidance to the Managers as to the maximum exposure to any one holding and to the maximum aggregate exposure to substantial holdings.

The Company has the power to take out borrowings, which give it access to additional funding when required. The Company's current borrowing facility is detailed in note 11 and the maturity profile of its borrowings is set out above. Under the terms of the borrowing facility, borrowings are repayable on demand at their current carrying value.

#### Credit risk

This is the risk that a failure of a counterparty to a transaction to discharge its obligations under that transaction could result in the Company suffering a loss. This risk is managed as follows:

- where the investment managers make an investment in a bond or other security with credit risk, that credit risk is assessed and then compared to the prospective investment return of the security in question;
- the depositary is liable for the loss of financial instruments held in custody. The depositary will ensure that any delegate segregates the assets of the Company. The Managers monitor the Company's risk by reviewing the depositary's internal control reports and reporting their findings to the Board;
- investment transactions are carried out with a large number of brokers whose creditworthiness is reviewed by the Managers. Transactions are ordinarily done on a delivery versus payment basis whereby the Company's custodian bank ensures that the counterparty to any transaction entered into by the Company has delivered on its obligations before any transfer of cash or securities away from the Company is completed; and
- cash is only held at banks that have been identified by the Managers as reputable and of high credit quality.

## 19 Financial instruments (continued)

### Credit risk (continued)

#### Credit risk exposure

The maximum exposure to credit risk at 30 September was:

	2023 £'000	2022 £'000
Cash at bank	728	962
Debtors	296	181
	<b>1,024</b>	<b>1,143</b>

None of the Company's financial assets are past due or impaired.

#### Fair value of financial assets and financial liabilities

The Directors are of the opinion that there is no difference between the amounts at which the financial assets and liabilities of the Company are carried in the Balance Sheet and their fair values. The fair values of the Company's borrowings are shown below.

The fair value of the 5% cumulative preference shares is based on the closing market offer price on the London Stock Exchange.

	2023 Par value £'000	2023 Book value £'000	2023 Market value £'000	2022 Par value £'000	2022 Book value £'000	2022 Market value £'000
Bank loans due within one year	15,245	15,245	15,245	15,275	15,275	15,275
5% cumulative preference shares	250	250	239	250	250	239
	<b>15,495</b>	<b>15,495</b>	<b>15,484</b>	<b>15,525</b>	<b>15,525</b>	<b>15,514</b>

## 20 Capital management

The capital of the Company is its share capital and reserves as set out in note 14 together with its borrowings (see note 11).

The objective of the Company is to invest globally to achieve capital growth, which takes priority over income and dividends.

The Company's investment policy is set out on pages 38 and 39. In pursuit of the Company's objective, the Board has a responsibility for ensuring the Company's ability to continue as a going concern and details of the related risks and how they are managed are set out on pages 41 to 45.

The Company has the ability to issue and buy back its shares (see page 60) and any changes to the share capital during the year are set out in notes 13 and 14.

The Company does not have any externally imposed capital requirements other than the covenants on its loans which are detailed in note 11.



# Sustainable Finance Disclosure Regulation (‘SFDR’)

Unaudited

# Sustainable Finance Disclosure Regulation ('SFDR'): Article 9 taxonomy reporting

The EU Sustainable Finance Disclosure Regulation ('SFDR') does not have direct impact in the UK. However, it applies to third-country products marketed in the EU. As Keystone Positive Change Investment Trust plc is marketed in the EU by the AIFM, Baillie Gifford & Co Limited, via the National Private Placement Regime ('NPPR'), the following disclosures are provided to comply with the requirements of SFDR.

Keystone Positive Change Investment Trust plc, as an investment company that has sustainable investment as its objective (classified pursuant to Article 9 of SFDR) is required to include in periodic reports information on the overall sustainability impact by means of relevant sustainability indicators. This information should be disclosed using the prescribed templates included within the SFDR Delegated Regulation. To meet this requirement, a periodic reporting template has been prepared pursuant to Article 9 of SFDR during the reference period covering 1 October 2022 to 30 September 2023.

Quantitative information has been calculated at appropriate intervals using the average month-end value of investments during the reference period. For the purpose of SFDR reporting and calculating quantitative information, investments also include assets that are not used to attain the sustainable investment objective such as those used for liquidity purposes (e.g. cash). Quantitative information may

not necessarily fully reconcile due to rounding when the underlying investments are added together to arrive at a single number, although the difference will be immaterial (i.e. 0.1%). Reference periods used for SFDR reporting cover the same period as the financial statements.

ESMA's Supervisory Briefing on sustainability risks and disclosure in the area of investment management states that: 'National Competent Authorities could reasonably expect that products disclosing under Article 9 of SFDR would disclose the Principal Adverse Impacts of investment decisions referred to in Article 7 of SFDR, even though it is not mandatory, due to the requirements of 'Do No Significant Harm' disclosures for sustainable investments in the SFDR Delegated Regulation which require the disclosure of how the indicators for adverse impacts in Annex I of the SFDR Delegated Regulation have been taken into account and because Article 9 SFDR products should only make sustainable investments.' As such, we have also disclosed the Principal Adverse Impacts of investment decisions for Keystone Positive Change Investment Trust plc.

**Product name:**

Keystone Positive Change Investment Trust plc

**Legal entity identifier:**

5493002H3JXLXLIGC563

**Sustainable**

**investment** means an investment in an economic activity that contributes to an environmental or social objective, provided that the investment does not significantly harm any environmental or social objective and that the investee companies follow good governance practices.

The **EU Taxonomy** is a classification system laid down in Regulation (EU) 2020/852, establishing a list of **environmentally sustainable economic activities**.

That Regulation does not lay down a list of socially sustainable economic activities. Sustainable investments with environmental objective might be aligned with the Taxonomy or not.

**Sustainable investment objective**

Did this financial product have a sustainable investment objective?

Yes

It made **sustainable investments with an environmental objective**: 34.4%

in economic activities that qualify as environmentally sustainable under the EU Taxonomy: 8.8%

in economic activities that do not qualify as environmentally sustainable under the EU Taxonomy: 25.6%

It made **sustainable investments with a social objective**: 64.8%

No

It **promoted Environmental/Social (E/S) characteristics** and while it did not have as its objective a sustainable investment, it had a proportion of \_\_% of sustainable investments

with an environmental objective in economic activities that qualify as environmentally sustainable under the EU Taxonomy

with an environmental objective in economic activities that do not qualify as environmentally sustainable under the EU Taxonomy

with a social objective

It promoted E/S characteristics, but **did not make any sustainable investments**



## To what extent was the sustainable investment objective of this financial product met?

The Company contributed towards a more sustainable and inclusive world by investing primarily in the equities of companies whose products and/or services made a positive social and/or environmental impact in the Company's four impact themes, each of which represent key global challenges: (i) social inclusion and education, (ii) environment and resource needs, (iii) healthcare and quality of life and (iv) base of the pyramid (i.e. addressing the needs of the poorest four billion people in the world). The impact analysis was carried out using a framework that is based upon assessing three factors: (i) intent, (ii) product impact and (iii) business practices.

Through the product impact analysis, all companies in the Company's portfolio met the sustainable investment objective of the financial product, because their products and/or services address a global environmental and/or social challenge. As part of the assessment of product impact, the contribution that the companies' products and/or services made to the United Nations Sustainable Development Goals ('SDGs') was mapped using the 169 targets that underpin the SDGs. The SDGs are made up of 17 goals, some of which can be mapped on a high-level basis against the six environmental objectives outlined in the EU Taxonomy. No specific index has been designated as a reference benchmark for the purpose of attaining the sustainable investment objective.

**Sustainability indicators** measure how the sustainable objectives of the financial product are attained.

### How did the sustainability indicators perform?

Indicator	To September 2023
Holdings qualitatively assessed to meet the impact criteria	99.2 *
Holdings qualitatively assessed to have a linkage with the SDGs	99.2 *
Holdings voted in line with Voting and Engagement Guidelines	99.2 *

\* All holdings are in compliance with this indicator. The percentage above is an expression of the total portfolio less the portion of assets (such as cash or derivatives) which cannot count towards a positive assessment against the indicator.

**Principal adverse impacts** are the most significant negative impacts of investment decisions on sustainability factors relating to environmental, social and employee matters, respect for human rights, anti-corruption and anti-bribery matters.

### How did the sustainable investments not cause significant harm to any sustainable investment objective?

#### How were the indicators for adverse impacts on sustainability factors taken into account?

At the time of investment and during the reference period, mandatory indicators for adverse impacts in Table 1 of Annex I of the SFDR Regulatory Technical Standards ('SFDR RTS') and opt-in indicators for adverse impacts selected by the Manager in Tables 2 and 3 of Annex I of SFDR RTS deemed to indicate the presence of a principal adverse impact were assessed and monitored. Principal adverse impacts were monitored through stewardship activities which includes the following actions to mitigate or reduce principal adverse impacts: (a) voting (b) dialogue and engagement and (c) collaborative activities with other shareholders and/or broader stakeholder groups. The Company additionally complied with the Manager's controversial weapons exclusion policy as outlined in the Manager's ESG Principles and Guidelines document.

## Were the sustainable investments aligned with the OECD Guidelines for Multinational Enterprises and the UN Guiding Principles on Business and Human Rights? Details:

Alignment with the OECD Guidelines is routinely monitored centrally at Baillie Gifford. As per Baillie Gifford's Stewardship Approach, we expect all companies that we invest in to operate in accordance with the principles and standards set out in the United Nations Global Compact ('UNGC'). In the Manager's opinion, all holdings operated in accordance with the principles set out in the United Nations Global Compact and related standards, including the Organisation for Economic Co-operation and Development ('OECD') Guidelines for Multinational Enterprises and the United Nations Guiding Principles on Business and Human Rights during the reference period.

## How did this financial product consider principal adverse impacts on sustainability factors?

The Company invested primarily in assets that qualify as sustainable investments. As such, principal adverse impacts on sustainability factors have been considered as part of assessing that these investments do not cause significant harm to the sustainable investment objective. Please refer to the previous section on 'How were the indicators for adverse impacts on sustainability factors taken into account?' for more details.

## What were the top investments of this financial product?

Largest Investments	Sector	Country	% Assets
MercadoLibre	Wholesale and retail trade	Brazil	6.8
ASML	Manufacturing	Netherlands	6.2
Moderna	Professional, scientific and technical	United States	5.2
Shopify	Information and communication	Canada	4.7
Deere	Manufacturing	United States	4.4
Dexcom	Manufacturing	United States	4.4
TSMC	Manufacturing	Taiwan	4.0
Bank Rakyat Indonesia	Financial and insurance	Indonesia	4.0
Alnylam Pharmaceuticals	Manufacturing	United States	3.8
Xylem	Manufacturing	United States	3.6
Tesla	Manufacturing	United States	3.3
Illumina	Manufacturing	United States	3.1
Ørsted	Electricity, gas, steam and air conditioning	Denmark	3.1
Novozymes	Professional, scientific and technical	Denmark	2.9
Umicore	Water supply; sewerage, waste management and remediation activities	Belgium	2.8

Percentage assets calculated on a weighted average basis, measured at month ends throughout the reference period. If cash and/or derivatives are within the top investments during the reference period, they are not presented in the table above and have been replaced by a holding that is used to attain the sustainable investment objective. We believe that excluding investments that are not used to attain the sustainable investment objective leads to greater transparency.

The list includes the investments constituting the **greatest proportion of investments** of the financial product during the reference period which is: 1 October 2022 to 30 September 2023

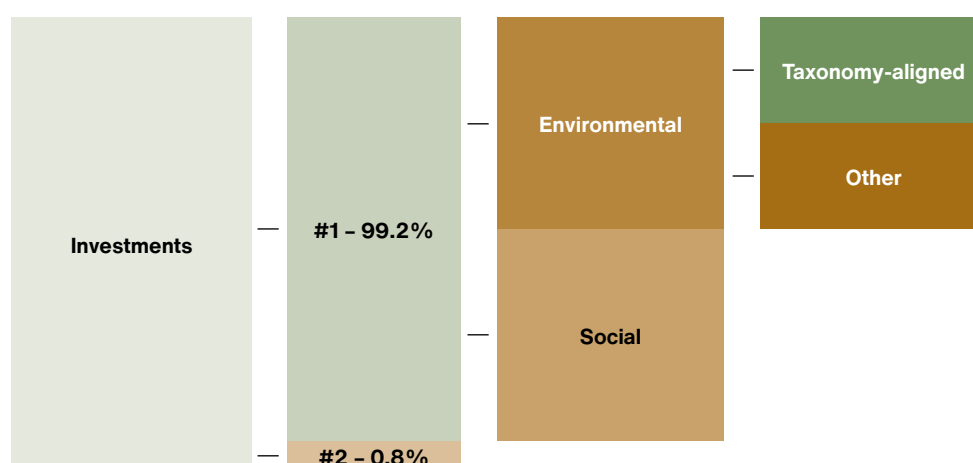


**Asset allocation**  
describes the share  
of investments in  
specific assets

## What was the proportion of sustainability-related investments?

### What was the asset allocation?

In order to meet the sustainable investment objective promoted by the Company, it invested at least 99.2% of its total assets in equity securities of companies whose products and/or services made a positive social and/or environmental impact in the Company's four impact themes, each of which represent key global challenges. This included 8.8% invested in sustainable investments with an environmental objective aligned with the EU Taxonomy. The remaining 0.8% of the investments was used for liquidity and/or efficient portfolio management purposes and did not affect the attainment of the sustainable investment objective of the Company. Any minimum environmental or social safeguards regarding the remaining proportion of the investments is covered in a specific section below.



**#1 Sustainable** covers sustainable investments with environmental or social objectives.

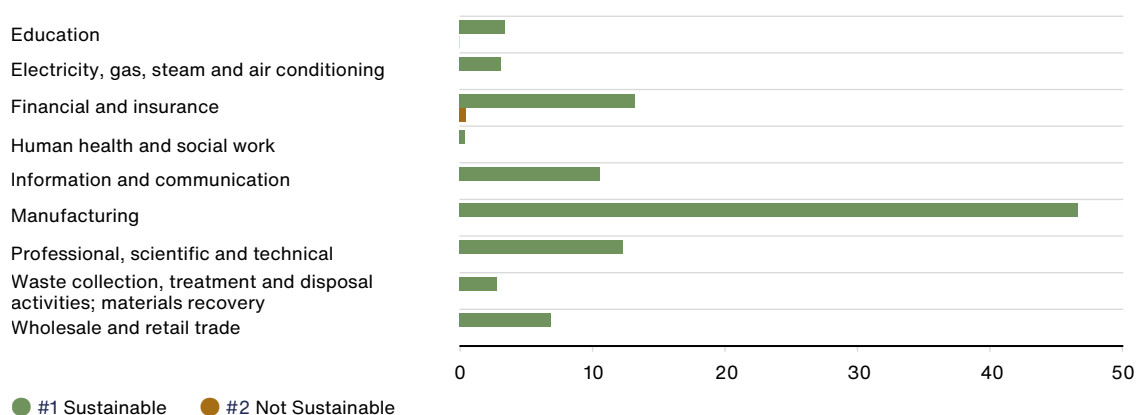
**#2 Not sustainable** includes investments which do not qualify as sustainable investments.

The Company did not invest in line with a predetermined environmental theme, and there was no commitment as to which specific environmental objectives in the EU Taxonomy the Company would contribute to. However, these specific environmental objectives are disclosed below.

EU Taxonomy Objective	%
Climate change mitigation	30.8
Climate change adaptation	3.6

## In which economic sectors were the investments made?

A breakdown of the economic sectors the Company is exposed to, including any sub-sectors of the economy that derive revenues from exploration, mining, extraction, production, processing, storage, refining or distribution, including transportation, storage and trade of fossil fuels, is provided below.



Nomenclature of Economic Activities ('NACE') Sector	NACE Sub-Sector
Education	Education
Electricity, gas, steam and air conditioning supply	Electricity, gas, steam and air conditioning supply
Financial and Insurance Activities	Financial service activities, except insurance and pension funding Insurance, reinsurance and pension funding, except compulsory social security
Human health and social work activities	Human health activities
Information and communication	Computer programming, consultancy and related activities Information service activities Publishing activities Telecommunications
Manufacturing	Manufacture of basic metals Manufacture of basic pharmaceutical products and pharmaceutical preparations Manufacture of chemicals and chemical products Manufacture of computer, electronic and optical products Manufacture of fabricated metal products, except machinery and equipment Manufacture of food products Manufacture of electrical equipment Manufacture of machinery and equipment not elsewhere covered Manufacture of motor vehicles, trailers and semi-trailers Manufacture of other transport equipment Other manufacturing
Professional, scientific and technical activities	Architectural and engineering activities; technical testing and analysis Scientific research and development
Water supply; sewerage, waste management and remediation activities	Waste collection, treatment and disposal activities; materials recovery
Wholesale and retail trade; repair of motor vehicles and motorcycles	Retail trade, except of motor vehicles and motorcycles



To comply with the EU Taxonomy, the criteria for **fossil gas** include limitations on emissions and switching to fully renewable power or low-carbon fuels by the end of 2035. For **nuclear energy**, the criteria include comprehensive safety and waste management rules.

Taxonomy-aligned activities are expressed as a share of:

- **turnover** reflects the 'greenness' of investee companies today.
- **capital expenditure** (CapEx) shows the green investments made by investee companies, relevant for a transition to a green economy.
- **operational expenditure** (OpEx) reflects the green operational activities of investee companies.

**Enabling activities** directly enable other activities to make a substantial contribution to an environmental objective.

**Transitional activities** are activities for which low-carbon alternatives are not yet available and among others have greenhouse gas emission levels corresponding to the best performance.

## To what minimum extent were sustainable investments with an environmental objective aligned with the EU Taxonomy?

8.8% of the Company was EU Taxonomy-aligned during the reference period. These investments' compliance with the requirements laid down under the EU Taxonomy have not been subject to an assurance or review provided by an auditor or third party. Alignment has been obtained through a combination of third-party data and investment research. An explanation of the reasons for investing in sustainable investments other than those with an environmental objective aligned with the EU Taxonomy is detailed in a separate section below.

Did the financial product invest in fossil gas and/or nuclear energy related activities complying with the EU Taxonomy#?

Yes

In fossil gas

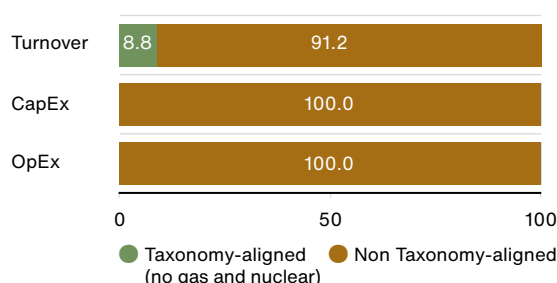
In nuclear energy

No

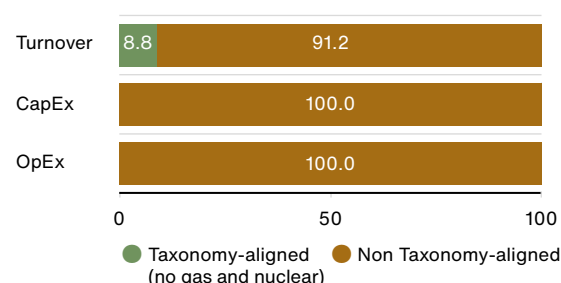
# Fossil gas and/or nuclear related activities will only comply with the EU Taxonomy where they contribute to limiting climate change ("climate change mitigation") and do not significantly harm any EU Taxonomy objective - see explanatory note in the left hand margin. The full criteria for fossil gas and nuclear energy economic activities that comply with the EU Taxonomy are laid down in Commission Delegated Regulation (EU) 2022/1214.

The graphs below show in green the percentage of investments that were aligned with the EU Taxonomy. As there is no appropriate methodology to determine the taxonomy-alignment of sovereign bonds\*, the first graph shows the Taxonomy alignment in relation to all the investments of the financial product including sovereign bonds, while the second graph shows the Taxonomy alignment only in relation to the investments of the financial product other than sovereign bonds.

**Taxonomy-alignment of investments including sovereign bonds**



**Taxonomy-alignment of investments excluding sovereign bonds**



\*For the purpose of these graphs, 'sovereign bonds' consist of all sovereign exposures. During the reference period, the Company held no sovereign bonds. This graph represents 100% of the total investments.

## What was the share of investments in transitional and enabling activities?

Reporting Period	% Transitional	% Enabling
From 1 October 2022 to 30 September 2023	0.0	0.0





Sustainable investments with an environmental objective that were not aligned with the EU Taxonomy are sustainable investments with an environmental objective that **do not take into account the criteria** for environmentally sustainable economic activities under (EU) 2020/852.



### **What was the share of sustainable investments with an environmental objective that were not aligned with the EU Taxonomy?**

The share of sustainable investments with an environmental objective not aligned with the EU Taxonomy was 25.6% during the reference period. As such, the Company has exceeded the minimum 9% commitment in investments with an environmental objective not aligned with the EU Taxonomy as outlined in the Investor Disclosure Document. Economic activities that are not aligned with the EU Taxonomy are not necessarily environmentally harmful or unsustainable. In addition, not all economic activities are covered by the EU Taxonomy as it is not possible to develop criteria for all sectors where activities could conceivably make a substantial contribution to the environment.



### **What was the share of socially sustainable investments?**

The share of sustainable investments with a social objective was 64.8% during the reference period. As such, the Company has exceeded the minimum 40% commitment in investments with a social objective as outlined in the Investor Disclosure Document.



### **What investments were included under “not sustainable”, what was their purpose and were there any minimum environmental or social safeguards?**

The investments included under #2 Not sustainable in the Asset Allocation graph were primarily cash and cash equivalents used for liquidity purposes. As such, these investments did not affect the attainment of the sustainable investment objective of the Company. The assessment of counterparties and issuers for cash management (including cash and cash equivalents) focused on creditworthiness of these parties, which can be impacted by sustainability risks.



### **What actions have been taken to attain the sustainable investment objective during the reference period?**

The Company's portfolio was actively managed and focused on investing in equities of companies whose products and/or services make a positive social and/or environmental impact. The Company employed an impact strategy as it contributed towards a more sustainable and inclusive world alongside capital growth over the long term.

SFDR requires that products promoting environmental and/or social characteristics do not invest in companies which do not follow good governance practices. As such, the Manager has a policy to apply good governance tests on areas covering sound management structures, employee relations, remuneration of staff and tax compliance. All companies held in the Company's portfolio passed these tests.

# Principal adverse sustainability impacts statement

## Baillie Gifford's approach to managing Principal Adverse Impacts

Baillie Gifford considers principal adverse impacts of its investment decisions on sustainability factors and has adopted the Principal Adverse Impacts Due Diligence Policy to set its approach on the consideration of material or likely to be material principal adverse impacts. Each investment strategy may take a different approach to reach the same goal of properly assessing and weighing up Environmental, Social and Governance ('ESG') matters within its investment process. Financially material ESG issues, including the potential adverse impact of a holding, are routinely considered throughout the investment process.

In identifying indicators for principal adverse impacts, financial market participants are encouraged to consider the scope, severity, probability of occurrence and potentially irremediable character of sustainability factors. As indicators, we have identified (i) investments in companies without carbon emission reduction initiatives aimed at aligning with the Paris Agreement and (ii) number of identified cases of severe human rights issues and incidents. These additional indicators were chosen as they are aligned with issues that are considered material to the long-term growth potential of investments. Furthermore, these two indicators are associated with two (climate action failure and livelihood crises) of the top ten Global Risks by likelihood and impact according to the World Economic Forum Global Risk Report for 2021.

Engaging with and monitoring investments we make is an integral element of our investment process and core to how we discharge our stewardship responsibilities. Investment teams and ESG analysts are involved in this process. Further details of Baillie Gifford's approach to engagement is outlined in the ESG Principles and Guidelines document available in the About Us section of the Baillie Gifford [website](#).

We utilise the United Nations Global Compact to identify potential concerns at investee companies. We also consider investment holdings against related standards, including the Organisation for Economic Co-operation and Development ('OECD') Guidelines for Multinational Enterprises and the United Nations Guiding Principles on Business and Human Rights. Our Climate Report details our plans and commitments as they relate to climate change. These plans and commitments are based on our support for the Paris Agreement's ambition to limit global warming to well below 2°C and ideally 1.5°C. The 1.5°C target was reinforced in the 2021 Glasgow Climate Pact and reflected in the UK's 2050 net zero emissions target, which we also support.

The assessment of adverse impacts will be made based on third-party data and our own research. The third-party data used to quantify adverse impacts through various indicators is based on either backward-looking analysis or estimates (e.g. use of proxy data and/or assumptions). As such, the quality and reliability of these indicators will be dependent on companies disclosing this information. Data availability varies not only per asset class (i.e. equity versus corporate debt) but also per market (e.g. developed market versus emerging market). Whilst we expect data availability to increase in the near to medium term for certain asset classes/markets (corporate debt, private equity and emerging markets) through various initiatives that would harmonise the disclosure of sustainability-related information (including these adverse impact indicators), for certain asset classes (e.g. currencies, derivatives) we expect these to be resolved in the longer term. Summed values may not add up exactly to their component parts owing to rounding. CCY stands for the currency used in the annual reporting.

The data provided in pages 121 to 125 should be read within the context of the coverage information provided on pages 126 to 128.

## Product Level commitment to reduce or mitigate Principal Adverse Impacts

Positive Change is a global equity strategy with two equally important objectives: delivering attractive investment returns and delivering a positive social and/or environmental impact. The strategy aims to achieve this by investing in companies that we believe have enduring competitive advantages and will grow their earnings faster than the market average and are providing solutions to global challenges through their products and services. Our investment approach is based upon 'bottom-up' stock selection. We pick companies based on their fundamental investment and impact attractions, irrespective of their location. More information on our philosophy, process, performance and other insights can be found on the Baillie Gifford [website](#).

The Positive Change strategy commits to full transparency in reporting against the Principal Adverse Sustainability Impact Indicators ('PASI'). It commits to understanding and monitoring how each portfolio company approaches these important areas and, where we deem them to be a material detractor from the financial and sustainability performance, to making efforts to encourage companies to reduce or mitigate their negative contributions through our stewardship activities. This may be through engagements with companies, and/or through our proxy voting decisions and investment decisions.

The Company considered principal adverse impacts in line with the Manager's Principal Adverse Impacts Due Diligence Policy that is available on the Manager's website and complied with the Manager's controversial weapons exclusion policy as outlined in the Manager's ESG Principles and Guidelines document. During the reference period, the following exclusions were introduced which contribute to the consideration of principal adverse impacts: (a) compliance with the Manager's policy on assessing breaches of the United Nations Global Compact Principles for Business as outlined in the Manager's ESG Principles and Guidelines document, (b) holdings that derive (i) more than 10% of annual revenues from the production and/or distribution of armaments; (ii) more than 30% of annual revenues from the production or distribution of thermal coal; and (c) more than 5% of annual revenues from the production of tobacco. These exclusions are reflected in the Investor Disclosure Document.

As a concentrated portfolio of companies whose products and services are playing a positive role in addressing social and/or environmental challenges, we believe that focusing our efforts on creating change at the company level, rather than setting portfolio absolute or relative targets on reductions across the PASI indicators, is the best way to effect real-world positive change. We therefore make no commitment to quantitative absolute or relative reductions in the portfolio-level indicators provided in this report. One exception is the proportion of companies that have set emissions reduction targets aligned with the Paris Agreement. We expect 75% of portfolio companies to have these targets by 2026 in line with the Positive Change strategy's Net Zero Asset Managers Initiative ('NZAMI') commitment, further details of which can be found on the Baillie Gifford website. We believe this to be an appropriate approach for a concentrated portfolio of 30–60 holdings with an active approach to investment and stewardship. As a result, the explanations and actions described against the PASI indicators below relate to individual companies in the Keystone Positive Change portfolio.

Our primary method of identifying and investigating how companies are contributing to PASI indicators and wider ESG issues is through our proprietary pre-buy investment and impact analysis and ongoing monitoring of portfolio companies. Our robust impact analysis framework considers three pillars: Product Impact, Intent and Business Practices (ESG). Analysis of the potential for negative social or environmental impact, unintended or otherwise, is included in each of these sections but we focus most closely on the list of PASI indicators in our Business Practices (ESG) analysis. Further detail on our approach to analysis can be found in our Investing for Positive Change section on pages 14 to 19 of this report. We also have several processes which support our ongoing monitoring of portfolio companies using both proprietary and third party information, including pre-trade flags and restrictions, annual audits and this document. The data contained within this report is included in the pack for portfolio review meetings which take place every 8 weeks. Each year, we publish two reports which further detail our work on understanding and mitigating adverse impacts of portfolio companies, including:

- An annual **Impact Report**, which includes a section on the negative contribution of portfolio companies mapped to Sustainable Development Goal targets; and,
- An annual ESG and Engagement Report '**Positive Conversations**', which highlights ESG research undertaken and summarises all company engagements conducted within the year.

## Indicators applicable to investments in investee companies

### Climate and Other Environmental Related Indicators

#### Greenhouse Gas Emissions

GHG Emissions of investee companies (tCO <sub>2</sub> e)	Impact (Current Year)
Scope 1 GHG emissions	800.9
Scope 2 GHG emissions	865.7
Scope 3 GHG emissions	22,357.7
Total GHG Emissions	24,024.3

#### Actions taken, actions planned and targets set for the next reference period:

Our approach to mitigating climate change:

Baillie Gifford considers a wide range of factors that can impact long-term investment performance. As part of this, we believe that competitive advantage will accrue to the climate-prepared. Companies readying themselves for the challenge by reducing emissions in their value chains will have the best chance of providing sustainable long-term investment returns for our clients.

Keystone Positive Change's second objective: to deliver a positive social and/or environmental impact naturally includes climate change, which, as noted in 2017 at the inception of the Positive Change strategy, is the greatest challenge of our time. As such, many of our portfolio companies are helping to decarbonise the economy and help societies adapt to climate change. We consider companies' approach to climate mitigation in our investment and impact research and, where relevant, it is considered as a factor in investment decisions.

In addition to our investment activities, we believe that we, as investors on behalf of our client, can make an important contribution to solving climate change through our engagement and support for investee companies. This takes the form of regular meetings with the management teams, investor relations and the sustainability teams of companies in the portfolio which we deem to be priorities for climate-related engagement, such as the heaviest emitters and the laggards in reporting.

The basis for our engagement prioritisation is our climate audit which, supported by Baillie Gifford's central climate team, is conducted on an annual basis, assessing the approach to climate mitigation across all portfolio companies. This forms the basis of our engagement prioritisation. We also consider climate impacts in our proxy voting and, where we deem appropriate after having considered each proposal on merit, will support climate proposals at company general meetings.

We commit to transparent reporting on our approach to climate change, detailing all of our climate engagements with companies, and disclosing our assessments of climate risk. Every year we report the portfolio carbon emissions against the MSCI ACWI Index, which is the benchmark for our investment performance, as well as the MSCI ACWI Climate Change Paris-Aligned Index, which more accurately reflects where emissions need to be to meet the Paris Agreement. This can be found in the Company's ESG and Engagement report '**Positive Conversations**'.

Perhaps most importantly however, we will continue to look beyond just a company's ESG business practices (including carbon footprint) and focus on companies that are providing game-changing positive solutions that address the challenges of climate change, such as renewable energy, carbon capture, and a circular economy. We will support and encourage these companies to quantify the positive impact that they are providing .

Carbon Footprint of investee companies (tCO <sub>2</sub> e per million CCY invested)	Impact (Current Year)
Carbon Footprint	141.8

#### Actions taken, actions planned and targets set for the next reference period:

See above 'Our approach to mitigating climate change'.

GHG intensity of investee companies	Impact (Current Year)
Scope 1+2 Intensity (t/CCY million sales)	40.2
WACI (tCO <sub>2</sub> e/mill revenue) S3 Est. Material	225.0
Scope 3 - Total Sales Intensity	657.9
WACI (tCO <sub>2</sub> e/mill revenue) S1 S2 & S3 Est. Material	265.2
Scope 1+2+3 Intensity (t/CCY million sales)	698.1

#### Actions taken, actions planned and targets set for the next reference period:

See above 'Our approach to mitigating climate change'.

<b>Exposure to companies active in the fossil fuel sector (%)</b>	<b>Impact (Current Year)</b>
Share of investments in companies active in the fossil fuel sector	4.2

**Actions taken, actions planned and targets set for the next reference period:**

Keystone Positive Change has very limited direct exposure to the fossil fuel sector. Where companies in the portfolio do have exposure, following extensive engagement, we have assessed that there is an appropriate plan to become fossil fuel free within a suitable timeline. We will continue to monitor this exposure. For further information see above 'Our approach to mitigating climate change'.

<b>Share of non-renewable energy consumption and production (%)</b>	<b>Impact (Current Year)</b>
Share of non-renewable energy consumption and non-renewable energy production of investee companies from non-renewable energy sources compared to renewable energy sources, expressed as a percentage of total energy sources	73.8

**Actions taken, actions planned and targets set for the next reference period:**

We have engaged on this matter extensively with companies, especially those which because of their geography, struggle to source 100% renewable energy. In these cases, we have encouraged companies to allocate capital to solving this problem. We will continue to monitor and engage with these companies in the coming years as part of Baillie Gifford's NZAMI commitments, encouraging renewable energy sourcing where possible. For further information see above 'Our approach to mitigating climate change'.

<b>Energy consumption intensity per high impact climate sector</b>	<b>Impact (Current Year)</b>
Energy consumption in GWh per million CCY of revenue of investee companies, per high impact climate sector:	
Sector A (agriculture, forestry and fishing)	N/A
Sector B (mining and quarrying)	N/A
Sector C (manufacturing)	0.2
Sector D (electricity, gas, steam and air conditioning)	2.0
Sector E (water supply, sewerage, waste management and remediation)	0.1
Sector F (construction)	N/A
Sector G (motor vehicles and motorcycles)	0.0
Sector H (transportation and storage)	N/A
Sector L (real estate activities)	N/A

**Actions taken, actions planned and targets set for the next reference period:**

See above 'Our approach to mitigating climate change'.

**Biodiversity**

<b>Activities negatively affecting biodiversity-sensitive areas (%)</b>	<b>Impact (Current Year)</b>
Share of investments in investee companies with sites/operations located in or near to biodiversity sensitive areas where activities of those investee companies negatively affect those areas:	0.0

**Actions taken, actions planned and targets set for the next reference period:**

Baillie Gifford has developed a proprietary portfolio biodiversity audit which we conduct for Keystone Positive Change on at least an annual basis. We then take a risk-based approach to conducting further analysis and engagement with companies that we feel are most exposed to biodiversity impacts and related risks. Our holdings exposed to agriculture and mineral supply chains have been prioritised for engagement.

**Water**

<b>Emissions to water</b>	<b>Impact (Current Year)</b>
Tonnes of emissions to water generated by investee companies per million CCY invested, expressed as a weighted average	0.9

**Actions taken, actions planned and targets set for the next reference period:**

Each year we conduct a water audit of all portfolio companies which examines company reporting on water withdrawal, usage and exposure to water stressed regions. This is also a relevant topic in our climate risk assessments, which we conduct at a portfolio level twice a year, and annually for our TCFD report. We have prioritised companies with exposure to areas of water scarcity and semiconductor manufacturing for further engagement.

**Waste**

<b>Hazardous waste and radioactive waste ratio</b>	<b>Impact (Current Year)</b>
Tonnes of hazardous waste and radioactive waste generated by investee companies per million CCY invested, expressed as a weighted average	0.0

**Actions taken, actions planned and targets set for the next reference period:**

The Keystone Positive Change portfolio has a very low hazardous waste intensity when compared with the MSCI ACWI benchmark, but also a much higher proportion of companies reporting on their hazardous waste. The amount of hazardous waste varies dramatically by sector. While we have engaged on hazardous waste in the past for relevant sectors and companies, it is not currently an engagement priority.

**Social and employee, respect for human rights, anti-corruption and bribery matters****Social and employee matters**

<b>Violations of UN Global Compact principles and Organisation for Economic Cooperation and Development ('OECD') Guidelines for Multinational Enterprises</b>	<b>Impact (Current Year)</b>
Share of investments in investee companies that have been involved in violations of the UNGC principles or OECD Guidelines for Multinational Enterprises (%)	0.0

**Actions taken, actions planned and targets set for the next reference period:**

This factor is routinely monitored centrally at Baillie Gifford. As per Baillie Gifford's Stewardship Approach, we expect all holdings to operate in accordance with the principles and standards set out in the United Nations Global Compact ('UNGC'). There have been no reported violations. One company in the portfolio is on the Sustainalytics UNGC Watchlist and we continue to engage and evaluate accordingly. If we identify any violations in the future, we commit to engaging with companies to understand the situation and encourage redress where appropriate. As long-term, bottom-up, active investors, divestment is the last resort, following significant engagement efforts.

<b>Lack of processes and compliance mechanisms to monitor compliance with UN Global Compact principles and OECD Guidelines for Multinational Enterprises</b>	<b>Impact (Current Year)</b>
Share of investments in investee companies without policies to monitor compliance with the UNGC principles or OECD Guidelines for Multinational Enterprises or grievance /complaints handling mechanisms to address violations of the UNGC principles or OECD Guidelines for Multinational Enterprises (%)	72.4

**Actions taken, actions planned and targets set for the next reference period:**

A high proportion of our portfolio has no processes for specifically monitoring compliance with the UNGC. We assess the greatest risk of non-compliance for multinational enterprises in the portfolio to sit within their supply chains. Through our research and engagement, we continue to consider how companies manage their suppliers including codes of conduct and human rights due diligence.

<b>Unadjusted gender pay gap</b>	<b>Impact (Current Year)</b>
Average unadjusted gender pay gap of investee companies (%)	5.5

**Actions taken, actions planned and targets set for the next reference period:**

While the average gender pay gap of companies in the Keystone Positive Change portfolio is below the MSCI ACWI benchmark, the coverage for this metric is very limited. We will continue to encourage gender pay assessments and reporting, although we are cognisant that such reporting is only mandatory in certain jurisdictions (e.g. UK, California).

<b>Board gender diversity (%)</b>	<b>Impact (Current Year)</b>
Average number of female board members in investee companies, expressed as a percentage of all board members	33.8

**Actions taken, actions planned and targets set for the next reference period:**

We believe that gender diversity is one of several characteristics that can lead to better decision making on company boards, although its financial materiality varies by the size of company and stage of growth, as well as the business it conducts. However, we also recognise that gender diversity at a senior level is important for inclusivity and for creating a more inclusive society in the future. Again, our portfolio compares favourably to the MSCI ACWI Benchmark but there is still a long way to go. We have identified several companies where board gender diversity could be improved and we will continue to consider this in our conversations with the boards and our proxy voting, encouraging more gender diversity.

<b>Exposure to controversial weapons (anti-personnel mines, cluster munitions, chemical weapons, and biological weapons)</b>	<b>Impact (Current Year)</b>
Share of investments in investee companies involved in the manufacture or selling of controversial weapons (%)	0.0

**Actions taken, actions planned and targets set for the next reference period:**

We will continue to monitor and screen out companies directly exposed to controversial weapons and, where appropriate, seek to understand any downstream involvement of portfolio companies. We do not expect to have intentional exposure to this area because of the Keystone Positive Change impact objective and because of Baillie Gifford's firm-wide level restriction on investing in controversial weapons. In September 2023, one holding, Daikin Industries, was linked to controversial weapons by our service provider due to the production of smoke bombs containing white phosphorus. Following further research, we took the decision to sell out of the holding after the reference period. Whilst our research indicated that the intended use of the weapon was not for controversial purposes, we felt that the holding no longer aligned with the philosophy of the strategy.

**Additional climate and other environment-related indicators****Emissions**

<b>Investments in companies without carbon emission reduction targets</b>	<b>Impact (Current Year)</b>
Share of investments in investee companies without carbon emission reduction initiatives aimed at aligning with the Paris Agreement (%)	31.3

**Actions taken, actions planned and targets set for the next reference period:**

Under our NZAMI commitments for the Positive Change strategy we expect 75% of portfolio companies to have appropriate net zero aligned targets by 2026 and 90% of portfolio companies to have appropriate net zero aligned targets by 2030. For further information on Baillie Gifford's NZAMI targets, please see above 'Our approach to mitigating climate change'

**Human Rights**

<b>Number of identified cases of severe human rights issues and incidents</b>	<b>Impact (Current Year)</b>
Number of cases of severe human rights issues and incidents connected to investee companies on a weighted average basis	0.0

**Actions taken, actions planned and targets set for the next reference period:**

We are not aware of any recent cases of severe human rights issues or incidents connected to portfolio companies. However, we are vigilant to such incidents taking place and will continue to encourage companies to continuously improve their monitoring and enforcement of internationally recognised human rights within their own operations and their supply chain. We will prioritise research and engagement with companies that have mineral supply chains and operations in jurisdictions with poor human rights regulation and governance.

## Appendix 1 – Data Coverage

The following coverage statistics are for the current reporting period.

Baillie Gifford relies on a third party data provider (MSCI) for sufficient coverage, estimation and collation of accurate reporting by companies themselves. However we recognise that coverage of different metrics may vary and may in turn impact the data disclosed in this report. Therefore, we have included coverage figures for each metric that is used in this report in an effort to provide transparency of the data that is being used and how it impacts the overall reporting at portfolio level. We have also identified where we view the data coverage as good, medium or poor and the actions we are taking to improve coverage and data quality (see below).

Coverage relative to Eligible Assets	Category	Explanation
>80%	Good	At present we view this as satisfactory coverage but expect coverage levels to continue to improve
20% - 80%	Medium	We review metrics in this group with an expectation that those at the higher end of the scale will continue to improve. For those at the lower end of the scale, we may seek to improve disclosure through corporate engagement but recognise different disclosure regimes exist globally and recognise the pace of improvement will vary across different jurisdictions.
<20%	Poor	We view this level of coverage as unsatisfactory but acknowledge that for these metrics, coverage is poor in general. As above, we may seek to engage with investee companies to encourage better disclosure.

The figure for Coverage below has been calculated based on percentage of total Assets Under Management ('AUM'). However the Category (Good, Medium or Poor) has been determined based on Coverage as a percentage of Eligible Assets. For example, if the figures for Coverage and Eligible Assets are the same, this means we have data for all the assets which are eligible to report that metric and therefore the Category will be considered Good. Over the course of 2023, we engaged in work to improve our data processing capacity. This will allow us to take on additional third party sources of data to enhance the scope of our coverage. We do this while bearing in mind that methodologies differ between third parties and increased coverage may not always lead to higher quality data, but that the landscape continues to evolve and mature.

## Climate and Other Environmental Related Indicators

### Greenhouse Gas Emissions

GHG Emissions of investee companies	Coverage	Eligible Assets	Category
Scope 1 GHG emissions (tCO <sub>2</sub> e)	89.4	99.2	Good
Scope 2 GHG emissions (tCO <sub>2</sub> e)	89.4	99.2	Good
Scope 3 Material GHG emissions (tCO <sub>2</sub> e)	29.8	99.2	Medium
Total Scope 1 + 2 + 3 Material GHG Emissions (tCO <sub>2</sub> e)	29.8	99.2	Medium

Carbon Footprint of investee companies	Coverage	Eligible Assets	Category
Scope 1 + 2 + 3 Material Carbon Footprint (tCO <sub>2</sub> e per million CCY invested)	29.8	99.2	Medium

GHG intensity of investee companies	Coverage	Eligible Assets	Category
Scope 1+2 Intensity (tCO <sub>2</sub> e per million CCY revenue)	89.4	99.2	Good
Scope 3 Material Intensity (tCO <sub>2</sub> e per million CCY revenue)	29.8	99.2	Medium
Scope 3 All Intensity (tCO <sub>2</sub> e per million CCY revenue)	89.4	99.2	Good
Scope 1+2+3 Material Intensity (tCO <sub>2</sub> e per million CCY revenue)	29.8	99.2	Medium
Scope 1+2+3 All Intensity (tCO <sub>2</sub> e per million CCY revenue)	89.4	99.2	Good



<b>Exposure to companies active in the fossil fuel sector</b>	<b>Coverage</b>	<b>Eligible Assets</b>	<b>Category</b>
Share of investments in companies active in the fossil fuel sector	99.2	99.2	Good

<b>Share of non-renewable energy consumption and production</b>	<b>Coverage</b>	<b>Eligible Assets</b>	<b>Category</b>
Share of non-renewable energy consumption and non-renewable energy production of investee companies from non-renewable energy sources compared to renewable energy sources, expressed as a percentage of total energy sources	58.9	99.2	Medium

<b>Energy consumption intensity per high impact climate sector</b>	<b>Coverage</b>	<b>Eligible Assets</b>	<b>Category</b>
Energy consumption in GWh per million CCY of revenue of investee companies, per high impact climate sector:			
Sector A (agriculture, forestry and fishing)	N/A	N/A	N/A
Sector B (mining and quarrying)	N/A	N/A	N/A
Sector C (manufacturing)	36.5	99.2	Medium
Sector D (electricity, gas, steam and air conditioning)	3.1	99.2	Poor
Sector E (water supply, sewerage, waste management and remediation)	2.8	99.2	Poor
Sector F (construction)	N/A	N/A	N/A
Sector G (motor vehicles and motorcycles)	6.8	99.2	Poor
Sector H (transportation and storage)	N/A	N/A	N/A
Sector L (real estate activities)	N/A	N/A	N/A

#### **Biodiversity**

<b>Activities negatively affecting biodiversity-sensitive areas</b>	<b>Coverage</b>	<b>Eligible Assets</b>	<b>Category</b>
Share of investments in investee companies with sites/operations located in or near to biodiversity sensitive areas where activities of those investee companies negatively affect those areas:	0.0	99.2	Poor

#### **Water**

<b>Emissions to water</b>	<b>Coverage</b>	<b>Eligible Assets</b>	<b>Category</b>
Tonnes of emissions to water generated by investee companies per million CCY invested, expressed as a weighted average	1.8	99.2	Poor

#### **Waste**

<b>Hazardous waste and radioactive waste ratio</b>	<b>Coverage</b>	<b>Eligible Assets</b>	<b>Category</b>
Tonnes of hazardous waste and radioactive waste generated by investee companies per million CCY invested, expressed as a weighted average	40.6	99.2	Medium

**Social and employee, respect for human rights, anti-corruption and bribery matters****Social and employee matters****Violations of UN Global Compact principles and Organisation for Economic Cooperation and Development ('OECD' Guidelines for Multinational Enterprises**

	Coverage	Eligible Assets	Category
Share of investments in investee companies that have been involved in violations of the UNGC principles or OECD Guidelines for Multinational Enterprises	92.6	99.2	Good

**Lack of processes and compliance mechanisms to monitor compliance with UN Global Compact principles and OECD Guidelines for Multinational Enterprises**

	Coverage	Eligible Assets	Category
Share of investments in investee companies without policies to monitor compliance with the UNGC principles or OECD Guidelines for Multinational Enterprises or grievance /complaints handling mechanisms to address violations of the UNGC principles or OECD Guidelines for Multinational Enterprises	88.5	99.2	Good

**Unadjusted gender pay gap**

	Coverage	Eligible Assets	Category
Average unadjusted gender pay gap of investee companies	3.1	99.2	Poor

**Board gender diversity**

	Coverage	Eligible Assets	Category
Average ratio of female to male board members in investee companies, expressed as a percentage of all board members	90.0	99.2	Good

**Exposure to controversial weapons (anti-personnel mines, cluster munitions, chemical weapons, and biological weapons)**

	Coverage	Eligible Assets	Category
Share of investments in investee companies involved in the manufacture or selling of controversial weapons	90.0	99.2	Good

**Additional climate and other environment-related indicators****Emissions****Investments in companies without carbon emission reduction targets**

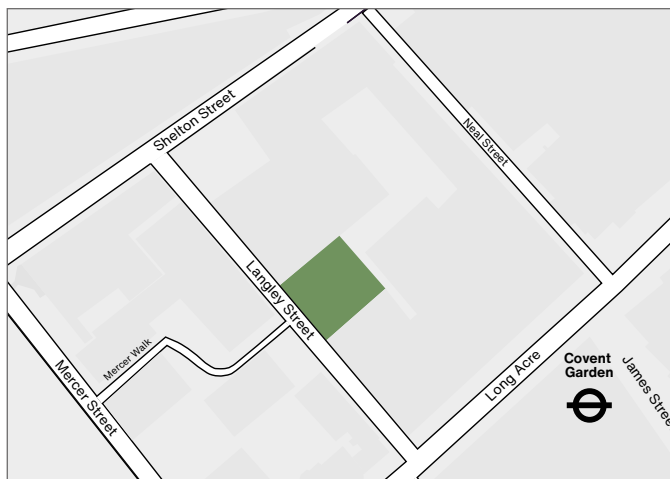
	Coverage	Eligible Assets	Category
Share of investments in investee companies without carbon emission reduction initiatives aimed at aligning with the Paris Agreement	89.4	99.2	Good

**Human Rights****Number of identified cases of severe human rights issues and incidents**

	Coverage	Eligible Assets	Category
Number of cases of severe human rights issues and incidents connected to investee companies on a weighted average basis	90.1	99.2	Good

# Shareholder information

# Notice of Annual General Meeting



## The Conduit

The Annual General Meeting of the Company will be held at The Conduit, Covent Garden, 6 Langley St, London WC2H 9JA on Thursday 1 February 2024, at 11.00am.

The Board encourages all shareholders to complete and return the form of proxy enclosed with the Annual Report before the applicable deadline on 30 January 2024 and submit any questions for the Board or Managers in advance by email to [trustenquiries@bailliegifford.com](mailto:trustenquiries@bailliegifford.com) or by calling 0800 917 2112 (Baillie Gifford may record your call). This will not impede your subsequent attendance in person should you wish to be present, assuming regulations permit. Any changes to the AGM arrangements will be announced to the London Stock Exchange regulatory news service and made available at [keystonepositivechange.com](http://keystonepositivechange.com). If you hold shares through a share platform or other nominee, the Board would encourage you to contact these organisations directly as soon as possible

## Baillie Gifford™



to arrange for you to submit votes in advance of the AGM. Alternatively, the Association of Investment Companies' ('AIC') website [theaic.co.uk/how-to-vote-your-shares](http://theaic.co.uk/how-to-vote-your-shares) has information on how to vote your shares if you hold them via one of the major platforms. The following link will also take you through to the AIC website where there is information on how your platform can help you attend the AGM in person [theaic.co.uk/aic/ready-to-invest/shareholder-voting/attending-an-agm](http://theaic.co.uk/aic/ready-to-invest/shareholder-voting/attending-an-agm).

If you have any queries as to how to vote or how to attend the meeting, please call us on 0800 917 2112.

Baillie Gifford may record your call.

If you need help with voting, you may also contact our registrar, Computershare Investor Services, on 0370 703 6269. Calls are charged at the standard geographic rate and will vary by provider. Lines are open between 09:00–17:30, Monday to Friday excluding public holidays in England and Wales.

Notice is hereby given that the Annual General Meeting of Keystone Positive Change Investment Trust plc will be held at The Conduit, Covent Garden, 6 Langley St, London WC2H 9JA on Thursday 1 February 2024, at 11.00am for the following purposes:

To consider and, if thought fit, pass the following resolutions as ordinary resolutions:

01. To receive and adopt the Annual Report and Financial Statements of the Company for the year ended 30 September 2023 with the Reports of the Directors and of the Independent Auditors thereon.
02. To approve the Directors' Remuneration Report for the year ended 30 September 2023.
03. To declare a final dividend of 0.45p per ordinary share.
04. To appoint Johnston Carmichael LLP as independent auditor of the Company to hold office until the conclusion of the next Annual General Meeting at which the Financial Statements are laid before the Company.
05. To authorise the Directors to determine the remuneration of the independent auditor.
06. To re-elect Mrs Karen Brade as a Director.
07. To re-elect Mr Ian Armfield as a Director.
08. To re-elect Mrs Katrina Hart as a Director.
09. To re-elect Mr William Kendall as a Director.
10. To re-elect Mr Andrew Fleming as a Director.
11. That, in substitution for any existing authority but without prejudice to the exercise of any such authority prior to the date hereof, the Directors of the Company be and they are hereby generally and unconditionally authorised in accordance with section 551 of the Companies Act 2006 (the 'Act') to exercise all the powers of the Company to allot shares in the Company and to grant rights to subscribe for or to convert any security into shares in the Company ('Securities') provided that such authority shall be limited to the allotment of shares and the grant of rights in respect of shares with an aggregate nominal value of up to £618,156 (representing 10% of the Company's total issued share capital as at

24 November 2023), such authority to expire at the conclusion of the next Annual General Meeting of the Company after the passing of this resolution or on the expiry of 15 months from the passing of this resolution, whichever is the earlier, unless previously revoked, varied or extended by the Company in a general meeting, save that the Company may at any time prior to the expiry of this authority make an offer or enter into an agreement which would or might require Securities to be allotted or granted after the expiry of such authority and the Directors shall be entitled to allot or grant Securities in pursuance of such an offer or agreement as if such authority had not expired.

To consider and, if thought fit, to pass resolutions and 12 and 13 as special resolutions:

12. That, subject to the passing of Resolution 11 above, and in substitution for any existing power but without prejudice to the exercise of any such power prior to the date hereof, the Directors of the Company be and they are hereby generally empowered, pursuant to sections 570 and 573 of the Companies Act 2006 ('the Act') to allot equity securities (within the meaning of section 560(1) of the Act) for cash either pursuant to the authority given by Resolution 11 above or by way of the sale of treasury shares wholly for cash as if section 561(1) of the Act did not apply to any such allotment or sale, provided that this power:
  - a. expires at the conclusion of the next Annual General Meeting of the Company after the passing of this resolution or on the expiry of 15 months from the passing of this resolution, whichever is the earlier, save that the Company may, before such expiry, make an offer or agreement which would or might require equity securities to be allotted after such expiry and the Directors may allot equity securities in pursuance of any such offer or agreement as if the power conferred hereby had not expired; and
  - b. shall be limited to the allotment of equity securities or the sale of treasury shares up to an aggregate nominal value of £618,156, being approximately 10% of the nominal value of the issued share capital of the Company as at 24 November 2023.

13. That, in substitution for any existing authority, but without prejudice to the exercise of any such authority prior to the date hereof, the Company be and is hereby generally and unconditionally authorised, pursuant to and in accordance with section 701 of the Companies Act 2006 (the 'Act'), to make market purchases (within the meaning of section 693(4) of the Act) of fully paid ordinary shares of 10p each in the capital of the Company ('Shares'), (either for retention as treasury shares for future reissue, resale, transfer or for cancellation) provided that:

- a. the maximum aggregate number of Shares hereby authorised to be purchased is 9,266,163, or, if less, the number representing approximately 14.99% of the issued ordinary share capital of the Company as at the date of the passing of this resolution;
- b. the minimum price (exclusive of expenses) which may be paid for each Share is 10p;
- c. the maximum price (exclusive of expenses) which may be paid for a Share shall be not more than the higher of:
  - i. 5 per cent above the average closing price on the London Stock Exchange of a Share over the five business days immediately preceding the date of purchase; and
  - ii. the higher of the price of the last independent trade and the highest current independent bid for a share on the London Stock Exchange.
- d. unless previously varied, revoked or renewed by the Company in a general meeting, the authority hereby conferred shall expire at the conclusion of the Annual General Meeting of the Company to be held in respect of the year ending 30 September 2024, save that the Company may, prior to such expiry, enter into a contract to purchase Shares under such authority which will or may be executed wholly or partly after the expiration of such authority and may make a purchase of Shares pursuant to any such contract.

By Order of the Board  
Baillie Gifford & Co Limited  
Company Secretaries  
8 December 2023

## Notes

01. As a member you are entitled to appoint a proxy or proxies to exercise all or any of your rights to attend, speak and vote at the AGM. A proxy need not be a member of the Company but must attend the AGM to represent you. You may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. You can only appoint a proxy using the procedure set out in these notes and the notes to the proxy form. You may not use any electronic address provided either in this notice or any related documents (including the Financial Statements and proxy form) to communicate with the Company for any purpose other than those expressly stated.
02. To be valid any proxy form or other instrument appointing a proxy, together with any power of attorney or other authority under which it is signed or a certified copy thereof, must be received by post or (during normal business hours only) by hand at the registrars of the Company at Computershare Investor Services PLC, The Pavilions, Bridgwater Road, Bristol, BS99 6ZY or [eproxyappointment.com](https://eproxyappointment.com) no later than two days (excluding non-working days) before the time of the meeting or any adjourned meeting.
03. CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so by using the procedures described in the CREST Manual and/or by logging on to the website [euroclear.com/CREST](https://euroclear.com/CREST). CREST personal members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.
04. In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a 'CREST Proxy Instruction') must be properly authenticated in accordance with Euroclear UK & International Limited's specifications, and must contain the information required for such instruction, as described in the CREST Manual. The message, regardless of whether it constitutes the appointment of a proxy or is an amendment to the instruction given to a previously appointed

proxy must, in order to be valid, be transmitted so as to be received by the Company's registrar (ID RA10) no later than two days (excluding non-working days) before the time of the meeting or any adjournment. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Application Host) from which the Company's registrar is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means.

05. CREST members and, where applicable, their CREST sponsors, or voting service providers should note that Euroclear UK & International Limited does not make available special procedures in CREST for any particular message. Normal system timings and limitations will, therefore, apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member, or sponsored member, or has appointed a voting service provider(s), to procure that his/her CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.
06. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.
07. The return of a completed proxy form or other instrument of proxy will not prevent you attending the AGM and voting in person if you wish.
08. Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001 and section 311 of the Companies Act 2006 the Company specifies that to be entitled to attend and vote at the Annual General Meeting (and for the purpose of the determination by the Company of the votes they may cast), shareholders must be registered in the Register of Members of the Company no later than the close of business two days (excluding non-working days) prior to the commencement of the AGM or any adjourned meeting. Changes to the Register of Members after the relevant deadline shall be disregarded in determining the rights of any person to attend and vote at the meeting.
09. Any person to whom this notice is sent who is a person nominated under section 146 of the Companies Act 2006 to enjoy information rights (a 'Nominated Person') may, under an agreement between him/her and the shareholder by whom he/she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the Annual General Meeting. If a Nominated Person has no such proxy appointment right or does not wish to exercise it, he/she may, under any such agreement, have a right to give instructions to the shareholder as to the exercise of voting rights.
10. The statement of the rights of shareholders in relation to the appointment of proxies in notes 1 and 2 above does not apply to Nominated Persons. The rights described in those notes can only be exercised by shareholders of the Company.
11. Under section 338 of the Companies Act 2006, members meeting the qualification criteria set out in note 14 overleaf may, subject to certain conditions, require the Company to circulate to members notice of a resolution which may properly be moved and is intended to be moved at that meeting. The conditions are that: (a) the resolution must not, if passed, be ineffective (whether by reason of inconsistency with any enactment or the Company's constitution or otherwise); (b) the resolution must not be defamatory of any person, frivolous or vexatious; and (c) the request: (i) may be in hard copy form or in electronic form; (ii) must identify the resolution of which notice is to be given by either setting out the resolution in full or, if supporting a resolution sent by another member, clearly identifying the resolution which is being supported; (iii) must be authenticated by the person or persons making it; and (iv) must be received by the Company not later than 21 December 2023.

12. Under section 338A of the Companies Act 2006, members meeting the qualification criteria set out at note 14 below may require the Company to include in the business to be dealt with at the Annual General Meeting a matter (other than a proposed resolution) which may properly be included in the business (a matter of business). The request must have been received by the Company not later than 21 December 2023. The conditions are that the matter of business must not be defamatory of any person, frivolous or vexatious. The request must identify the matter of business by either setting it out in full or, if supporting a statement sent by another member, clearly identify the matter of business which is being supported. The request must be accompanied by a statement setting out the grounds for the request. Members seeking to do this should write to the Company providing their full name and address.
13. Under section 527 of the Companies Act 2006, members meeting the qualification criteria set out at note 14 below may require the Company to publish, on its website, (without payment) a statement (which is also passed to the auditor) setting out any matter relating to the audit of the Company's Financial Statements, including the Auditors' Report and the conduct of the audit. Such requests must be made in writing and must state your full name and address.
14. In order to be able to exercise the members' rights in notes 11 to 13, the relevant request must be made by: (a) members representing at least 5% of the total voting rights of all the members who have a right to vote on the resolution to which the requests relate; or (b) at least 100 members who have a right to vote on the resolution to which the requests relate and hold shares in the Company on which there has been paid up an average sum, per member, of at least £100. Such requests should be sent to the Company at Calton Square, 1 Greenside Row, Edinburgh, EH1 3AN. Electronic requests permitted under section 338 (see note 11) should be sent to [trustenquiries@bailliegifford.com](mailto:trustenquiries@bailliegifford.com).
15. Information regarding the Annual General Meeting, including information required by section 311A of the Companies Act 2006, is available from the Company's page of the Managers' website at [keystonepositivechange.com](http://keystonepositivechange.com).
16. Members have the right to ask questions at the meeting in accordance with section 319A of the Companies Act 2006.
17. Any corporation which is a member can appoint one or more corporate representatives who may exercise on its behalf all of its powers as a member provided that they do not do so in relation to the same shares.
18. As at 24 November 2023 (being the last practicable date prior to the publication of this notice) the Company's issued share capital consisted of 61,815,632 ordinary shares of nominal value 10p each, carrying one vote per £1 nominal value. Therefore, the total voting rights in the Company as at 24 November 2023 were 6,181,563 votes. The 250,000 5% cumulative preference shares of £1 each carry no voting rights. This notice is sent for information only to holders of the 5% cumulative preference shares, who are not entitled to attend and vote at the meeting.
19. Any person holding 3% or more of the total voting rights of the Company who appoints a person other than the Chair of the meeting as his/her proxy will need to ensure that both he/she and his/her proxy complies with their respective disclosure obligations under the UK Disclosure and Transparency Rules.
20. The Directors' skills and experience, which make their contributions important to the Company's long-term sustainable success, are set out in their biographies on pages 51 to 53. No Director has a contract of service with the Company.



# Further shareholder information

## Keystone Positive Change is an investment trust. Investment trusts offer investors the following:

- participation in a diversified portfolio of shares;
- constant supervision by experienced professional managers; and
- the Company is free from UK capital gains tax on capital profits realised within its portfolio although investors are still liable for capital gains tax on profits when selling their investment.

## How to invest

The Company's shares are traded on the London Stock Exchange. They can be bought by placing an order with a stockbroker or by asking a professional adviser to do so. If you are interested in investing directly in Keystone Positive Change, you can do so online. There are a number of companies offering real time online dealing services – find out more by visiting [keystonepositivechange.com](https://www.keystonepositivechange.com).

## Sources of further information on the Company

The price of shares is quoted daily in the Financial Times and can also be found on the Company's website at [keystonepositivechange.com](https://www.keystonepositivechange.com) and on other financial websites. Company factsheets are also available on the Company's website and are updated monthly. These are available from Baillie Gifford on request.

## Keystone Positive Change share identifiers

ISIN GB00BK96BB68

Sedol BK96BB6

Ticker KPC

Legal Entity Identifier 5493002H3JXLXLIGC563

## Key dates

The Interim Report is issued in May and the Annual Report is normally issued in December. The next AGM is being held in February 2024. Any dividends, if applicable, will be paid as a single final payment shortly after the Company's AGM.

## Analysis of shareholders at 30 September

	2023 Number of shares held	2023 %	2022 Number of shares held	2022 %
Institutions	4,294,998	7.0	4,918,971	8.0
Intermediaries	47,287,227	76.5	51,510,276	83.3
Individuals	3,475,683	5.6	4,442,948	7.2
Marketmaker/ Trading	6,757,724	10.9	943,437	1.5
	<b>61,815,632</b>	<b>100.0</b>	<b>61,815,632</b>	<b>100.0</b>

## Share register enquiries

Computershare Investor Services PLC maintains the share register on behalf of the Company. In the event of queries regarding shares registered in your own name, please contact the registrars on 0370 703 6269. This helpline also offers an automated self-service functionality (available 24 hours a day, 7 days a week) which allows you to:

- hear the latest share price;
- confirm your current share holding balance;
- confirm your payment history; and
- order Change of Address, Dividend Bank Mandate and Stock Transfer forms.

You can also check your holding on the registrars' website at [investorcentre.co.uk](https://investorcentre.co.uk). They also offer a free, secure share management website service which allows you to:

- view your share portfolio and see the latest market price of your shares;
- calculate the total market price of each shareholding;

- view price histories and trading graphs;
- register to receive communications from the Company, including the Annual Report and Financial Statements, in electronic format;
- update bank mandates and change address details; and
- use online dealing services.

To take advantage of this service, please log in at [investorcentre.co.uk](https://investorcentre.co.uk) and enter your Shareholder Reference Number and Company Code (this information can be found on the last dividend voucher or your share certificate).

### Electronic proxy voting

If you hold stock in your own name you can choose to vote by returning proxies electronically at [eproxyappointment.com](https://eproxyappointment.com). If you have any questions about this service please contact Computershare Investor Services PLC on 0370 703 6269.

### CREST proxy voting

If you are a user of the CREST system (including a CREST Personal Member), you may appoint one or more proxies or give an instruction to a proxy by having an appropriate CREST message transmitted. For further information please refer to the CREST Manual.

### Data protection

The Company is committed to ensuring the confidentiality and security of any personal data provided to it. Further details on how personal data is held and processed on behalf of the Company can be found in the privacy policy available on the Company's website [keystonepositivechange.com](https://keystonepositivechange.com).

### Alternative Investment Fund Managers Regulations ('AIFMR')

In accordance with the AIFM Regulations, information in relation to the Company's leverage and the remuneration of the Company's AIFM,

Baillie Gifford & Co Limited, is required to be made available to investors. In accordance with the Regulations, the AIFM remuneration policy is available at [bailliegifford.com](https://bailliegifford.com) or on request (see contact details on page 145). The numerical remuneration disclosures in respect of the AIFM's relevant reporting period are also available at [bailliegifford.com](https://bailliegifford.com).

The Company's maximum and actual leverage levels (see Glossary of Terms and Alternative Performance Measures on pages 141 to 144) at 30 September 2023 are as follows:

### Leverage exposure

	Gross method	Commitment method
Maximum limit	2.50:1	2.50:1
Actual	1.10:1	1.11:1

### Automatic exchange of information

In order to fulfil its obligations under UK tax legislation relating to the automatic exchange of information, the Company is required to collect and report certain information about certain shareholders.

The legislation requires investment trust companies to provide personal information to HMRC on certain investors who purchase shares in investment trusts. Accordingly, the Company will have to provide information annually to the local tax authority on the tax residencies of a number of non-UK based certificated shareholders and corporate entities.

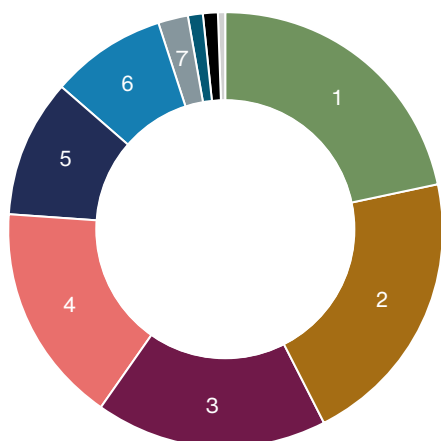
Shareholders, excluding those whose shares are held in CREST, who come on to the share register will be sent a certification form for the purposes of collecting this information.

For further information, please see HMRC's Quick Guide: Automatic Exchange of Information – information for account holders [gov.uk/guidance/automatic-exchange-of-information-account-holders](https://gov.uk/guidance/automatic-exchange-of-information-account-holders).

## Distribution of total assets\* and size splits

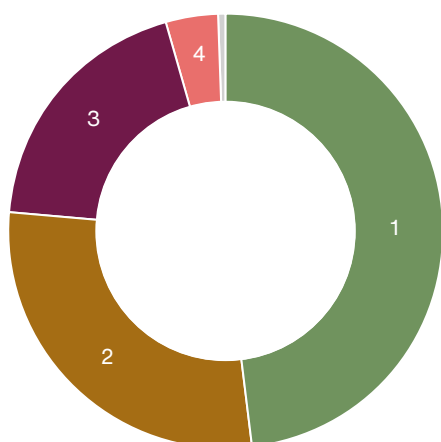
The Managers do not manage the Keystone Positive Change portfolio by reference to conventional industry sectors or geographical exposure weightings. The analysis below is provided purely for shareholder interest.

### Sectoral analysis as at 30 September 2023 (2022)



Sectoral	2023 %	2022 %
1 Healthcare	21.8	31.3
2 Consumer discretionary	20.8	16.6
3 Information technology	17.3	14.6
4 Financials	16.3	7.2
5 Industrials	10.4	11.8
6 Materials	8.6	10.5
7 Utilities	2.1	3.4
8 Communication services	1.2	2.8
9 Energy	1.1	1.3
11 Net liquid assets	0.4	0.5

### Geographical analysis as at 30 September 2023 (2022)



Geographical	2023 %	2022 %
1 North America	48.3	47.0
2 Emerging Markets	28.1	21.0
3 Continental Europe	19.3	27.9
4 Developed Asia	3.9	2.9
5 United Kingdom	0.0	0.7
6 Net liquid assets	0.4	0.5

\* For a definition of terms used see Glossary of Terms and Alternative Performance Measures on pages 141 to 144.

# Communicating with shareholders



**Trust magazine**

## **Trust magazine**

Trust is the Baillie Gifford investment trust magazine which is published twice a year. It provides an insight to our investment approach by including interviews with our fund managers, as well as containing investment trust news, investment features and articles about the trusts managed by Baillie Gifford, including Keystone Positive Change. Trust plays an important role in helping to explain our products so that readers can really understand them.

You can subscribe to Trust magazine or view a digital copy at [bailliegifford.com/trust](https://bailliegifford.com/trust).

## **Suggestions and questions**

Any suggestions on how communications with shareholders can be improved are welcome. Please contact the Baillie Gifford Client Relations Team (see contact details opposite) and give them your suggestions. They will also be very happy to answer questions that you may have about Keystone Positive Change.



Keystone Positive Change Investment Trust web page at [keystonepositivechange.com](https://keystonepositivechange.com)

## **Keystone Positive Change on the web**

Up-to-date information about Keystone Positive Change can be found on the Company's page of the Managers' website at [keystonepositivechange.com](https://keystonepositivechange.com). You will find full details on the Company, including recent portfolio information and performance figures.

## **Client relations team contact details**

You can contact the Baillie Gifford Client Relations Team by telephone, email or post:

Telephone: 0800 917 2112

Your call may be recorded for training or monitoring purposes.

Email: [trustenquiries@bailliegifford.com](mailto:trustenquiries@bailliegifford.com)

Website: [bailliegifford.com](https://bailliegifford.com)

Address:

Baillie Gifford Client Relations Team  
Calton Square  
1 Greenside Row  
Edinburgh EH1 3AN

**Please note that Baillie Gifford is not permitted to give financial advice. If you would like advice, please ask an authorised intermediary.**

# Insights



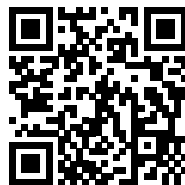
## Keystone Positive Change Impact Report

If impact and investing go together, it is important to understand the difference we make.



## Stock stories: Climeworks

Climeworks, the company using innovation technology to capture and store CO2 underground safely, measurably and permanently.



## Kepler Research Report – Keystone Positive Change Investment Trust

Kepler's latest research report. Please note that this is paid for research.



# Third party data provider disclaimer

No third party data provider ('Provider') makes any warranty, express or implied, as to the accuracy, completeness or timeliness of the data contained herewith nor as to the results to be obtained by recipients of the data.

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## MSCI Index data

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## FTSE Index data

Source: London Stock Exchange Group plc and its group undertakings (collectively, the 'LSE Group'). © LSE Group 2023. FTSE Russell is a trading name of certain of the LSE Group companies. 'FTSE®' 'Russell®', 'FTSE Russell®', is/are a trade mark(s) of the relevant LSE Group companies and is/are used by any other LSE Group company under license. All rights in the FTSE Russell indexes or data vest in the relevant LSE Group company which owns the index or the data. Neither LSE Group nor its licensors accept any liability for any errors or omissions in the indexes or data and no party may rely on any indexes or data contained in this communication. No further distribution of data from the LSE Group is permitted without the relevant LSE Group company's express written consent. The LSE Group does not promote, sponsor or endorse the content of this communication.

# Glossary of terms and alternative performance measures ('APM')

## Total assets

This is the Company's definition of Adjusted Total Assets, being the total value of all assets held less all liabilities (other than liabilities in the form of borrowings).

## Shareholders' funds

Shareholders' funds is the value of all assets held less all liabilities, with borrowings deducted at book cost.

## Net Asset Value (APM)

When a Company's borrowings are all short-term, flexible facilities, Net Asset Value ('NAV') equates to shareholders' funds, being the value of all assets held less all liabilities (including borrowings). Per share amounts are calculated by dividing the relevant figure by the number of ordinary shares in issue (excluding shares held in treasury). For the prior year, the difference between borrowings at book value, borrowings at par and borrowings at market value is negligible (see note 19 on page 110) and no reconciliation between NAV with debt at book/par value and NAV with debt at market value is provided. For the current year, a reconciliation is provided below, as the NAV per share differs by 0.1p owing to roundings.

		2023	2022
Shareholders' funds (net assets)	(a)	£146,653,000	£137,328,000
Ordinary shares in issue (excluding treasury shares)	(b)	61,815,632	61,815,632
<b>Net asset value per share ('NAV') with debt at book/par</b>	<b>(a ÷ b x 100)</b>	<b>237.2p</b>	<b>222.2p</b>
		<b>2023</b>	
Shareholders' funds (net assets)		£146,653,000	
Add back: debt at book/par		£15,495,000	
Less: debt at market value		(£15,484,000)	
Net asset value with debt at market value	(a)	£146,664,000	
Ordinary shares in issue (excluding treasury shares)	(b)	61,815,632	
<b>Net asset value per share ('NAV') with debt at market value</b>	<b>(a ÷ b x 100)</b>	<b>237.3p</b>	

## Discount/premium (APM)

As stockmarkets and share prices vary, an investment trust's share price is rarely the same as its NAV. When the share price is lower than the NAV per share it is said to be trading at a discount. The size of the discount is calculated by subtracting the share price from the NAV per share and is usually expressed as a percentage of the NAV per share. If the share price is higher than the NAV per share, this situation is called a premium.

		2023	2022
Net asset value per ordinary share	(a)	237.3p	222.2p
Share price	(b)	204.0p	192.8p
<b>Discount</b>	<b>((b) - (a)) ÷ (a)</b>	<b>(14.0%)</b>	<b>(13.2%)</b>

## Net liquid assets

Net liquid assets comprise current assets less current liabilities (excluding borrowings) and provisions.

## Active share (APM)

Active share, a measure of how actively a portfolio is managed, is the percentage of the portfolio that differs from its comparative index. It is calculated by deducting from 100 the percentage of the portfolio that overlaps with the comparative index. An active share of 100 indicates no overlap with the index and an active share of zero indicates a portfolio that tracks the index.

## Total return (APM)

The total return is the return to shareholders after reinvesting the dividend on the date that the share price goes ex-dividend, as detailed below.

		2023 NAV	2023 Share price	2022 NAV	2022 Share price
Closing NAV per share/share price	(a)	237.3p	204.0p	222.2p	192.8p
Dividend adjustment factor*	(b)	1.00166	1.00194	1.01228	1.01242
<b>Adjusted closing NAV per share/share price</b>	<b>(c) = (a) x (b)</b>	<b>237.7p</b>	<b>204.4p</b>	<b>224.9p</b>	<b>195.2p</b>
Opening NAV per share/share price	(d)	222.2p	192.8p	347.0p	344.0p
<b>Total return</b>	<b>(c) ÷ (d) - 1</b>	<b>7.0%</b>	<b>6.0%</b>	<b>(35.2%)</b>	<b>(43.3%)</b>

\* The dividend adjustment factor is calculated on the assumption that dividends of 0.4p (2022 - 4.0p) paid by the Company during the year were reinvested into shares of the Company at the cum income NAV/share price, as appropriate, at the ex-dividend dates.

## Ongoing charges (APM)

The total expenses (excluding dealing and borrowing costs) incurred by the Company as a percentage of the daily average net asset value (with borrowings at market value), as detailed below.

		2023 £'000	2022 £'000
Investment management fee		891	988
Other administrative expenses		477	506
<b>Total expenses</b>	<b>(a)</b>	<b>1,368</b>	<b>1,494</b>
Average net asset value	(b)	152,538	166,326
<b>Ongoing charges</b>	<b>((a) ÷ (b) expressed as a percentage)</b>	<b>0.90%</b>	<b>0.90%</b>



## Gearing (APM)

At its simplest, gearing is borrowing. Just like any other public company, an investment trust can borrow money to invest in additional investments for its portfolio. The effect of the borrowing on the shareholders' assets is called 'gearing'. If the Company's assets grow, the shareholders' assets grow proportionately more because the debt remains the same. But if the value of the Company's assets falls, the situation is reversed. Gearing can therefore enhance performance in rising markets but can adversely impact performance in falling markets.

Gross gearing, also referred to as potential gearing is the Company's borrowings expressed as a percentage of shareholders' funds ( $a \div c$  in the table below).

Net gearing, also referred to as invested gearing is borrowings at book value less cash at bank (any certificates of deposit are not deducted) and brokers' balances expressed as a percentage of shareholders' funds ( $b \div c$  in the table below).

		2023 £'000	2022 £'000
Borrowings (at book cost)	(a)	15,495	15,525
Less: cash at bank		(728)	(962)
Less: sales for subsequent settlement		-	-
Add: purchases for subsequent settlement		-	-
Adjusted borrowings	(b)	14,767	14,563
Shareholders' funds	(c)	146,653	137,328
<b>Gross Gearing</b>	<b>(a) as a percentage of (c)</b>	<b>10.6%</b>	<b>11.3%</b>
<b>Net Gearing</b>	<b>(b) as a percentage of (c)</b>	<b>10.1%</b>	<b>10.6%</b>

## Leverage (APM)

For the purposes of the Alternative Investment Fund Managers ('AIFM') Regulations, leverage is any method which increases the Company's exposure, including the borrowing of cash and the use of derivatives. It is expressed as a ratio between the Company's exposure and its net asset value and can be calculated on a gross and a commitment method. Under the gross method, exposure represents the sum of the Company's positions after the deduction of sterling cash balances, without taking into account any hedging and netting arrangements. Under the commitment method, exposure is calculated without the deduction of sterling cash balances and after certain hedging and netting positions are offset against each other. The leverage figures at 30 September 2023 are detailed on page 136.

## Unlisted (private) company

An unlisted or private company means a company whose shares are not available to the general public for trading and are not listed on a stock exchange.

## Compound annual return (APM)

The compound annual return converts the return over a period of longer than one year to a constant annual rate of return applied to the compounded value at the start of each year.

## **Treasury shares**

The Company has the authority to make market purchases of its ordinary shares for retention as treasury shares for future reissue, resale, transfer, or for cancellation. Treasury shares do not receive distributions and the Company is not entitled to exercise the voting rights attaching to them.

## **Bottom-up stock pickers**

Baillie Gifford describes its investment style as being 'bottom-up stock pickers' which means that portfolios are built 'bottom-up', based on enthusiasm for the growth prospects of individual companies, rather than 'top-down', by reference to pre-determined allocations on geographical or industrial sectoral grounds.

## **Sustainable Finance Disclosure Regulation ('SFDR')**

The EU SFDR does not have direct impact in the UK but, as Keystone Positive Change Investment Trust plc is marketed in the EU, SFDR reporting obligations apply. Owing to its impact objective, Keystone is classified as an Article 9 fund and must report against a detailed taxonomy in the form prescribed by the regulations.

## **United Nations Global Compact ('UNGC')**

The UNGC is the world's largest corporate sustainability initiative, which calls upon companies to align strategies and operations with universal principles on human rights, labour, environment and anti-corruption, and take actions that advance societal goals. Over 12,000 companies based in over 160 countries are participating.

## **United Nations Sustainable Development Goals ('SDGs')**

In September 2015, all 193 Member States of the United Nations adopted a plan for achieving a better future for all – laying out a path to end extreme poverty, fight inequality and injustice, and protect our planet by 2030. At the heart of 'Agenda 2030' are the 17 Sustainable Development Goals. These are: 1. No poverty; 2. Zero hunger; 3. Good health and well-being; 4. Quality education; 5. Gender equality; 6. Clean water and sanitation; 7. Affordable and clean energy; 8. Decent work and economic growth; 9. Industry, innovation and infrastructure; 10. Reduced inequalities; 11. Sustainable cities and communities; 12. Responsible consumption and production; 13. Climate action; 14. Life below water; 15. Life on land; 16. Peace, justice and strong institutions; and 17. Partnerships for the goals.

## **Organisation for Economic Co-operation and Development ('OECD')**

The OECD is an international organisation of 38 member countries, with a goal to shape policies that foster prosperity, equality, opportunity and well-being for all through the development of evidence-based international standards.

# Company information

## Directors

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Chair: Karen Brade  
Ian Armfield  
Andrew Fleming  
Katrina Hart  
William Kendall

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## Registrar

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Computershare Investor  
Services PLC

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The Pavilions  
Bridgwater Road  
Bristol BS99 6ZZ

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T: +44 (0)370 703 6269

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## Independent auditors

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PricewaterhouseCoopers LLP

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7 More London Riverside  
London SE1 2RT

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## Registered office

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Grimaldi House  
28 St James's Square  
London SW1Y 4JH

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## Depository

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The Bank of New York Mellon  
(International) Limited

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1 Canada Square  
London E14 5AL

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## Further information

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Client Relations Team

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Baillie Gifford & Co  
Calton Square  
1 Greenside Row  
Edinburgh EH1 3AN

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T: +44 (0)800 917 2112

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[trusenquiries@bailliegifford.com](mailto:trusenquiries@bailliegifford.com)

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## Alternative Investment Fund Managers and Secretaries

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Baillie Gifford & Co Limited

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Calton Square  
1 Greenside Row  
Edinburgh EH1 3AN

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T: +44 (0)131 275 2000

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[bailliegifford.com](http://bailliegifford.com)

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## Company broker

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Deutsche Numis

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5 Gresham Street  
London EC2V 7BF

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## Company details

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[keystonepositivechange.com](http://keystonepositivechange.com)

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Company Registration No. 538179

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ISIN: GB00BK96BB68

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Sedol: BK96BB6

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Ticker: KPC

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Legal Entity Identifier:  
5493002H3JXLXLIGC563

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[keystonepositivechange.com](http://keystonepositivechange.com)

